

SIOUX FALLS SCHOOL BOARD
Wednesday, June 5, 2024 4:00 PM

Carly Reiter
President

Instructional Planning Center
201 East 38th Street, Sioux Falls

Cory Clasemann
Southeast Tech President

This agenda may also be viewed on the District and Southeast Tech's website: www.sf.k12.sd.us and www.southeasttech.edu

AGENDA

- I. Call to Order
- II. Pledge of Allegiance
- III. Persons Wishing to Address the School Board on Non-Agenda Items
- IV. Persons Wishing to Address the School Board on Agenda Items
- V. Approval of Minutes of May 28, 2024.
- VI. Approval of Agenda
- VII. Conflicts of Interest
- VIII. Approval of Consent Agenda
 - A. Authorizations and Ratifications
Exhibit reposed at 11:30 am on 06.04.24
 1. Approval/Ratification of Purchase Orders
 - B. Approval of Vice President of Finance and Operations Report
 - C. Approval of Personnel Report
- IX. Reports of the President
 - A. Accessibility Services Update
 - B. Graduate Placement Outcomes Report
 - C. Campaign NEXT Update
- X. Adjournment

SCHOOL BOARD MEETING

Tuesday, May 28, 2024

The School Board of the Sioux Falls School District 49-5 of Minnehaha County, South Dakota, was called into regular session, pursuant to due notice, on Tuesday, May 28, 2024, at 4:31 p.m. in the Instructional Planning Center, 201 East 38th Street. Sioux Falls, South Dakota, with the following members present: President Carly Reiter, Vice President Marc Murren, Nan Baker, Kate Serenbetz. Absent: Dawn Marie Johnson.

Action ST00823

A motion was made by Marc Murren and seconded by Nan Baker, four (4) votes “yes” on roll call **approving the minutes of meetings** held on April 3, 2024, May 6, 2024, May 10, 2024, May 11, 2024, May 22, 2024, May 23, 2024 and May 24, 2024 and which were furnished to the Sioux Falls Argus leader for publication, in unapproved form, all in accordance with SDCL §13-8-35.

Action ST00824

A motion was made by Kate Serenbetz and seconded by Marc Murren, four (4) votes “yes” on roll call, **approving the agenda** as presented.

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President Reiter asked about any conflicts of interest. None were brought forward.

Action ST00825

A motion was made by Kate Serenbetz and seconded by Marc Murren, four (4) votes “yes” on roll call, **approving Item A through E on the consent agenda** as follows:

A. Acknowledging the administration’s report of the **study of bids** which have been received during the prior 30 days and were opened, read and tabulated in the Central Services Center – Purchasing Department and approving the bids of the lowest responsible bidders in accordance with the tabulated lists of contract awards that have been placed on file for reference purposes, as follows:

A1. Linde Gas & Equipment Inc. for **Welders** (see PD#3459 and SFSD FY24 Legal Publication #80) be awarded to Linde Gas & Equipment Inc for their lowest responsible bid in the amount of \$41,945.30 (Bid item 1) and \$1,885.61 (Bid item 2) (FY23 Post-Secondary Fund) and authorizing the Business Manager to issue a contract to be executed by Linde Gas & Equipment Inc. (see MRF#ST606 and Contract 24-021) and

A2. No Bids were received for **two ½ Ton 4 x 4 Pickups** (see MRF #ST607, PD#3460 and SFSD FY24 legal Publication #79) and

A3. Midwest Turf & Irrigation for **Fairway Mowers** (see PD#3461 and SFSD FY24 Legal Publication #81) be awarded to Midwest Turf & Irrigation for their lowest responsible bid in the amount of \$56,500.00 (FY23 Post-Secondary Fund) and authorizing the Business Manager to issue a contract to be executed by Midwest Turf & Irrigation (see MRF#ST608 and Contract 24-022,

Upon execution, the contract(s) will be entered into and executed for, and on behalf of the District by the Business Manager and the President of the School Board, and thereupon, the bid security, if any, now on deposit with the Purchasing Supervisor of the District, be surrendered, all in accordance with Policy/Regulation DJ/STC.

