



# Response to Request for Proposal 2023 Apple Devices

Created by:

Jason Davidson  
Tech Defenders

Prepared for:

Beth Johnson  
Meade School District 46-1

# Buyback Quote

Apr 19, 2023

Quote No.: 9793186100

Signature Due By: 06/10/2023

Receive Products By: 07/07/2023

Prepared  
for

Meade School District 46-1  
12930 Sd Highway 34  
Sturgis, SD 57785

Important Note: If the planned "Receive Products By" date is more than 30 days after the "Signature Due By" date, Tech Defenders reserves the right to accurately update the quote no more than 30 days before the actual land by date.

## Offer Summary

Product	QTY	MPN	A Grade	B Grade	C Grade	D Grade	F Grade
iMac 20 (L2006) C2D 1GB-250GB HDD	1	MA589L L/A	\$0	\$0	\$0	\$0	\$0
iPad 4 (WiFi) 16GB Black	8	MD510L L/A	\$0	\$0	\$0	\$0	\$0
iPad 5 (WiFi) 32GB Silver	29	MP2G2L L/A	\$75	\$66	\$8	\$26	\$3
iPad 6 (WiFi) 32GB Silver	81	MR7G2L L/A	\$97	\$87	\$61	\$30	\$4
iPad Air (WiFi) 16GB Space Gray	17	MD785L L/A	\$22	\$16	\$11	\$4	\$0
iPad Air 2 (WiFi) 16GB Silver	168	MGLW2L L/A	\$66	\$61	\$40	\$15	\$2
MacBook Air 11 (E2014) i5-4260U 4GB-128GB SSD	2	MD711L L/B	\$82	\$71	\$53	\$27	\$8
MacBook Air 11 (E2015) i5-5250U 4GB-128GB SSD	38	MJVM2L L/A	\$135	\$120	\$95	\$45	\$7

MacBook Air 11 (M2013) i5- 4250U 4GB- 128GB SSD	7	MD711L L/A	\$59	\$50	\$22	\$4	\$1
MacBook Air 13 (E2014) i5-4260U 4GB-128GB SSD	2	MD760L L/B	\$151	\$137	\$96	\$41	\$6
MacBook Air 13 (E2015) i5-5250U 4GB-128GB SSD	54	MJVE2LL /A	\$142	\$130	\$100	\$50	\$8
MacBook Air 13 (M2013) i5- 4250U 4GB- 128GB SSD	48	MD760L L/A	\$148	\$133	\$91	\$36	\$6
MacBook Air 13 (M2017) i5- 5350U 8GB- 128GB SSD	1959	MQD32L L/A	\$233	\$213	\$155	\$73	\$10
MacBook Pro 13 (M2012) i5- 3210M 16GB- 512GB SSD	1	MD101L L/A	\$77	\$59	\$36	\$13	\$1
MacMini (L2014) i5-4260U 4GB- 500GB HDD	60	MGEM2L L/A	\$53	\$44	\$27	\$13	\$0
MacMini (M2011) i7-2635QM 4GB- 1TB HDD	1	MC936L L/A	\$	\$	\$	\$	\$

**Grade A Total  
Maximum Payout**  
\$501,883

**Average Historical  
Estimated Payout:**  
\$296,000

**Guaranteed  
Minimum Payout:**  
\$251,100

**Notes:**

Pricing Based on July 2023

**Logistics:**

Shipping Method: White Glove

# Important Quote Details

## Offer & Acceptance

A new or updated quote may be required if this offer is not accepted within 15 calendar days. If the expected land date of the product to the Tech Defenders' facility is more than 15 calendar days from the acceptance date of this quote, Tech Defenders may provide a new quote due to market fluctuations of more than 10% and will be sent no less than 30 calendar days before product availability.

## Grade A Total Maximum Payout

The Grade A Total Maximum Payout is calculated by using our Grade A price for all of your devices. Although this almost never the case, this displays the absolute maximum amount of payout you would receive.

## Average Historical Estimated Payout

The estimated cash offer is reflective of grading we typically observe in an average school district environment. This includes a majority of C Grade devices mixed in with some B Grade and D Grade devices as well.

## Guaranteed Minimum Payout

Guaranteed minimum is calculated using the quoted device quantity; if the actual number of devices received is different from the quoted, then the guaranteed minimum will be adjusted accordingly. Guaranteed Minimums only apply to batches with 20% (or less) fails and locks. Does not include White Glove or Recycling charges.

