



## Crete Public School

C2 2025 Switches

Form 470 # 250019552

3/5/2025

**Funding Year 2025-2026**

Digital Copy



**CDW Government LLC  
230 N. Milwaukee Ave.  
Vernon Hills, IL 60061**



3/5/2025

Crete Public School  
930 Main Ave  
Crete, NE, 68333

**RE: CDW Government's Response to Crete Public School's C2 2025 Switches, 470# 250019552**

To whom it may concern,

Crete Public School is seeking to identify a reliable and experienced IT partner capable of managing your E-Rate initiative. Our response demonstrates CDW Government's unique ability to contribute to the overall success of this initiative.

CDW Government LLC (CDW•G) is a global systems integrator, impacting 75 million students across 34 countries. With over 30 years of experience, we are a trusted partner to more than 15,000 school districts nationwide. Benefits of partnering with us include:

- **History of Success:** CDW•G is a leading E-Rate provider with extensive experience and expertise in supporting K-12 customers since 1998. To date we have managed more than 19,550 E-Rate projects for schools and libraries nationwide.
- **Strong Partnerships:** We maintain strong relationships with more than 1,000 vendor partners to provide the best products, services, and support to our customers, including leading networking partners well-versed in Internal Connections (IC).
- **In-House Expertise:** We can support you on your E-Rate journey from beginning to end with our dedicated in-house resources and technical experts. Our E-Rate teams ensure contract compliance and expert handling of specialized E-Rate invoicing, as well as offer expert advice. Additionally, our presales IT specialists, can provide you with invaluable, ongoing consult.
- **Dedicated Account Team:** With CDW•G, you are supported by a highly trained and experienced account team, including a dedicated account manager, who serves as your primary point of contact, and is responsible for coordinating all your needs.

Please contact your Account Manager, **Dan Behnke**, at **877-325-6415** or **danbehn@cdwg.com** with any questions. We thank you for the opportunity to participate in the 470 response process and are confident you will find our response advantageous from both a strategic and budgetary standpoint.

Sincerely,

*Justin Schwier*

Justin Schwier  
Manager, Proposals  
CDW Government LLC

# Bid Documents and Forms

# **Request for Proposal: Switches**

February 4, 2025

Crete Public School District  
930 Main Ave  
Crete, NE 68333

E-Rate Identifier: Cat2.2025 Switches

# Table of Contents

Overview.....	3
1.1 Product Specifications. ....	4
2.1 Pricing and Payment Structure.....	4
3.1 Evaluation Process. ....	4
4.1 Discrepancies and Omissions. ....	4
5.1 Contingencies.....	4
Appendix A.....	6
Appendix B.....	7

Final

## Overview

Crete Public School District is seeking proposals for eight (8) network switches.

**All proposals which are highly equivalent to Aruba 6200M network switches will be considered.** (Part numbers provided in Section 1.1)

Top two Resellers may be asked to present their proposal to the district technology staff in person.

All proposals must include a lifetime warranty after online diagnosis and RMA issuance.

Vendors will have 24 hours after vendor selection is announced to raise any questions. Questions will be addressed via the web site posting answers to all questions. The District will have the final authority to the resolution of all questions.

Cabling, installation and implementation is not part of this RFP. Equipment will be drop shipped to Crete Public School District, 930 Main Ave, Crete, NE 68333.

All bidding vendors must be E-Rate eligible and have an updated Form 473 (SPAC) on file to provide the services requested and provide their Service Provider's Form 498 ID (formally known as SPIN) as part of this RFP. **Vendors are required to state if any proposed equipment and/or services are ineligible for E-Rate funding as part of their proposal documentation.**

Proposals are due in either hardcopy or in electronic form (PDF format) on or before **Wednesday, March 5, 2025 at 3:00 pm CST** at Crete Public School District, Attn: Ross Louch – RFP Response, 930 Main Ave, Crete, NE 68333 or emailed to [ross.louch@creteschools.org](mailto:ross.louch@creteschools.org). Emailed proposal documents will be time-stamped from the receiving computer. Crete Public School District is not responsible for electronic proposals delivery, including lost or garbled proposals. SPAM and/or robotic responses will not be considered valid bid responses and will be disqualified from consideration.

Proposals will be available for inspection, at the District Office (930 Main Ave, Crete, NE) by Noon on March 14, 2025.

Questions should be addressed, no later than February 26, 2025, to:

Ross Louch

Email: [ross.louch@creteschools.org](mailto:ross.louch@creteschools.org)

Questions and Answers will be posted on district website (<http://www.creteschools.com/>) by February 28, 2025.

## 1.1 Product Specifications.

**All proposals which are highly equivalent to Aruba 6200M 48G Class4 PoE 4SFP+ network switches will be considered.** All proposed equipment must be compatible with Aruba Cloud Central. All equipment bid must be new.

Description	Model	Qty
Aruba 6200 M 48G Class4 PoE 4SFP+	R8Q70A	8

## 2.1 Pricing and Payment Structure.

Vendors are required to breakdown equipment as outlined in the table in Appendix A. Vendors are required to complete Appendix A as part of their proposal.

