

Bid Tabulation								
Hastings Public Schools WAN								
Due Date: USAC (E-rate) rules: Cannot accept agreement for 28 days after bid opens, may accept new bids up until decision / contract								
Requirements: Wide Area Network, service not less than current to each building, aggregation at Hastings Middle School								
Current pricing: \$5,200.00 /mo before E-rate \$1,040.00 /mo after 80% E-rate								
Current service speeds, 60 month								
Vendor	Elementary (x5)	HS	MS	Admin	Learning Center	District Total (mo)	After E-rate (mo)	District total (contract)
	300 Mbps	1 Gbps	10 Gbps	300 Mbps	500 Mbps			
Allo	\$440.00	\$630.00	\$0.00	\$440.00	\$515.00	\$3,785.00	\$757.00	\$227,100.00
Spectrum*	\$590.00	\$670.00	\$1,000.00	\$590.00	\$590.00	\$5,800.00	\$1,160.00	\$348,000.00
Vero			\$8,730.00			\$8,730.00	\$1,746.00	\$523,800.00
* 500 Mbps minimum								
1G service everywhere, 60 month								
Vendor	Buildings (8)	Aggregation				(mo)	(mo)	(contract)
Allo	\$630.00	\$0.00				\$5,040.00	\$1,008.00	\$302,400.00
Spectrum	\$670.00	\$1,000.00				\$6,360.00	\$1,272.00	\$381,600.00
Vero		\$8,730.00				\$8,730.00	\$1,746.00	\$523,800.00
Using the current service speeds, Allo with a 60-month agreement is the lowest monthly cost.								
With upgraded speeds, Allo service is still budget-neutral from the 2025-26 budget year.								
Speed upgrades are allowed during the term of the agreement.								