## White Glove Pickup Service

White Glove Pickup pricing is deducted from your overall reimbursement and qualification for white glove pickup is dependent on device quantity and pickup location. Pricing only applies if the information provided to the rep for quoting remains accurate. Tech Defenders is not able to unlock any devices that are locked or controlled by a device management program.

## Community Purchase Program

Our Community Purchase Program is a hands-off solution for selling devices back into your community for either school or personal use, all online and at a guaranteed discount. Any customer undergoing a direct buyback with Tech Defenders will be eligible to resell their bought back devices - for a 14 calendar day coupon code that will include these discounts:

15% for Chromebook  
(max. 5 per customer)

10% for MacBook  
(max. 5 per customer)

## Deductions

Deductions are made on a per device basis, pending evaluation of engraving, accessories (if applicable) and firmware locks. Deductions are not made on F Grade units due to value.

Devices that have missing charging adapters will receive a \$5.00 - \$20.00 deduction per device based on the adapter type including: OEM MacBook, iMac, iPad, Chromebook (Non Type C), Chromebook Type-C, Windows (Non Type-C), Windows Type-C, Windows Surface, or AC Laptop Adapter.

Devices with etchings or engraving will receive a \$5.00 - \$15.00 deduction per device based on the size and location of the engraving and/or etching.

## Locked Devices

Devices **MUST** be unlocked from Cloud, Google Admin, MDM or DEP in order to receive payment for your devices. Learn more about unlocking your devices [here](#).

In the case of units with firmware locks, Tech Defenders will provide a serialized list of the unit(s) that are locked. The customer will have fifteen (15) calendar days to provide proof of unlock in order to restore full, quoted value to the device. Any devices still locked after the fifteen day period will receive \$0 value.

# Payment & Shipping Options

## Payment Method

### Check or Wire Transfer

Tech Defenders will send the total payment after the report has been sent and reviewed. Your Buyback Representative will confirm the address of which the check will be sent to.

## Shipping Method

### White Glove Service

White Glove Service provides the customer with a packaging and pickup solution for their retired devices for an additional fee. Tech Defenders will arrive on-site, package up the products for safe shipment, and remove them from the organization's property with zero hassle.

### 3rd Party Shipping

A completely free option where Tech Defenders will provide packaging materials including boxes, packing tape, and bubble wrap to ensure safe shipping. Shipping and packing instructions are included as well as details about coordinating the shipping and/or pickup with your representative.

### To Be Determined

If you can't make a decision at the moment, that's okay. Read through further documentation and contact your representative to clear up any questions you may have.



# Who We Are

Since we began in 2015, our mission has been to make technology more affordable and more accessible for all. We've maintained a strong presence in the ITAD industry since then; emerging as an industry leader in data destruction, building an award-winning buyback program, placing on the Inc. 5000 list, and recently becoming R2v3 certified.

Tech Defenders is a recognized leader in the K12 industry, serving as an all-in-one solution for mobile device buyback. Educational institutions nationwide have entrusted Tech Defenders to be their partner in supporting their technology fleet.

We consistently strive for transparency in our buyback process, where we pay a premium for all mobile device platforms. We utilize a team of highly experienced industry experts eager to serve you, and best of all, our years of experience allows us to provide you with the most competitive rates possible for your used devices.

Headquartered in Grand Rapids, Michigan

Mission is to make technology more affordable and accessible to all

Inc. 5000 Fastest Growing Companies in America in 2020 & 2021

Highly-skilled workforce of over 100 employees

Facility of over 75,000 square feet



## What Makes Us Different



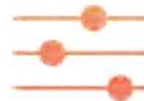
### We Buyback All Platforms

Our processing capabilities allow us to focus on all mobile device platforms including all phones, tablets, & laptops.



### Transparent Proposals

Every buyback proposal includes a maximum payout, average historical payout, & a guaranteed minimum payout.



### Custom Solutions

Our Community Purchase Program & Buyback+ Program help qualifying clients take an easy, passive approach to buyback.



### R2v3 Certified

All devices go through a detailed inspection audit process — cleaning & wiping data via R2v3 standards.