Contracts will be awarded only after receiving a funding commitment and decision letter from SLD or agreed upon by the district. This RFP will automatically become part of any contract awarded to a vendor. The District requests vendors to file a Form 474 (Service Provider Invoice; SPI) to request reimbursement directly from USAC for the eligible E-Rate portion of the contract.

## 3.1 Evaluation Process.

Please refer to Appendix B for further details regarding the evaluation process.

## 4.1 Discrepancies and Omissions.

Vendors finding discrepancies or omissions in the RFP or having any doubts as to the meaning or intent of any part thereof shall submit such questions or concerns to Ross Louch, Crete Public School District, ross.louch@creteschools.org. Addenda issued in correspondence to this RFP shall be considered a part of this RFP and shall become part of any final Contract that may be derived from this RFP. This RFP and its addenda will be part of any possible future contract with successful vendor(s).

## 5.1 Contingencies.

This RFP should not be considered as a Contract to purchase goods or services, but is a Request for Proposal in accordance with the Terms and Conditions herein and will not necessarily give rise to a contract. However, RFP responses should be as detailed and

complete as possible to facilitate the formation of a contract based on the RFP response(s) that are pursued should Crete Public School District decide to do so. Proposals stating that pricing is valid dependent upon availability and/or subject to prior sale will be considered as non-responsive. Completion of this RFP form and its associated Appendices are a requirement. Failure to do so will disqualify your RFP response submittal. Vendors must submit sealed RFP responses by the due date and time as specified herein. Electronic submissions will be accepted if create in PDF format and e-mail [ross.louch@creteschools.org](mailto:ross.louch@creteschools.org) by the due date and time as specified herein. Date and time stamp of receiving computer will govern all e-mails. Vendors will be considered nonresponsive if the above requirements are not submitted as requested. The Crete Public School District has the right to reject all submitted proposals and resubmit for new proposals through a revised RFP.

Final

Appendix A

**Required Form for RFP Response.**

TABLE 2.1: CRETE PUBLIC SCHOOL DISTRICT			
E-Rate Eligible Services			
Description	Qty	Unit	Total
Aruba 6200M 48G Class4 PoE 4SFP+ • P/N: R8Q70A	8	\$4,148.68	\$33,189.44

Please see quote for complete list of details

I acknowledge Section 2.1 Pricing and Payment; Crete Public School District will only accept discount on invoices; therefore, the winning vendor will file a Form 474 (Service Provider Invoice Form) to request payment of the discount amount for eligible services after billing the applicant for the non-discount share of the cost of the equipment and/or services.

Vendor Name: CDW Government LLC

E-Rate Form 498 ID (SPIN): 143005588

Printed Name: Justin Schwier

Signature: *Justin Schwier*

Date Submitted: 3/4/2025

## Appendix B

Evaluation Rubric  
Crete Public School District  
E-Rate: Cat2.2025Switches

### **1. Cost of eligible equipment and/or eligible maintenance ..... 25 points**

Cost of Equipment will be released at time of proposal opening. Points will be awarded during the evaluation of the proposal(s).

### **2. Compatibility with currently owned district devices ..... 20 points**

Compatibility is very important. Points will be awarded during the evaluation of the proposal(s) and determination of compatibility with existing equipment will be done at that same time. Zero (0) points will be awarded for non-compatible devices and twenty (20) points will be awarded for full 100% compatibility.

### **3. Features included..... 15 points**

All documented features of the device in the RFP will be evaluated and points award as such. Points will not be awarded for features that are not included in the cost of the device as presented in the RFP.

### **4. Support of hardware ..... 10 points**

Technical support will be contacted and will be evaluated on its technical knowledge, English as the primary language, and ease of use.

### **5. Reliability..... 10 points**

Reliability score will be determined using the following criteria:

- a. References given in the RFP
- b. Known other users of the device
- c. Personal experiences

### **6. User Interface..... 10 points**

The user interface will be evaluated and points awarded on the ease of use and the completeness of the interface to the device.

### **7. References..... 10 points**

References will be contacted and points awarded on their responses.

# Pricing Offer and E-Rate Purchase Agreement

Upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to danbehn@cdwg.com and [470award@cdwg.com](mailto:470award@cdwg.com).

This E-Rate Customer Purchase Agreement (this “Agreement”) is entered into the date the contract is signed, and effective on April 1, 2025 (“Effective Date”) and is made by and between CDW Government LLC an Illinois limited liability corporation with an office at 230 N. Milwaukee Ave., Vernon Hills, Illinois 60061 (“Seller”), and Crete Public School a non-profit school or library eligible for Universal Service funding, as defined below.