B. Approving the Authorizations and Ratifications, as follows:

B.1. Approval of Contracts

Authorizing the President to enter into and execute contracts, for and on behalf of the Southeast Technical College, as follows:

Item	Contract Number	Contractor	Project	Cost
a.	ST24-020	ATI	Continued Partnership, advancing from Basic to Complete Partnership	\$150,000

B.2. Approval/Ratification of Purchase Orders

Authorizing the Business Manager to issue Purchase Order(s) requiring additional approval of the School Board as follows:

Item	PO No.	Vendor	Description	Total Cost
a.	S2405489	IS Restaurant Design & Equipment Supply	Commercial Restaurant Equipment – Mechanical Systems Program	\$19,789.22
b.	S2405490	Butler Machinery Co.	Cat Front Loader	\$122,949.33
c.	S2405862	Riverside Technologies	Laptops for Resale	\$507,300
d.	S2405863	Apple Inc.	Laptops for Resale	\$47,556.00
e.	S2405864	KnowBe4	Security Awareness Training Software	\$24,815.90
f.	S2405874	Journey Education Marketing, Inc.	Adobe Student License Pack, Adobe Creative Cloud License	\$21,859.20
g.	S2405875	Riverside Technologies	HP Computers – Networking Program	\$35,525.00
h.	S2405876	AD Astra Information Systems	Astra Scheduler Subscription	\$16,206.75

B.3 Disposal of School District Property

Authorizing the disposal of surplus property to sell at private sale, public auction, or sealed bids or to dispose of, in accordance with SDCL §6-13-1, as follows:

Item No.	Description	Location	Appraisers	Appraised Value	Property File No.
a.	7 - Cisco 350 AP/Bridge (Asset F...4249 – F...4253)	STC	Todd Wohlwend Merrel Pepper Erin Mekelburg	\$0	2024-ST010
b.	10 – Cisco 1242 AP (Assets F...3861 – F...3866, F...4257, F...4259, F...4261, F...4262)	STC	Jeremy South Kevin Shotkoski Michelle Wells	\$0	2024-ST010

B.4. Authorization of Grant

Authorizing the Administration of Southeast Technical College to apply for a South Dakota Delta Dental Grant. The grant titled Delta Dental of South Dakota Foundation (DDSDF) is focused on the vision that everyone deserves good oral health. The Foundation’s mission is to improve oral health in South Dakota with a strong emphasis on disease prevention. The grant application is to purchase one dental intraoral scanner for use in the Southeast Technical College Dental Assisting program. The provision of this equipment will provide up-to-date skill development for the dental assisting students, replicating current industry standard knowledge and skills. The grant application will be for \$18,845.56. The contact person for this grant is Marcia Jensen.

- C. Approving the **Consolidated Report of Trust and Agency Funds** of May 28, 2024, and stating for the record that as of March 31, 2024, receipts total \$47,654,319.79 and disbursements total \$47,043,341.01 (MRF #ST609).
- D. Approving the **Vice President of Finance and Operation’s Report** of May 28, 2024, in accordance with the SDCL §13-8-35 (MRF #ST610) and directing that detailed statement of receipts and balances on hand, as of March 31, 2024, be published as part of these minutes, in accordance with SDCL §13-8-3.
- E. Accepting the **Southeast Tech Personnel Report**, as follows:

E1. Resignations

Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Instructor, Adjunct, Part-Time Pastrano, Xavier	General Education	04-09-24
Kiecksee, William	Economics	05-17-24

E1. Resignations, continued

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Employment Contract, Full-Time		
Frederick, Ty	Custodian	04-05-24
Other Help, Part-Time		
Merritt, Alexander	Food Service	05-01-24
Student Help, Part-Time		
Bloom Poncelet, Madyson	Scarborough	04-24-24
Moser, Macie	Scarborough	04-26-24
Kinzley, Caleb	IT Technician	05-01-24