# Certifications

## R2v3 Certification



### R2v3 Certification

Revised from the previous standards, this updated certification requires that we recycle and dispose of all electronic equipment following the highest standards for environmental protection, data privacy and wiping, as well as facility and workforce safety. This certification is rigorously and independently audited, emphasizing quality, safety, and transparency.

## Why the R2v3 Certification is important

### Data Sanitization

- The certification requires the complete sanitization of all personal data from devices.
- Reduces risks and brand damage by ensuring there is no breach of data.
- R2v3 aligns with school privacy laws such as FERPA (Family Educational Rights and Privacy Act) and COPPA (Children's Online Privacy Protection Act).

### Transparency

- All certified organizations who handle the recycling or refurbishing of devices are required to provide proof of data destruction to school districts.
- Annual audits verify we are adhering to industry best practices for data security, sanitization, and electronics sustainability as established in the R2v3 standard.

### Environmental Protection

- We are required to reuse electronics when possible and to recover materials that are recyclable (even when it costs more to recycle than to dispose of the equipment).
- We are accountable for our downstream control of the recycling chain.
- R2v3 minimizes environmental and public health risks.

## ISO Certifications



### ISO 9001

ISO 9001 focuses on customer satisfaction and provides requirements for an organization's Quality Management System (QMS).



### ISO 14001

ISO 14001 focuses on environmental management systems, which allows us to have full visibility of our environmental impact.



### ISO 45001

ISO 45001 focuses on the safety and occupational health of our team.

# Testimonials

"Tech Defenders did a great job keeping the buyback option simple and streamlined. From the quote process, to the pick up process, to the payout, all was smooth."

**Sheila Vanderwoude**

GRAND RAPIDS CHRISTIAN SCHOOLS

"Great experience from beginning to end. Communication was constant throughout the entire process. To top it off, we were offered more for our devices once they were inventoried by Tech Defenders. We would definitely use Tech Defenders in the future for our device buybacks."

**Ryan Raines**

SEFFNER CHRISTIAN ACADEMY

"This year, we began using Tech Defenders for device buyback. Their on-site white glove service was painless, quick, and efficient with industry leading returns."

**David Hood**

WESTERN SCHOOL DISTRICT

"We worked with Tech Defenders to create an online resale opportunity, and are thrilled with the results. We were able to maximize our buyback value, and still provide an opportunity for our graduating seniors, students, and community members to purchase used devices at a discounted price. The pickup up of the devices was easy, and everyone at Tech Defenders was super professional. Great experience!"

**Kyle Maginity**

BOYNE CITY PUBLIC SCHOOLS

"I am currently in the process of doing a second buyback deal with Tech Defenders. It's a great way to get some money back into the school district for use towards other needed purchases and reducing dated unused inventory that is taking up space."

**Lee Robertson**

BOWIE INDEPENDENT SCHOOL DISTRICT

"It was incredibly easy to work with Tech Defenders. I was honestly expecting to get the very minimum back for our laptops, many of which are either extremely out of date or severely damaged, and so was pleasantly surprised at our return."

**Sarah Busby**

NORTH COBB CHRISTIAN SCHOOL

"Fantastic customer service! The process was streamlined and timely."

**John Lockhart**

PUTNAM COUNTY SCHOOL DISTRICT

"With over 20,000 Chromebooks, 3,000 iPads and other devices our needs are quite extensive and always changing. Tech Defenders has always been very responsive and easy to work with allowing our staff to focus on other needs. Additionally, the turnaround time is the best of any company we have worked with. We couldn't be happier with our decision to partner with Tech Defenders."

**Harendra Goonetilleke**

PAJARO VALLEY UNIFIED SCHOOL DISTRICT

# Device Grading

## A GRADE

### Mint Used Condition

- Very minimal or no noticeable wear
- Less than two minor signs of use
- No dents, dings, cracks, or chips on housing
- No LCD blemishes

## C GRADE

### Average Used Condition

- Most 2 - 4 year old devices from schools fit here
- Normal signs of use
- May have signs of screen wear and minor LCD imperfections

## F GRADE

### Non-Functional or Broken

- Display may have scratches that obstruct visibility
- Device is not functional
- 1 or more non-functional components

## B GRADE

### Great Used Condition

- Two to four signs of use (minimal wear)
- No cracks, chips, dings, or dents
- May have minor signs of screen wear

## D GRADE

### Poor Used Condition

- Moderate to heavy signs of wear
- May have LCD bright spots or other imperfections
- Moderate wear on housing

## Locked

### Units locked under iCloud, Google Admin, MDM, or DEP

- These units **DO NOT** receive payout under our buyback agreement
- If accidentally left locked, we will work with you to get them released

## Deductions

### Engraving / Etching

**\$5.00 - \$15.00**

Based on size and location of the engraving and / or etching.