<b>E-Rate Contract Number</b>	139829	<b>Spin #</b>	143005588
<b>E-Rate Funding Year</b>	2025	<b>FCC Registration #</b>	0012123287
<b>Customer</b>	Crete Public School 930 Main Ave Crete, NE, 68333	<b>Seller</b>	CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061
<b>Effective Date</b>	April 1, 2025	<b>Quoted Items (see exhibit 1)</b>	470# 250019552

## 1. DEFINITIONS

As used in the Agreement, the following terms shall have the meanings set forth below:

- A. “Universal Service Administrative Co.” or “USAC” – The not for profit organization designated by the U.S. Federal Communications Commission (“FCC”) to administer and ensure compliance with the Universal Services Fund.
- B. “SLP” - The Schools and Libraries Program of the Universal Service Fund, which includes the E-Rate Program and that is administered by USAC under the direction of the FCC.
- C. “E-Rate” – The education rate funding program that is a part of SLP that provides discounts to keep students and library patrons connected to broadband and voice services and which is one of the programs that form the Universal Service Program.
- D. “Funding Commitment Decision Letter” or “FCDL” – A letter that a Customer receives from USAC which indicates the applicable discount amount for a specific funding year.
- E. “Products” – E-Rate eligible products or services that include computer related hardware but are not limited to caching servers, routers, switches, wireless access points, installation, and warranty maintenance and other items which are eligible for E-Rate discounts in accordance with the rules issued by USAC.
- F. “Funding Year” – The specific calendar period, as defined by the SLP, during which the Customer is approved for funding or discounts on Products. FY 2025 is in reference to the program year.

## 2. TERMS AND CONDITIONS

All orders submitted to Seller by Customer for Products under this Agreement are subject to the terms and conditions of the Sourcewell 121923-State of Nebraska (111216 O4) Contract, unless otherwise stated herein in the Agreement.

### 3. PURCHASE AUTHORIZATIONS

#### A. E-Rate Status

- i. Customer represents and warrants that it qualifies as eligible under the SLP to receive E-Rate funding.
- ii. CUSTOMER FURTHER ACKNOWLEDGES AND AGREES THAT THIS AGREEMENT, WHEN EXECUTED, CONSTITUTES A CONTRACT AS REQUIRED BY FCC.

#### B. E-Rate Purchases

- i. Customer represents and warrants that all purchases made under this Agreement shall be for its own use and that it is eligible to receive E-Rate funding as specified by USAC.
- ii. IN ACCORDANCE WITH FCC REQUIREMENTS, THE CUSTOMER SHALL SUBMIT A COMPLETED AND SIGNED FCC FORM 486 TO USAC The Form 486 shall be approved by USAC prior to order placement with Seller. See Payment Terms for details.

### 4. ORDERING AND ASSISTANCE

#### A. Ordering

Purchase orders shall be submitted through electronic means (email, electronic data interchange (EDI), etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.

#### B. Other Requirements

- i. All purchase orders shall include 1) a contact name; 2) phone number; 3) purchase order number; 4) CDW Part Number and OEM Part Number; 5) Product description; 6) original and discounted Product price 7) percentage Customer owes and percentage SLP owes (if applicable) 8) ship to location; 9) bill to location; 10) BEAR or SPI Order; and 11) FCC Form 471 and Funding Request Number (FRN) number for each part number. SEPARATE PURCHASE ORDERS SHALL BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E-RATE FUNDING. ALL ORDERS SHALL BE SUBJECT TO ACCEPTANCE BY SELLER.
- ii. If the Customer is unable to commit the full purchase order amount, any balance remaining that was not funded or approved for payment by USAC will be the responsibility of the Customer. The Customer must add the following language to its purchase order:

“The total cost of this purchase order is \$ \_\_\_\_\_. The E-Rate portion is \$ \_\_\_\_\_, and is committed by USAC. If there is any reduction or denial of payment with the E-Rate portion, Crete Public School accepts full responsibility for the cost of this purchase, \$ \_\_\_\_\_.”

- iii. Should Customer choose to add Product or make substitutions to the Products originally sought, following USAC's funding decision, Customer agrees it will be responsible for the amounts owed for the added or substituted Products in excess of its committed funding from USAC.
- iv. Customer must complete installation of Products ordered pursuant to this Agreement within thirty (30) days of delivery. In the event Customer, or a third party hired by Customer to complete the installation, fails to install the Products within the timeframe provided herein, the Parties acknowledge and agree that Customer will begin to accrue interest on the amounts owed for such Products in an amount of one and one-half percent (1.5%) per month, or the maximum rate permitted by applicable law.

### C. Assistance with Order

- i. Customer may call 1-800-328-4239 to get assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are inconsistent with or in addition to the terms and conditions in this Agreement or the Product Sales Terms and Conditions shall not be valid, are considered null and void and shall not be applicable to or binding on Seller.
- ii. FOR PRODUCTS WHICH ARE DISCONTINUED AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BY SELLER BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO OFFER A COMPARABLE OR BETTER PRODUCT AT THE SAME OR LESSER PRICE, IF AVAILABLE, UPON SLP'S APPROVAL OF THE PRODUCT SUBSTITUTION. ANY INCREASE IN PRICE THAT CANNOT BE ABSORBED BY THE SELLER WILL BE THE RESPONSIBILITY OF Crete Public School.

