

# PROPOSAL



## Total Fire & Security, Inc.

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Fremont, NE 68025  
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**Project:** Arlington Public Schools – IP Camera System Upgrade

**Bid Date:** 5/7/2025

*Total Fire & Security Inc Respectfully Submits the Following Proposal:* Provide and install (28) new Vivotek IP cameras on the interior and exterior of the high school/elementary building and the football field press box covering blind spots and parking areas as discussed. This also includes replacing (14) existing analog cameras with new Vivotek IP cameras as well as adding an additional 24TB of video storage to support the additional cameras. This proposal includes equipment listed, installation and programming.

**Equipment/Material:**

30 – Vivotek FD9388HTV 5MP, 2.8-12MM Vandal Dome Cameras  
7 – Vivotek FE9391EVH-V2 12MP 360 Degree Fisheye Cameras  
4 – Vivotek MA9322EHTVL 20MP Multi-sensor Dome Camera  
1 – Vivotek CC9381HV 5MP 180 Degree Panoramic Camera  
10 – Vivotek AM21A Dome Camera Wall Mounts  
7 – Vivotek AM520 Fisheye Camera Mounting Cap  
11 – Vivotek AM21C Exterior Mounting Arm  
11 – Vivotek AM414 Exterior Corner Mount Bracket  
1 – Western Digital 18TB SATA Surveillance Drive  
42 – Vivotek VAST Channel Licenses  
3 – TP Link CPE710 Long Range Wireless Point to Multipoint Transmitters  
Miscellaneous wire, boxes, connectors, etc.

Total lump sum installed price (tax exempt) .....\$51,826.54

*\* All work to be performed during normal business hours.*

*\*Customer is responsible for providing a stable and operable network*

*\*Customer is responsible for providing power on the parking lot light pole to power remote cameras.*

*Payment to be made as follows: Progressive billing, due on receipt.*

*NOTE: This proposal may be withdrawn if not accepted in 14 days.*

\_\_\_\_\_  
*Authorized Signature*

*Acceptance of Proposal: The above prices and conditions are hereby accepted. You are authorized to do the work as specified.*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Authorized Signature*