### Adapters

**\$5.00 - \$20.00**

Missing OEM MacBook, iMac, iPad, Chromebook (Non Type C), Chromebook Type-C, Windows (Non Type-C), Windows Type-C, Windows Surface, or AC Laptop Adapter

### Note:

Deductions are not made on F Grade units due to value.

# Buyback Process



**1**

## Signed Quote

Once we receive your device information, we will be able to provide an estimate quote to you within 48 hours.

**2**

## Device Retrieval

Your representative will coordinate device pickup and shipping with you.

**3**

## Device Inspection

Once your units arrive at our processing facility, they go through a detailed inspection audit process.

**4**

## Reconciliation & Payment

A full report and payment (cash or credit) is sent to you.

# Terms and Conditions

## Audit and Condition of Devices

Quotation amount is determined in Tech Defenders' sole discretion by condition of devices (A-F) paired with quantity, and accessories provided.

All data is removed from equipment by Tech Defenders per R2v3 standards.

Any device that is received that was not originally quoted will receive Tech Defenders' standard market rate pricing. This pricing will be non-negotiable

Deductions are made on a per device basis, pending evaluation of engraving, accessories (if applicable) and firmware locks.

In the case of units with firmware locks, Tech Defenders will provide a serialized list of the unit(s) that are locked. The customer will have fifteen (15) calendar days to provide proof of unlock in order to restore full, quoted value to the device. Any devices still locked after the fifteen day period will receive \$0 value.

Tech Defenders does not have the ability to unlock devices.

In the event that units are missing vital components, these units will receive \$0 payout value upon reconciliation unless otherwise stated in the agreement. Vital components may include (but are not limited to): LCD, Digitizer, Motherboard, Battery, Keyboard, and Trackpad

## Transit Options

Tech Defenders will take responsibility to provide packaging materials and instructions, as well as coordinate the shipping and/or pickup details.

Tech Defenders will also incur all costs associated with the shipping process unless otherwise agreed upon.

The customer will have the product packaged and ready to ship prior to the 'Valid Until' date listed on the agreement. If the product is not shipped on or before the 'Valid Until' date, Tech Defenders reserves the right in its sole and absolute discretion to adjust pricing based on the current market rates. Tech Defenders will provide the shipping service and schedule a pick up of the product accordingly, but it is the customer's sole responsibility to ensure that the devices are ready to ship per Tech Defenders instructions.

## Remittance

Audit and grading will be completed 60 calendar days from product receipt. Payment by check or ACH with a full reconciliation of audit results will be provided net 30 calendar days from batch completion.

# Terms and Conditions

## Title and Finality

Sale is final and title to equipment transfers to Tech Defenders upon pickup.

Tech Defenders may immediately resell equipment following pickup.

Tech Defenders is not liable for discrepancies in quantity of unit(s) upon pickup.

If parties later disagree on equipment-grade pricing adjustments after audit, such disagreements shall be resolved through binding arbitration to be conducted by JAMS. Such arbitration shall be exclusively held in Kent County, Michigan. The prevailing party shall be entitled to all costs and attorney fees. In no event will equipment be returned following pickup.

## Agreement

This written Contract constitutes the complete integration of all statements and agreements relating to the Contract and there are no representations, guaranties or warranties other than those expressly incorporated herein nor is this Contract dependent upon or subject to any conditions or approvals precedent or subsequent not herein stated. No subsequent agreement relating hereto shall be binding upon Customer or Company unless in writing and signed by the party being bound.

# Contract Signature

By signing this document, the authorized signer agrees that the buyback offer is approved and both parties agree to the above terms and conditions.

Meade School District 46-1

☐ I have read and understand the important information regarding locked devices on page 3.

Meade School District 46-1  
12930 Sd Highway 34  
Sturgis, SD 57785

We want to thank you and the rest of your team at Meade School District 46-1.  
We look forward to this process and working with you in the future!