## 5. PRICE AND PAYMENT TERMS

- i. Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller's opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.
- ii. Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable laws and regulations.

### A. Price

The Price shall be as set forth on the Customer's quote from Seller and which is in the form attached hereto as Exhibit I, and as amended from time to time. All prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer.

### Payment Terms

- i. All payments, regardless of method, shall be submitted to “Accounts Receivable,” please contact your account manager for payment method options.
- ii. CUSTOMER MAY EITHER WAIT TO PLACE AN ORDER PRIOR TO OR AFTER RECEIPT OF ITS FCDL. IN THE EVENT THAT CUSTOMER PLACES AN ORDER PRIOR TO RECEIPT OF THE FCDL, CUSTOMER SHALL BE RESPONSIBLE FOR PAYMENT OF THE ENTIRE PURCHASE PRICE WITHOUT REGARD TO SLP FUNDING.
- iii. Customer must choose one of the following payment methods. However, Customers that choose to order Products prior to receiving their FCDL must follow the BEAR payment method.

**Form 474 Service Provider Invoice (SPI) Method**

Seller will invoice the Customer for the Product price, as set forth on the Product quote, net of the FCDL amount. Customer shall be responsible for making payment within thirty (30) days from date of invoice. There must be an approved FCC Form 486 prior to placing the SPI order.

**Form 472 Billed Entity Applicant Reimbursement (BEAR) Method**

Seller will invoice Customer, upon Product shipment, for the total purchase price without regard to any SLP funding applied to that purchase price for the Products. Customer shall pay the invoiced amount within thirty (30) days from the date of invoice.

- iv. Seller accepts BEAR orders beginning April 1 before the beginning of the Funding Year. Seller accepts SPI orders beginning July 1 of the Funding Year when Customer has received its FCDL and completed the FCC Form 486, Seller DOES NOT accept SPI orders before July 1 of the Funding Year, or prior to the Form 486 approval by USAC.

## 6. NON-ASSIGNABILITY AGREEMENT

Customer shall not assign or otherwise transfer its rights or delegate its obligations under this Agreement without Seller’s advance written consent. Any attempted assignment, transfer or delegation without such consent shall be void.

The term of this Agreement shall commence on April 1, 2025 (“Effective Date”) and be valid through the later of the Funding Year 2025 or 9/30/2026.

- i. Seller may terminate this Agreement at any time for any reason upon thirty (30) days prior written notice to the Customer.

Customer may terminate this Agreement or withdraw an order upon written notice to Seller if: (a) funds are not appropriated to Customer under this program, or (b) Customer’s School Board rejects this Agreement (“Termination Notice”). In the event that Customer terminates this Agreement due to non-appropriation of funds, or termination for convenience, then Seller may immediately cease performance. However, the Customer shall remain liable for any Products that have shipped or services, already provided, or have been subscribed or purchased prior to Seller’s

receipt of the Termination Notice. Customer shall also be responsible for any of Seller's out-of-pocket costs arising as a result of any such termination.

- ii. In the event Customer receives an extension of funding from SLP, Customer will notify Seller in writing and the parties may agree to execute an amendment to extend this Agreement.

## 7. NOTICES

All notices and other communications required or permitted under this Agreement shall be served in person or sent by U.S. mail, Federal Express, or equivalent carrier to the party's address listed above

## 8. GENERAL

If any term or provision herein is determined to be illegal or unenforceable, the validity or enforceability of the remainder of the terms or provisions herein will remain in full force and effect.

## 9. ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between Seller and Customer and supersedes and replaces any and all previous and contemporaneous communications, representations or agreements between the parties, whether oral or written, regarding transactions hereunder. No provision of this Agreement may be waived or modified except by an amendment signed by an authorized representative of each party.

## 10. GOVERNING LAW

This Agreement will be governed by the laws of NE, without regard to conflicts of law rules. Any litigation will be brought exclusively in a federal or state court located in the state or commonwealth where Customer's location identified above, and the parties consent to the jurisdiction of the federal and state courts located therein, submit to the jurisdiction thereof. The parties further consent to the exercise of personal jurisdiction.

## 11. DOCUMENT RETENTION

All documents related to this Agreement will be kept on file by both parties for a period of ten (10) years after the project completion in accordance with the rules of the SLP.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and year first above written.

CDW Government LLC

Crete Public School

\_\_\_\_\_  
*(Authorized Signature)*

Ross Louch  
*(Authorized Signature)*

\_\_\_\_\_  
*Printed Name*

Ross Louch  
*Printed Name*

Title: \_\_\_\_\_

Title: Director of Information Technology

Date: \_\_\_\_\_

Date: 03/21/2025

**\*\* Upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to danbehn@cdwg.com and [470award@cdwg.com](mailto:470award@cdwg.com)**

## EXHIBIT I – Pricing Offer



Thank you for choosing CDW. We have received your quote.