E2. Employment Recommendations

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, Adjunct, Clinical, Per Hour			
Kaufmann, Molly	Nursing & Health	04-04-24	\$46.00
Claussen, Jaclyn	Nursing & Health	04-15-24	\$46.00
Brockberg, Katie	Nursing & Health	05-06-24	\$46.00
Instructor, Adjunct, Non-Clinical, Per Credit Hour			
Rieck, Matthew	Mathematics	04-15-24	\$890.40
Instructor, Adjunct, Spring 2024 Stipend			
Aamold, Rachel	Nursing & Health	01-08-24	\$4,929.00
Adamson, Heather	English	01-08-24	\$2,671.20
Agron, Michael	Business Administration	01-08-24	\$5,342.40
Allenstein, Keith	Law Enforcement	01-08-24	\$2,830.20
Anderson, Sarah	Nursing & Health	01-08-24	\$2,464.50
Atkins, Melissa	Early Childhood	01-08-24	\$2,671.20
Baker, Shelly	Business Administration	01-08-24	\$5,660.40
Barrow, Nathan	Business Administration	01-08-24	\$2,671.20
Blok, Kelly	General Education	01-08-24	\$2,671.20
Borgen, Cory	Sports Turf Management	01-08-24	\$1,643.00
Byall, Jennifer	Mathematics	01-08-24	\$2,671.20
Brandt, Nicole	Nursing & Health	01-08-24	\$3,286.00
Carlson, Elizabeth	Business Administration	01-08-24	\$5,342.40
Carlson, Rebecca	Nursing & Health	01-08-24	\$2,464.50
Cavin, Georgina	Business Administration	01-08-24	\$6,232.80
Conrad, Anthony	Media	01-08-24	\$2,464.50
Cruse, Laura	English	01-08-24	\$2,671.20
Davis, Chris	Business Administration	01-08-24	\$3,561.60
Do, Doanh	Nursing & Health	01-08-24	\$3,561.60
Ekstrum, Jacqueline	Nursing & Health	01-08-24	\$7,547.20
Ellerbusch, Jenna	Nursing & Health	01-08-24	\$5,750.00
Erdman, Corliss	Nursing & Health	01-08-24	\$7,393.50
Erickson, Tami	General Education	01-08-24	\$2,671.20

E2. **Employment Recommendations, continued**
Instructor, Adjunct, Spring 2024 Stipend, continued

French, Thomas	Mechatronics	01-08-24	\$6,283.50
Frohwein, Jeffrey	Business Administration	01-08-24	\$10,684.80
Gertsma, Leann	English	01-08-24	\$5,342.40
Gustafson, Nicholas	Business Administration	01-08-24	\$5,342.00
Hanson, Mylynn	Nursing & Health	01-08-24	\$8,013.60
Heckenlaible, Justin	General Education	01-08-24	\$2,671.20
Heppler, Jeffrey	Horticulture	01-08-24	\$3,956.80
Holeton, John	Electrician	01-08-24	\$2,464.50
Honey, Andrew	Computers	01-08-24	\$2,671.20
Horan, Steven	Business Administration	01-08-24	\$3,561.60
Ivarsen, McCade	Business Administration	01-08-24	\$5,342.40
Jensen, Marcia	Nursing & Health	01-08-24	\$1,643.00
Jones, Suzanne	Early Childhood	01-08-24	\$5,342.40
Jordahl, Lindsay	Nursing & Health	01-08-24	\$2,464.50
Judeh, Huda	Computers	01-08-24	\$8,013.60
Kassing, Elizabeth	Engineering	01-08-24	\$2,671.20
Kiecksee, William	Business Administration	01-08-24	\$5,342.40
Klinger, Brittany	Nursing & Health	01-08-24	\$4,929.00
Lang, Jerome	Computers	01-08-24	\$3,561.60
Larsen, Kristin	Mathematics	01-08-24	\$2,671.20
Lindell, Mark	Speech	01-08-24	\$8,013.60
Lothrop, LeAnn	Computers	01-08-24	\$5,342.40
McGee, Patricia	Business Administration	01-08-24	\$5,660.40
McManus, Stacy	Business Administration	01-08-24	\$5,342.40
Mekelburg, Erin	Computers	01-08-24	\$2,671.20
Melroe, Shelby	General Education	01-08-24	\$10,684.80
Mills, Ann	General Education	01-08-24	\$3,759.20
Borszich, Nicole	Veterinary Technology	01-08-24	\$2,731.00
Morris, Brandon	Computers	01-08-24	\$2,671.20
Olson, Julie	General Education	01-08-24	\$2,671.20
Olson, Margaret	Nursing & Health	01-08-24	\$821.50
Osborn, Michelle	Nursing & Health	01-08-24	\$6,572.00
Otto, Josette	Nursing & Health	01-08-24	\$2,464.50
Pepper, Merrel	Computers	01-08-24	\$6,232.80
Perkins-Hicks, Debra	General Education	01-08-24	\$11,320.80
Peters, Dennis	Business Administration	01-08-24	\$5,342.40
Petersen, Justin	General Education	01-08-24	\$5,342.40
Pierce, Steven	Media	01-08-24	\$3,561.60
Reagan, Kelly	English	01-08-24	\$2,671.20
Reimnitz, Laura	Veterinary Technology	01-08-24	\$6,528.00
Ringling, Benjamin	Horticulture	01-08-24	\$1,780.80
Roach, Jill	Nursing & Health	01-08-24	\$2,464.50
Rose, Jean	Business Administration	01-08-24	\$2,464.50
Saeger, Amanda	Nursing & Health	01-08-24	\$5,660.40
Schmidt, Mark	Engineering	01-08-24	\$2,464.50
Schnider, Nicole	Nursing & Health	01-08-24	\$5,462.00