Tech Defenders  
601 Maryland Ave  
Grand Rapids, MI 49505

May 17, 2023

Beth Johnson  
Curriculum, Technology & Assessment Director  
Meade School District 46-1  
1230 Douglas Street  
Sturgis, SD. 57785

Subject: Response to "Request for Proposal 2023 Apple Devices"

Ms. Johnson

In response to your **Request for Proposal 2023 Apple Devices**, we are providing the attached quote to purchase the equipment. Our team values the personal touch and a long-term partnership that can bring value to the school district, not only with the buyback value of the equipment but also with our values and additional benefits as part of our overall service.

Bidding Lot	2023 Apple Devices
Offer	Sort & Settle Grade-Out Proposal with Guaranteed Minimum
<b>Guaranteed Minimum:</b>	\$251,038.86
<b>Estimated Payout</b>	\$295,339.83
<b>Grade A:</b>	\$501,883.00

**Addendums** Tech Defenders received and acknowledges Addendum #1 and # 2 to the RFP

**Primary Contact** Jason Davidson  
[j.davidson@techdefenders.com](mailto:j.davidson@techdefenders.com) / 586-634-0270

**Certifications:** R2v3 (see attached supporting documents)  
ISO 9001  
ISO 14001  
ISO 45001

#### **Community Purchase Program - Added Benefit**

If awarded the purchase, Tech Defenders will, at no charge to the district, offer a Community Purchase Program to the district to offer to the students, staff, and community. This community sale option is a hands-off solution for selling devices back into your community for either school or personal use, all online and at a guaranteed discount.

**Requirement # 1****Shipping Info:**

**White Glove:** Upon approval, Tech Defenders will schedule a White Glove Pickup within 7 business days of the approval of our proposal. Tech Defenders will send badged, full-time employees to the district facility to complete the following at non-additional cost to the district. Each device will be counted, inventoried, and placed in proper, protective packaging provided by Tech Defenders, packaged/boxed, and palletized by Department of Transportation standards for safe transport to Tech Defenders Facility. Tech Defenders will coordinate and facilitate the onsite loading of the pallets onto a 3rd Party carrier (FedEx Freight).

**Requirement #2**

Tech Defenders will provide a full A-D, F Grade-Out of all devices using the criteria contained within the full proposal attached herein. The proposal also contains the value per device based on the grade (A-D, F).

**Requirement # 3****Data Destruction:**

See the attached document that outlines our data destruction process and guarantee.

**Requirement # 4****Final Report:**

Tech Defenders will provide a full reconciliation report that includes the device information and grade-out details upon completion of processing of all units, which includes the **Certificate of Data Sanitization**.

**Requirement # 5****References:****Sherwood School District**

21920 SW Sherwood Blvd

Sherwood, OR 97140

Shanna Andres, sandres@sherwood.k12.or.us, 517-841-8876

**Summary:** Tech Defenders provided a buyback of over 3,500 devices (a mix of Apple and Chrome) in 2023. This included a White Glove pickup, data sanitization, and full grade-out reporting.

**Putnam County School District**

John Lockhart - Supervisor of Infrastructure

jlockhart@my.putnamschools.org - (386) - 329-0542

**Summary:** With over 10,000 students enrolled in Putnam School District, Tech Defenders supports all buyback needs for the district, purchasing their retired technology as they are taken out of the enrollment. Putnam has been very happy with the process, timing, and customer service of using Tech Defenders providing feedback on the fantastic customer service they have received.

**Billings Public Schools**

Brandon Newpher, Chief Information Officer/ Executive Director of Technology  
415 N. 30th St.

Billings, MT 59101

Ph.: 406-281-5050 / newpherb@billingschools.org

**Summary:** In 2023, Tech Defenders became a great resource for Billings Public Schools to process over 7,500 devices, a mix of Apple, Windows, and Chrome, along with recycle-grade devices. technology funding. We provided a White Glove service to the district to

**Zeeland Public Schools**

3390 100th Avenue

Zeeland, MI 49464

Crystal Busscher, cbussche@zps.org, 616-748-4526

**Summary:** As Zeeland Public Schools had transitioned from Apple to Chrome through their 6-12 grade levels, Tech Defenders was their buyback partner to purchase and remove their retired Apple products from their District. Our White Glove team arrived on site to remove all retired assets to ensure a smooth buyback process.