Hardware      Software      Services      IT Solutions      Brands      Research Hub

# QUOTE CONFIRMATION

**ROSS LOUCH,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PHFG876	2/5/2025	PHFG876	8316381	<b>\$40,931.28</b>

## QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">HPE Aruba 6200M 48G Class4 PoE 4SFP+ Switch</a> Mfg. Part#: R8Q70A Contract: Sourcwell 121923-State of Nebraska (111216 O4)	8	7282913	\$4,148.68	\$33,189.44
<a href="#">HPE Aruba Central Foundation - subscription license (5 years) - 1 switch (2</a> Mfg. Part#: Q9Y75AAE Electronic distribution - NO MEDIA Contract: Sourcwell 121923-State of Nebraska Software (111216 O4)	8	6573503	\$561.50	\$4,492.00
<a href="#">HPE Aruba Direct Attach Copper Cable - 10GBase direct attach cable - 3.3 ft</a> Mfg. Part#: J9281D UNSPSC: 26121609 Contract: Sourcwell 121923-State of Nebraska (111216 O4)	8	4915982	\$56.15	\$449.20
<a href="#">HPE Aruba X372 - Power Supply - Hot-Plug Redundant - 680 W</a> Mfg. Part#: JL086A#ABA UNSPSC: 39121004 Contract: Sourcwell 121923-State of Nebraska (111216 O4)	8	4360870	\$350.08	\$2,800.64

<b>SUBTOTAL</b>	\$40,931.28
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$40,931.28</b>

PURCHASER BILLING INFO	DELIVER TO
------------------------	------------

**Billing Address:**  
CRETE PUBLIC SCHOOLS  
ACCTS PAYABLE  
930 MAIN AVE  
CRETE SCHOOL DISTRICT  
CRETE, NE 68333-2254  
**Phone:** (402) 826-5855

**Payment Terms:** ERATE QUOTES ONLY

**Shipping Address:**  
CRETE  
GARY JOHNSON  
1750 IRIS AVE  
CRETE, NE 68333-1909  
**Shipping Method:**

**Please remit payments to:**

CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



**Sales Contact Info**

**Dan Behnke** | (877) 325-6415 | [danbehn@cdwg.com](mailto:danbehn@cdwg.com)

**Need Help?**



My Account



Support



Call 800.800.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at  
<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

© 2025 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239

# CDW Government Overview



**QUICK FACTS**

**HQ** ..... **Vernon Hills, IL**

**2024 Net Sales** ..... **\$21B**

**Coworkers** ..... **15,100**

**U.S. Offices** ..... **43**

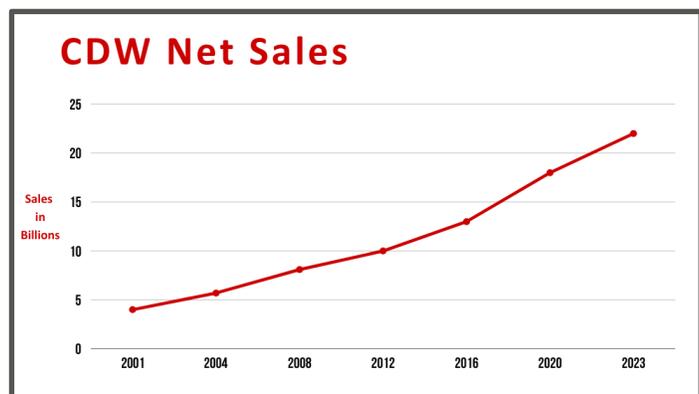
**Customers** ..... **250,000+**

**Fortune 500 Rank** ..... **189**

CDW Government LLC (CDW•G) is the wholly owned subsidiary of CDW LLC, a leading multi-brand technology solutions provider to corporate and public sector customers in the U.S., U.K., and Canada. Founded in 1984, CDW currently employs 15,100 coworkers worldwide. Our broad array of offerings ranges from discrete hardware and software products to integrated IT solutions. We provide our products and solutions through our sales and service delivery teams, who are broken down by segment, and further organized into geographic regions. We have an expansive network of offices near major cities and a large team of customer-facing coworkers - including field sellers, technology specialists, and advanced delivery engineers - across the country.

Products and Partnerships	Total E-Rate Solutions
<p><b>More than 100,000 products from more than 1,000 vendors including leading networking OEMs such as: APC, Cisco, Cradlepoint, Extreme, Fortinet, HP Aruba, IBM, Juniper, Kajeet, Leibert, Palo Alto, Rukus, and more.</b></p>	<ul style="list-style-type: none"> <li>▪ <b>Category One</b> <ul style="list-style-type: none"> <li>○ Bus Wi-Fi</li> <li>○ Wireless Hot Spots</li> </ul> </li> <li>▪ <b>Category Two</b> <ul style="list-style-type: none"> <li>○ Internal Connections</li> <li>○ Basic Maintenance of Internal Connections</li> <li>○ Managed Internal Broadband Services</li> </ul> </li> </ul>

Our sustainable growth and continued financial stability serve to assure Crete Public School that we are here to stay and can support you through the life of this contract and beyond. Of note, CDW is number four on CRN’s 2023 Solution Provider 500 list that ranks the top integrators, service providers, and IT consultants in North America by services revenue.