E2. **Employment Recommendations, continued**
Instructor, Adjunct, Spring 2024 Stipend, continued

Schwebach, Gregory	Engineering	01-08-24	\$3,286.00
Schoenfelder, Nicholas	Business Administration	01-08-24	\$2,464.50
Schoenfelder, Tonya	Law Enforcement	01-08-24	\$5,440.00
Schaffer, Kenneth	Computers	01-08-24	\$5,750.50
Stacey, Taylor	Mathematics	01-08-24	\$5,342.40
Stubbe, Scott	Mechatronics	01-08-24	\$2,671.20
Stueven, Rebecca	Nursing & Health	01-08-24	\$3,286.00
Talcott, Roberta	Business Administration	01-08-24	\$2,830.20
Traylor, Michael	Computers	01-08-24	\$3,286.00
Tschetter, Lisa	Nursing & Health	01-08-24	\$4,929.00
VandenBosch, Raquel	Nursing & Health	01-08-24	\$2,464.50
VanOverbeke, Jeffrey	General Education	01-08-24	\$2,671.20
Vettrus, Jill	Mathematics	01-08-24	\$2,671.20
Wadhwa, Anju	Computers	01-08-24	\$10,684.80
Wagner, Madison	General Education	01-08-24	\$2,671.20
Walton, Evan	General Education	01-08-24	\$5,342.40
Weber, Jessica	Business Administration	01-08-24	\$2,671.20
Weihe, Kimberly	Business Administration	01-08-24	\$2,671.20
Wellnitz, Kristin	General Education	01-08-24	\$5,342.40
Wendell, John	Automotive	01-08-24	\$890.40
Welsh, Garrett	Law Enforcement	01-08-24	\$1,643.00
Williams, Brian	Business Administration	01-08-24	\$5,342.40
Wolff, Dana	Business Administration	01-08-24	\$9,434.00

Other Help, Part-Time, Hourly

Erickson, Rebecca	Testing Center	05-13-24	\$16.50
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E3. **Change of Status**

Name	Delete	Add	Effective Date
Thompson, Garrett	Peer Tutor	Professional Tutor	05-13-24
	Part-Time	Part-Time	
	\$15.00/hour	\$25.00/hour	
Larson, Kylan	Peer Tutor	Professional Tutor	05-13-24
	Part-Time	Part-Time	
	\$15.00/hour	\$25.00/hour	

Action ST00826

Vice President of Finance and Operations Rich Kluin presented the FY25 School District Budget Report. (MRF #ST611) STC began its initial budget process in March 2024. Historical enrollments, projected revenues from tuition/fees, state aid, and other revenue sources were provided to Southeast Tech leadership. Also provided were estimated FY25 salary/benefit amounts, proposed FTE requests, and instructor salary support templates. Budget guidelines and goals were adopted to align with requirements of the Higher Learning Commission and

specific consideration of accreditation criteria. FY25 budget requests will also incorporate goals and objectives of the Vision 2025 Strategic Plan.

The FY25 budget is being presented to the School Board based upon our current knowledge base and the assumptions that come with it. The 2024 legislature provided for a four-percent increase in the per-student-allocation (PSA). Additionally, the State will provide program equipment funds through the general appropriation bill that be distributed to the technical colleges through the FY25 funding formula. State aid and support is expected to increase in FY25 because of these 2024 legislative actions. State Aid is a function of enrollments in specific programs across the four technical colleges. The impact of Southeast's FY24 enrollment growth on FY25 state aid will not be known until year-end results are submitted in late August.

During the 2022 legislative session, SB61 appropriated \$4.5 million for Southeast to be put towards equipment purchases associated with the proposed Simulation Center buildout. The legislative funding for simulation equipment was extended to end of calendar year 2024. Most of the simulation center equipment has been ordered and will be received by the end of FY24. There will be some additional expenditures from SB61 that will carry into FY25.