**Littleton Public Schools**

Littleton, MA

Julie Lord, Instructional Technology Coordinator

jlord@littletonps.org

**Summary:** Tech Defenders became a great resource for Littleton Public Schools over the Summer of 2022 to assist in removing their recycling from their schools and providing a payout to put back into their technology funding.

**Requirement # 6**

**Payment Default:**

Tech Defenders has never failed to make an offered payment to a school district, or any other client. Tech Defenders has been in business for over 8 years and has earned a solid reputation in the industry.

**Requirement # 7**

**Good Standing:**

Please see attached letter from Choice One Bank

**Requirement # 8**

**Guaranteed Min:**

Tech Defenders' proposal includes a guaranteed minimum for the overall proposal but attached is a supplemental document that shows the guaranteed minimum value per device.

**Requirement # 9**

**Grade A Value:**

Tech Defenders' proposal includes not only a Grade A value that provides an upward total value, but we also provided an estimated payout amount which is based on processing hundreds of thousands of devices and utilizing that data to generate a percentage of devices that historically fall into each grade A-D, F. The supplemental document also includes the Grade A and Estimated Payout per device.

**Requirement # 10**

**Initial Payment:**

Tech Defenders will provide the guaranteed amount at the time of pickup

### **Requirement # 11**

**Final Payment:** Remaining payment will be provided within 60 days of pickup, along with the full reconciliation report, grade-out, and Data Sanitization Certification.

### **Requirement # 12**

**System Access:** Tech Defenders will provide, at the district's request, access to data regarding the district's devices, tracking, and regular reports throughout processing.

**Terms & Conditions** Tech Defenders acknowledges and accepts the Terms and Conditions stated within the Request for Proposal "2023 Apple Devices"

**Insurance** Tech Defenders will provide a copy of its Certificate of Insurance if awarded.

**Timeline:** Upon approval by the district of our proposal, the final grading, and reconciliation will occur within 6 days of the devices being received at our facility.

Here are the highlights of the certifications maintained by Tech Defenders, and why they are critical for a school's ITAD provider:

- **R2v3 Certified** - Requires that all electronics are recycled and disposed of in a manner that maintains the highest standards for environmental protection, data privacy, data wiping (sanitization), and workforce safety.
  - As an R2v3 Certified company that follows the strictest standards for handling, securing, and ultimately performing full data sanitization of the equipment provides assurance for the district in knowing the information is protected and cleared before leaving the vendor's facility.
  - Some companies will say that their "downstream recycle partners" have these certifications but we believe that that is not enough and that your ITAD partner should be fully accountable for this level of protection.
- **ISO 14001** - Is focused on environmental management systems, which allows for full visibility of a firm's environmental impact.
  - As a steward for the future of the students within your care, knowing you have selected a firm that follows the strictest standards for handling devices in the most environmentally friendly way provides you, as elected officials, with the ability to highlight that you are, in fact, working to reduce the district's environmental impact and protect the planet for the students.
- **ISO 45001** - Provides for the health and safety of our team; protecting workers is essential.
  - The district, in working with an ISO 45001 firm, can highlight that they are not only working to protect district employees but also ensuring that they are working with vendors that protect their staff as well.
- **ISO 9001** - Focuses on customer satisfaction and provides requirements for an organization's Quality Management System (QMS).

Tech Defenders seeks to build long-term relationships with our clients to support a sustainable 1:1 model and fleets of technology, not just a "one-time deal". As a partner to your district, we can actively plan for and support your district's asset management cycle and optimize the best time to sell devices to obtain the highest value for them.

Tech Defenders has undergone extensive audits, which demonstrates that our daily operations align with SERI and EPA standards, and we have been awarded the R2 (Responsible Recycling), ISO 9001, ISO 14001, and ISO 45001 certifications. We employ individuals that support our core values, "**Elevate Others**", "**See What You're Capable Of**" and "**Find a Way**", Our firm has been in business for over 10 years which demonstrates the ability to properly serve our clients and manage the devices shipped to our R2v3 certified facility, and **we have not defaulted on a payment to a school district**. Our team also has over 20 years of experience working for Apple and directly with Apple school districts.

I appreciate your time and consideration and look forward to the opportunity to partner with you and your district. If you have any questions or concerns, I can be reached at 586-634-0270.

Respectfully,

A handwritten signature in black ink, appearing to read 'Jason M. Davidson', with a large, stylized flourish extending from the end of the signature.

Jason M. Davidson  
Territory Account Manager