## K-12 Education Expertise

CDW•G helps schools leverage technology to achieve great educational outcomes. With more than 200 government and education contracts, we are one of the nation's largest direct-response providers of multi-brand technology products and services. For more than 30 years, we have closely monitored emerging technologies to ensure our solutions are at the forefront of innovation. We proactively expand our offerings and certifications to support your evolving needs. We invest in the solutions that matter most to you, like classroom transformation, device ecosystem, cybersecurity, AI, and school safety.

### We are a trusted technology partner to more than 15,000 K-12 schools.

#### Resources - Education Strategy Team

**Education Strategists** work with you to understand your district's vision and goals to create customized solutions that improve teaching and learning.

**Classroom Modernization Specialists**, focused on audiovisual solutions and classroom design, can support you through trainings, consultative calls, webinars, and more.

We guide customers through decisions on the platforms that run your districts and drive transformation. We have dedicated in-house technical resources aligned to K-12 solution areas to help you better understand and integrate technology into your educational goals. Our K-12 Education Strategy Team – comprised of former leaders in education – support districts in implementing digitally-enhanced education and can help you develop a vision for lasting change.

### We are a premier provider of Chromebooks to K-12 schools in the U.S.

In 2023, CDW•G deployed 1 out of every 3 Chromebooks into K-12 classrooms in the U.S. for a total of 2.5 million devices. We can support your full device lifecycle management needs and have experience handling complex deployments for the largest school districts in the country, even in adverse conditions.

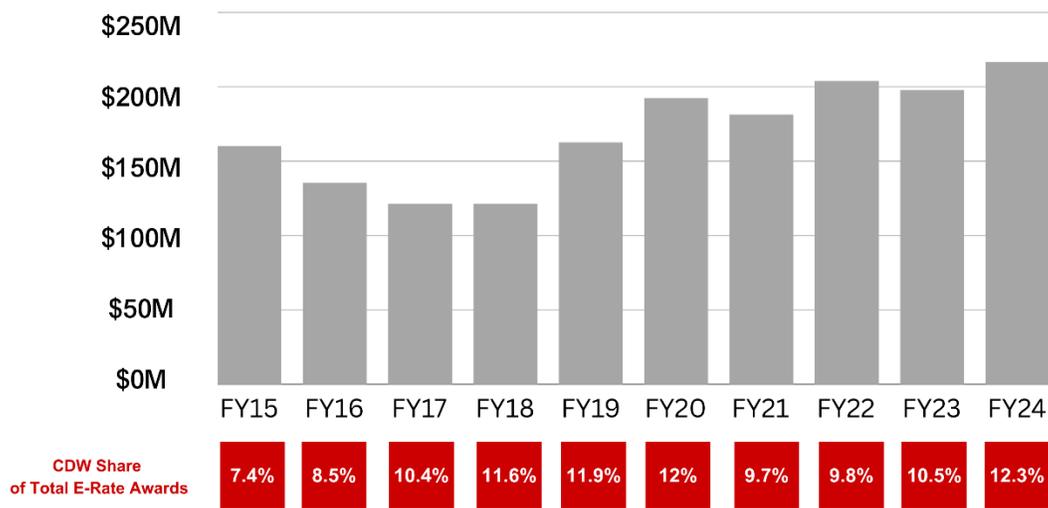
#### A Partner You Can Trust – Even in Adverse Conditions

During a time of significant supply chain constraints, CDW•G delivered. One of the largest school districts in the country, Chicago Public Schools (CPS), relies on CDW Education to provide their students with Chromebooks. Like so many other districts across the nation, CPS needed to pivot to distance learning with the onset of COVID-19. To serve the needs of nearly 330,000 students, CPS required 1,000s of Chromebooks. Despite worldwide shortages, CDW•G was able to deliver 20,000 devices over four months on-site and on-time.

## A Powerful E-Rate Partner

We have nearly 30 years of experience delivering successful outcomes for E-Rate funded projects. Participating in E-Rate since our founding in 1998, we are the largest Category 2 provider nationwide, delivering two-times the amount of Category 2 E-Rate projects than our next closest competitor. Since the E-Rate Modernization in 2015, we have been awarded over 19,550 E-Rate projects totalling over \$790M in total equipment delivered to schools throughout the United States.

### CDW E-Rate Awards and Revenue



## Proven Management Approach

Due to our streamlined and best-practice system of checks and balances, **we have never lost funding for a school**, as substantiated by countless audits. Our dedicated internal K-12 and E-Rate resources help ensure accurate invoicing and contract compliance, as well as provide knowledgeable resources and guidance as you navigate your E-Rate journey.

- **E-Rate Program Management Team** offers knowledge, assistance, and advisement, as well as ensures contract compliance.
- **E-Rate Funding Team** ensures expert handling of both BEAR and SPI E-Rate invoicing by accounts receivable specialists.
- **K-12 Education Strategists** focus on helping you implement solutions attuned to your needs, with realistic budget constraints in mind, often in conjunction with E-Rate funding initiatives.

