



We have prepared a quote for you

Verkada Security License Renewals

Estimate # 014273 v2

Prepared for:

Shelton Public Schools

Shanna Gannon
sgannon@sheltonbulldogs.org

Prepared by:

Prime Secured

Phil Fenton
pfenton@primesecured.com

PRIME SECURED

3603 N. 222 ST. | PO Box 131 | Elkhorn NE, 68022

Wednesday, April 30, 2025

Shelton Public Schools
Shanna Gannon
210 9th Street
Shelton, NE 68876
sgannon@sheltonbulldogs.org

Dear Shanna,

Thank you for inviting Prime Secured to participate in the selection process for your upcoming project. We are honored that you have entrusted us with your organization's technology needs and want to provide you with the peace of mind of knowing that Prime Secured is the right choice as your partner.

Established in the heart of the Midwest, in Elkhorn, NE, since 2001, Prime Secured has made it our mission to become the most sought-after technology partner. We deliver technology services including physical security solutions, networking, and managed IT services, to customers both locally and nationally.

What sets Prime Secured apart is our dedication to assembling highly skilled and passionate teams that genuinely care about you and your organization. We believe that effective project execution begins with a dedicated team. That's why every one of our clients receives a team tailored to their unique needs, comprising an executive sponsor, an account manager, a program manager, a project engineer, a service coordinator, and dedicated technicians. This approach ensures that we consistently deliver top-tier results in designing, installing, and servicing your project.

One of the hallmarks of our service is the unexpected level of customer care that our clients often praise. At Prime Secured, we firmly believe that every customer deserves nothing less than the best customer experience. Our commitment to this principle is deeply rooted in our core values. To *serve*, to be *growth-minded*, to *play chess, not checkers*, which means adopting a strategic approach to problem-solving, understanding everyone's perspective and experiences through *everyone has a story, collect it*, and, of course, taking pride in our work and the services we provide by *owning it*.

These governing core values guide every aspect of our operations and define the exceptional quality of service you can expect when working with Prime Secured.

On behalf of the entire Prime Secured team, we want to thank you once again for considering Prime Secured for your upcoming project. We are excited about the possibility of collaborating with your organization and contributing to your success. We look forward to partnering with you and your team.

Thank you,



Phil Fenton
Business Development Representative
Prime Secured

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► Statement of Work

Installation Materials

Notice: Due to pervasive supply chain disruptions across the industry, we anticipate potential delays in material deliveries which might influence project timelines. At Prime Secured, we're diligently collaborating with manufacturers and distributors to expedite the delivery process wherever feasible. To further assist, we may reach out with suggestions for alternative materials that align with your project needs. We deeply appreciate your understanding and patience during these unprecedented times.

Project Preparation

Notice: All preparatory work that falls within the purview of the client and directly affects the parameters outlined within this scope of work should be concluded prior to the arrival of Prime personnel on-site. In the event that any aspect of the client's responsibilities, which are integral to the commencement or seamless execution of Prime's tasks, remains outstanding, thereby impeding the execution of our work, a supplementary re-mobilization fee of \$500, alongside applicable mileage and drive time charges, shall be levied in conjunction with the overall project cost.

Scope of Project

Prime Secured to provide a license only quote to Shelton Public Schools to renew their Verkada license.

In addition to the one-year renewal a three-year and five-year option is provided for consideration.

License only quote. No professional services included.

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One Year Verkada License Renewal

Qty	Product Description
Verkada Licensing	
4	Verkada 1-Year CH52 Multisensor Camera License
35	Verkada 1-Year Camera License
1	Verkada 1-Year Door License
1	Verkada 1-Year Viewing Station License

Subtotal: \$6,243.73

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Three-Year Verkada License Renewal Option

* Optional

Qty	Product Description
Verkada Licensing	
4	Verkada 3-Year CH52 Multisensor Camera License
35	Verkada 3-Year Camera License
1	Verkada 3-Year Door License
1	Verkada 3-Year Viewing Station License

* Optional Subtotal: \$17,114.44

Save
\$1,616.75

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Five-Year Verkada License Renewal Option

* Optional

Qty	Product Description
Verkada Licensing	
4	Verkada 5-Year CH52 Multisensor Camera License
35	Verkada 5-Year Camera License
1	Verkada 5-Year Door License
1	Verkada 5-Year Viewing Station License

* Optional Subtotal: \$27,953.93

Save

\$3,264.72

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Verkada Security License Renewals

Prepared by:

Prime Secured

Phil Fenton

pfenton@primesecured.com

Prepared for:

Shelton Public Schools

210 9th Street

Shelton, NE 68876

Shanna Gannon

(308) 647-6742

sgannon@sheltonbulldogs.org

Quote Information:

Quote #: 014273

Version: 2

Delivery Date: 04/30/2025

Expiration Date: 06/13/2025

Quote Summary

Description	Amount
One Year Verkada License Renewal	\$6,243.73
Total:	\$6,243.73

Prime Secured will invoice all material 100% upon order and progressive bill all labor monthly. Terms are Net 30.

Acceptance and Incorporation by Reference

This Order together with the Master Services Agreement and Service Attachments and other terms and conditions identified on Terms and Conditions, all of which are incorporated herein by reference (collectively, the "Agreement") is between Prime Secured (sometimes referred to as "we," "us," "our," or "Provider"), and the customer found on the signature block at the end of this Order (sometimes referred to as "you," "your," or "Client"). This Agreement is effective as of the date both parties have signed below (the "Effective Date."). Both Provider and Client are sometimes referred to individually as a "Party", or together as the "Parties". Any capitalized terms in this Order not directly defined are referred to in the applicable document identified on Terms and Conditions of this Order. If there is a conflict between this Order, the Master Services Agreement, any Service Attachment, or Terms and Conditions, this Order will control.

By signing below, Client acknowledges, represents, and warrants that it has read and agrees to the terms and conditions identified on Terms and Conditions to this Order which are incorporated as if fully set forth herein.

The parties hereby agree that electronic signatures to this Order shall be relied upon and will bind them to the obligations stated herein. Each party hereby warrants and represents that it has the express authority to execute this Agreement(s). This Order supersedes all prior negotiations, proposals, orders, agreements and communications between the parties regarding Provider's Services.

Provider may make changes to the Agreement at any time. If there are changes, Provider will revise the date at the top of the document. Provider may or may not provide Client with additional notice regarding such changes. Client should review the terms and conditions regularly. Unless otherwise noted, the amended terms and conditions will be effective immediately, and your continued use of the Services thereafter constitute your acceptance of the changes. If you do not agree to the amended terms and conditions, you must stop using the Services immediately. Please note, you may incur a termination fee or other third-party fees, if applicable.

The parties, acting through their authorized officers, hereby execute this Agreement.

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Prime Secured

Shelton Public Schools

Signature:



Name:

Phil Fenton

Title:

Business Development Representative

Date:

04/30/2025

Signature:

Name:

Shanna Gannon

Date:

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► Exclusions and Clarifications

Sales Tax

*By Default, Prime Secured does not include sales tax on estimates unless specifically requested.
Applicable sales tax will be calculated and added upon invoicing*

Exclusions and Clarifications

License Only Quote.
No Professional Services.
No Sales Tax.

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► Terms & Conditions

Terms and Conditions

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<https://primesecured.com/legal>.

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