



2901 Cuming Street
Omaha, NE 68131
(402) 344-4321 phone
(402) 346-0277 fax
www.HilandDairy.com

April 23, 2026

Emerson-Hubbard CSD
Attn: John Ahlers
109 West 3rd St
Emerson, NE 68733

Dear Mr. Ahlers,

Hiland Dairy Foods, LLC is pleased to submit the following quote for dairy products for the 2026-2027 school year.

<u>Unit</u>	<u>Product</u>	<u>Esc/De-Esc Price</u>
HPT	1% White Milk	\$0.3700
HPT	Skim Chocolate Milk	\$0.3900
4oz	Orange Juice	\$0.3100
4oz	Apple Juice	\$0.3100
5 LB.	Sour Cream	\$10.500
5 LB.	Cottage Cheese	\$11.500

This bid is for Escalating/De-Escalating pricing. Please see attached clause for monthly cost adjustment factors for Esc/De-Esc pricing. Let me know if you have any questions.

The bid is (choose one) awarded to Hiland Dairy or declined and awarded to _____

Name and Title _____

Contact Phone _____ Email _____

Date _____ First Delivery Date _____

Please complete and scan this bid along with all competing bidder's documents to: dpetz@hilanddairy.com.

Thank you,

Dave Petz, West Point/Sloux City Branch Manager
Hiland Dairy Foods
624 South Railroad
West Point, NE 68788
Office (402)372-2471
Cell: (402) 380-9983

2026-27 Dairy Bid



APRIL 2026
EMERSON-HUBBARD COMMUNITY
SCHOOL DISTRICT

DFA Kemps LeMars

PI: 7075
Bill To: 909872

DFA Kemps LeMars has prepared an escalator bid for your schools dairy program for the upcoming school year. Please see the below bid prices quoted for the month printed in the top right corner. If you have any questions regarding this bid, please contact Debra Carlson at: Email: debra.carlson@kemps.com - Phone: 712-548-5805.

ORDER METHOD FOR ALL SCHOOLS WILL BE ON-LINE WEB ORDERING. WEBSITE: <https://orders.dfamilk.com>

KEMPS WILL OFFER CREDIT FOR MANUFACTURING DEFECTS ONLY AT TIME OF DELIVERY.

Milk 8OZ-HALF PINTS	Pack	Item #	Escalator
KEMPS SELECT WHL ECO HP PAPER 50/CS	50	65378	0.3684
KEMPS SELECT 2% ECO HP PAPER 50/CS	50	65379	0.3571
KEMPS 1% ECO HP PAPER 50/CS	50	52266	0.3485
KEMPS SELECT SKIM ECO HP PAPER 50/CS	50	65381	0.3464
TMOO 1% CHOC ECO HP PAPER 50/CS	50	47282	0.3546
TMOO SKIM CHOC HP PAPER 50/CS	50	45837	0.3525



Kemps Dairy Items	Pack	Item #	Escalator
KEMPS GALLON WHOLE PLASTIC 4/CS	4	66351	4.0209
KEMPS GALLON 2% PLASTIC 4/CS	4	66352	3.6838
KEMPS GALLON 1% PLASTIC 4/CS	4	66353	3.4267
KEMPS GALLON SKIM PLASTIC 4/CS	4	66354	3.1857
TRUMOO GALLON 1% CHOC PLASTIC 4/CS	4	47421	4.3095
KEMPS HALF GAL WHOLE PLASTIC 9/CS	9	66384	2.2742
KEMPS HALF GAL 2% PLASTIC 9/CS	9	66385	2.1053
KEMPS HALF GAL 1% PLASTIC 9/CS	9	66386	1.9695
TRUMOO HALF GAL WHOLE CHOC PLASTIC 9/CS	9	50362	2.8762
KEMPS HALF GAL BUTTERMILK 1% PLASTIC 9/CS	9	65371	2.2714
KEMPS QUART HALF&HALF PLASTIC 16/CS	16	67908	2.9978
KEMPS PINT HEAVY WHIPPING CRM 36% 28/CS	28	66658	2.2910
KEMPS HALF GAL 5% VAN AND CHOC IC MIX 9/CS	9	66444	4.0807
KEMPS HALF GAL 5% CHOC IC MIX 9/CS	9	66441	5.7585
KEMPS 6OZ- 100% OJ- PLASTIC 48/CS	48	68306	0.5123
Culture			
KEMPS 5LB COTTAGE CHEESE 4% SMCRD 2/BX	2	66508	10.7319
KEMPS 5LB COTTAGE CHEESE 2% SMCRD 2/BX	2	66507	10.1219
KEMPS 5LB SOUR CREAM PLN 4/BX	4	66936	8.5092
KEMPS 16 OUNCE LIGHT SOUR CREAM 12/SLV	12	66375	2.0399
Ala Carte			
TRUMOO 1% CHOC WHIP ASP 16OZ SHRT STABLR	12	66379	0.8996
DAIRY PURF 2% WHIP ASP 16OZ SHRT STABLR	12	66380	0.9034
KEMPS PINT WHOLE PLASTIC 20/CS	20	66360	1.1100
KEMPS PINT 2% PLASTIC 20/CS	20	66361	1.0792
KEMPS PINT CHOC 1% PLASTIC 20/CS	20	66363	1.1689

School districts, please fill in the below information, sign and return via email to debra.carlson@kemps.com along with any other competitive bids and a calendar. If you are declining the bid, you will still need return the form.

Accept	Decline
Accepting the bid..fill out the on-line ordering form and return with this signed bid.	
First Day School	Last Day School
Name of Food Service Director:	
Food Service Phone #:	
Food Service Email:	
Signature:	

Delivery/week: 1
Locations: 2
Coolers: 3
Ship To's: * Delivery Days and Times to be Determined*
909871 EMERSON-HUBBARD ELEM SCHOOL
909874 EMERSON-HUBBARD HIGH SCHOOL

Based on one delvley per week.

Mailing address: Kemps LeMars.1345 12th Ave SW.LeMars, IA 51031

Billing address: DFA Dairy Brands Corporate, LLC / PO BOX 776922/ CHICAGO IL 60677-6922 Phone: 800-332-6462.

No Acceptance of Standard Terms and Conditions: Notwithstanding any terms or conditions contained or referenced in this RFP, each response and submission relating to this RFP shall be subject to the condition that all terms and conditions relating to any resulting business relationship must be separately negotiated and agreed upon in a written agreement executed by both parties, which written agreement shall represent the entire and exclusive understanding and agreement between the parties as to the applicable business.