## Strengths, Best Practices, and Value

By aligning with CDW•G, your organization can take advantage of our strengths, best practices, and value-added services.



## Inventory Access and In-House Services

A significant advantage we offer Crete Public School is our ability to deliver the right products, at the right value, right when you need them. CDW has two large, strategically located distribution and configuration centers that ensure speed and accuracy throughout the procurement process. In addition, to supplement our direct purchasing model, CDW has strong affiliations with principal channel distributors, enabling us to quickly obtain competitively priced, non-stocked items.

**LAS VEGAS, NV**  
513k square feet  
Capacity for up to 10K+ configurations per day

**VERNON HILLS, IL**  
450k square feet  
Capacity for up to 10K+ configurations per day

ISO 9001 Quality | ISO 14001 Environment | ISO 20243 Risk Management  
ISO 27001 Information Security | ISO 2800 Secure Supply Chain

## Support Resources for Crete Public School

When you work with CDW•G, you have access to expertise that is not available within your organization. Our team of technology experts and dedicated account managers will tailor a piece of equipment or an entire network to deliver the most effective and sustainable results.

Account Management Resources	
<p><b>Dan Behnke</b> Account Manager 877-325-6415 danbehn@cdwg.com</p>	<p><b>Brandon Ginter</b> Sales Manager 877-325-2931 brangin@cdw.com</p>
<p><b>Toni Hargis</b> Director, Area Sales 877-325-0939 Toni.hargis@cdw.com</p>	<p><b>Joe Simone</b> VP, Education Sales 866-339-4895 joe@cdw.com</p>

### E-Rate Program Management and Funding Solutions Team

Our **E-Rate Program Management** team offers eligible entities their knowledge, assistance, and advisement on E-Rate matters, including program compliance and adherence. The team prepares contract deliverable reports and makes modifications, as necessary, including price reductions, additions, discontinued products, replacements, and version changes. They ensure that price and supply agreements are in place from award through completion and that the E-Rate bidding, ordering, invoicing, and funding are all seamless and easy for you to complete.

E-Rate Resources	
<p><b>Yolanda Blomquist</b> Program Manager – E-Rate 630-531-5478 <a href="mailto:yolanda.blomquist@cdwg.com">yolanda.blomquist@cdwg.com</a></p>	<p><b>Jeff Hagen</b> Manager, Program Management – K12 813-462-4055 <a href="mailto:jeff.hagen@cdwg.com">jeff.hagen@cdwg.com</a></p>

Our **Funding Solutions** team, and dedicated Education Funding Solutions Manager, can help E-Rate applicants understand compliance with rules and regulations throughout the process. They advise on the appropriate engagement after Form 470 filings and work with our operations teams to ensure E-Rate ordering, invoicing, and delivery are compliant.

Additionally, our E-Rate Manager assists applicants with PIA reviews, preparation of Bulk Upload Attachments, and product eligibility reviews as part of the Form 471 process.

#### **Additional E-Rate Resources**

**Dave LeNard**, Business Development Manager, E-Rate

**Amy Passow**, Senior Manager, Education Funding Solutions

**Deb Orts**, Contract Analyst

**Kim Klaus**, Account Receivable Consultant

# FCC FRN E-Rate Display System Status

The below screen shot is from **January 30<sup>th</sup>, 2025**. CDW•G remains in **Green Light Status**.

The screenshot shows the FCC Commission Registration System (CORES) interface. The top navigation bar includes the FCC logo, the text 'Commission Registration System (CORES)', and user options like 'Associate Username to FRN | Manage Existing FRNs & FRN Financial'. The main content area is titled 'FRN Financial' and displays a table of FRN entries. The table has columns for 'FRN', 'FRN Name', 'Red Light Status', and 'Action'. Two entries are shown, both for 'CDW Government LLC' with a 'Green Light' status. A 'Go Back' link is visible below the table. The footer contains links for 'Help', 'Frequently Asked Questions', 'Customer Service', 'FCC Privacy Policy', 'Privacy Act Statement', and 'FCC Home Page', along with a support request URL and the current version number '3.3.2'.

FRN	FRN Name	Red Light Status	Action
0012123287	CDW Government LLC	Green Light	<a href="#">View/Make Payments</a>
0012149316	CDW Government LLC	Green Light	<a href="#">View/Make Payments</a>

Upon request, CDW•G can provide an updated screenshot.

**Spin #143005588**

**FCC Registration #0012123287**

---

## Helpful Hints for Preparing Form 471

Things to consider when preparing your funding request (Form 471):

- Enter only one manufacturer part number per line item (do not bundle part numbers)
  - All software should be requested under IC, Software
- Even when bundled with warranty support from manufacturer for purchase, as long as warranty cannot be purchased on its own
- If you live in a state that has applicable taxes, such as AR, NC, CA, AZ, WA, make sure to include those taxes on your FCC Form 471.
- If warranty can be purchased separately, then it should be separated for funding request, and warranty funding requested under Basic Maintenance
- Warranty only part numbers should be requested under Basic Maintenance
  - List months of service, should only be for coverage July 1 – June 30 (Funding Year)
  - List hardware supported part number
  - List site where hardware sits

CDW•G can complete Bulk Submission Forms if chosen as the service provider for your funding request. Please email [E-Rate@cdw.com](mailto:E-Rate@cdw.com) for assistance.

