

CENTRAL COMMUNITY COLLEGE
CONSTRUCTION TOWN HOME RELTOR
HASTINGS CAMPUS

This project consists of requesting bids from qualified vendors to provide the college realtor services to sell the construction program townhome located at 3113 and 3115 W Kux Drive, Hastings, NE.

The services provided to the college included, but not limited to are; marketing /advertising the townhome, promoting the townhome at showings, seamless process to sell this home for the best value to the college. The proposals were reviewed by the Dean and Associate Dean of the program.

The College received seven bids for this project:

DHHA Daly-Realty – K. Abrams 5% commission plus \$300 broker fee - list for \$285,000 per unit

Keller Williams Heartland -S. Widhelm 6% commission plus \$495 broker fee - list for \$250,000 per unit or \$500,000 as one unit

Morgan Real Estate – J. Morgan 4% commission or 5% cross sale – list for \$255,000

Nebraska Realty – B. Herman 5% commission - list for \$275,000-\$290,000

Nebraska Realty – Z. Mueller 4.8% commission plus \$570 broker fee – list for \$282,500

North Shore Real Estate – D. Bruna 5% commission per unit or 4% if sold as 1 unit – list for \$295,000 or \$585,000 as one unit

Real Estate Group of Hastings – K. Pavelka 5% commission – list unit for \$275,000

The College President recommends North Shore Real Estate for realtor service for the College.