

# Memorandum

TO: Blair Airport Authority

From: Trevor Corey, Airport Manager

Date: 06/17/2025

RE: Deicing Program

The Blair Executive Airport currently has a “minimal at best” deicing program. A contractor handles the snow removal process at the airport, but when icing occurs, we at BTA don’t have a good solution to the problem. A granular product was purchased around 2020 and success has been minimal according to various people involved in this process.

Research was done on the current product we have, as well as other solutions. I reached out to multiple airports that are comparable to BTA to gather information on their programs, and their opinions on said programs. There was a single company that seemed to be utilized by almost all airports I reached out to. That company is named NewDeal Deicing.

NewDeal Deicing has been communicating with me over the last few weeks and has shared a lot of intriguing information on their product, equipment, and application. I feel as though the Airport Authority would appreciate the information I have received, as this seems to be a great solution to the icing struggles we have encountered at the airport. The FBO at BTA is on board with my proposed solution to the problem and seem hopeful.

I have created a presentation on NewDeal Deicing to help summarize the information I have been given. The information included in the presentation is everything that is relevant to BTA. Cost figures have been included in the presentation as well. This presentation however is only informative. No action will be taken on it at this point.