Additionally, **please note** - upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to [danbehn@cdwg.com](mailto:danbehn@cdwg.com) and [470award@cdwg.com](mailto:470award@cdwg.com). Please see “E-Rate Order Process” information on the following page for further details.

---

# E-Rate Order Process

1. **Ordering:** Purchase orders shall be submitted through electronic means (email, EDI, etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.
  
2. **Required Information:** All orders must include:
  - a. Contact name, Phone number
  - b. Purchase order number
  - c. Part number, Product description
  - d. Pre-discount and discounted product price
  - e. Percentage Customer owes and percentage SLD owes (SPI – Form 474 Method)
  - f. Ship to location, Bill to location
  - g. FCC Form 471 Number (also known as Application Number)
  - h. FRN for each part number
  - i. Billing method (BEAR – Form 472 or SPI – Form 474)
  - j. "Net 30 Terms"

**SEPARATE PURCHASE ORDERS SHOULD BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E- RATE FUNDING. ALL ORDERS ARE SUBJECT TO ACCEPTANCE BY SELLER. PO TOTAL SHOULD REFLECT FULL PURCHASE PRICE OF ORDER.**

3. **Assistance With Order:** Customer may call 1-800-328-4239 for assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are not consistent with or in addition to the terms and conditions in this Agreement or the Product Sales Terms and Conditions shall be null and void and shall not be applicable hereto or binding on Seller.

**IN THE CASE OF CHANGES TO PRODUCTS AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO MAKE AVAILABLE TO THE CUSTOMER A COMPARABLE**

---

**OR BETTER PRODUCT AT THE SAME OR LESSER PRICE WHEN OR IF AVAILABLE, UPON APPROVAL FROM SLD ON PRODUCT SUBSTITUTION.**

**4. Price and Payment Terms**

**a. Price**

Price shall be as stated in the quotation attached hereto as Exhibit I by CDW-G account manager. Prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer. Any taxes will be listed separately on the invoice.

**b. Payment Terms (Customer must choose one)**

**i. Form 474 Service Provider Invoice (SPI) Method**

➤ Seller will invoice Customer for their portion of the Products upon shipment of Product and Customer shall pay the invoiced amount (discounted amount owed by Customer) within thirty (30) days from date of invoice

**ii. Form 472 BEAR Method**

➤ Seller will invoice Customer for pre-discount portion of the Products upon shipment of Product and Customer shall pay the invoiced amount (full amount owed by Customer) within thirty (30) days from the date of invoice.

**5. Payment Method:** In adherence to Federal E-Rate compliance regulations, CDW-G's quoted price is all-inclusive of any and all discounts, if applicable. No further discounts will be applied during time of invoice. All payments for both methods shall be submitted to the address presented below WHERE APPLICABLE:

ACH PAYMENT INFORMATION:	CHECK PAYMENT INFORMATION:
E-mail Remittance To: <a href="mailto:gachremittance@cdw.com">gachremittance@cdw.com</a>	CDW Government
THE NORTHERN TRUST	75 Remittance Drive Suite 1515
50 SOUTH LASALLE STREET	Chicago, IL 60675-1515
CHICAGO, IL 60675	
ROUTING NO.: 071000152	
ACCOUNT NAME: CDW GOVERNMENT	
ACCOUNT NO.: 91057	

- i.* Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller’s opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.
- ii.* Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable regulations.

**NOTWITHSTANDING ANYTHING TO THE CONTRARY, CUSTOMER IS RESPONSIBLE FOR PAYMENT OF 100% THE PRICE OF PRODUCTS IN THE CASE WHERE CUSTOMER PLACES ORDER FOR PRODUCTS SLD DISALLOWS CUSTOMER’S REQUEST FOR DISCOUNT AND REFUSES PAYMENT TO SELLER OF THE DISCOUNT AMOUNT FOR PRODUCTS. IF SLD DISALLOWS CUSTOMER’S REQUEST FOR DISCOUNT CUSTOMER IS IN NO WAY REQUIRED TO PLACE ORDER FOR PRODUCTS.**

---

## Customer References

North Bend Central Public Schools	
<b>Contact</b>	Summer Scott
<b>Phone</b>	402-652-3268
<b>Email</b>	<a href="mailto:sscott@nbtigers.org">sscott@nbtigers.org</a>
<b>Location</b>	North Bend, NE

Archdioceses of Omaha	
<b>Contact</b>	Dale E. Teager
<b>Phone</b>	402-557-5500
<b>Email</b>	<a href="mailto:deteager@archomaha.org">deteager@archomaha.org</a>
<b>Location</b>	Omaha, NE