Funding for the Simulation Center construction/renovation costs were primarily provided by donations received from the Avera and Sanford Health Systems. The guaranteed maximum price (GMP) of the project was \$5,300,080 utilizing a construction manager at risk bid process as provided by South Dakota statute. The project included a considerable construction contingency that exceeded ten percent of the GMP. Unused contingency funds will be returned to STC if they are not needed to complete the project. STC will utilize maintenance and repair funds provided through a combination of state support and student fees to provide for construction costs that may exceed the \$4.5 million gifted amount. Through April 2024, \$4,973,620 has been expended on the project, with a \$305,562 remaining balance.

The State Board of Technical Education (BOTE) approved the FY25 tuition rate at their April 2024 meeting. The approved tuition rate will remain unchanged at \$124 per credit. The remaining state fees (facility fee, maintenance and repair fee) set by the BOTE also remain unchanged for FY25. On a local level, Southeast Tech has committed to holding FY25 fees at FY22 levels.

Enrollments (credits) from April 2023 through March 2023 serve as the primary foundation (baseline) for measuring enrollment trends for the subsequent budget year. FY25 credit projections are reflective of recent trends in enrollments and planned FY25 program expansions/revisions and are a measurement of anticipated FY24 results.

FY25 same program credits are projected to remain relatively consistent with FY24 same program budgeted amounts in the aggregate; however, FY25 credit growth is attributable to new Health programs that are being started/expanded in the Fall of 2024. Moderate increases in existing programs were seen in Business, Human Services, Law/Public Safety, STEM, and Program Preparation (including Dual/Current enrollments).

At present, final credit projections for FY25 are not anticipated to vary significantly from the tentative adoption. Early Academic Advising and Registration (AAR) events have resulted in both increases in student headcounts and enrolled credits. Enrollment projections will continue to be evaluated through subsequent AAR events leading up to the start of the Fall semester.

POSTSECONDARY FUND OVERVIEW

	Budget	Projected		Budget	
	FY25	FY24	Change	FY24	Change
Revenue	\$32.02M	\$TBD	\$TBD	\$39.55M	(\$7.53M)
Expense	\$32.99M	\$TBD	\$TBD	\$39.68M	(\$6.69M)
Fund Balance Change	(\$0.97M)	\$TBD	\$TBD	(\$0.13M)	\$0.84M
Fund Balance	\$3.54M	\$TBD	\$TBD	\$4.38M	(\$0.84M)

<i>Program Enrollments-Cluster</i>	<i>FTE</i>			
<i>Division</i>	<i>FY24</i>	<i>FY25</i>	<i>Change</i>	<i>% Change</i>
<i>Agriculture</i>	89.22	88.12	-1.10	-1.23%
<i>Architecture & Construction</i>	215.98	206.05	-9.93	-4.60%
<i>Arts, A/V Technology</i>	58.14	50.73	-7.41	-12.75%
<i>Business, Tech. Studies</i>	253.32	260.88	+7.56	+2.98%
<i>Health Science</i>	605.60	675.95	+70.35	+11.62%
<i>Human Services</i>	26.57	39.52	+12.95	+48.74%
<i>Information Technology</i>	199.66	189.73	-9.93	-4.97%
<i>Law, Public Safety</i>	40.19	41.60	+1.41	+3.51%
<i>Manufacturing</i>	68.05	60.43	-7.62	-11.20%
<i>Marketing, Sales & Service</i>	63.03	51.18	-11.85	-18.80%
<i>STEM</i>	47.81	55.63	+7.82	+16.36%
<i>Transportation, Distribution</i>	149.07	144.75	-4.32	-2.88%
<i>Program Prep</i>	20.98	28.15	+7.17	+34.18%
<i>Dual Credit/Concurrent</i>	77.36	83.77	+6.41	+8.29%
Totals	1,914.98	1,976.49	+61.51	+3.21%

IMPACT TO STUDENTS:

The FY25 budget maintains tuition and fees at FY22 levels. Most students will incur enrollments costs of \$255 per credit. Students may incur additional per credit costs based on enrollments in specific programs because of fees that were adopted in FY22 and maintained at those some levels for both FY24 and FY25. Dual and Concurrent enrollments will pay \$50.84 per credit as established by a Joint Powers Agreement with the State of South Dakota.

Category	FY24	FY25	
Tuition/Fees (all credits)	Per Credit	Per Credit	Change
Tuition	\$124.00	\$124.00	--
Local/State Fees	131.00	131.00	--
Total (all credits)	\$255.00	\$255.00	--
Program Specific (Course Prefix)	Per Credit	Per Credit	Change**
Various (Refer to Exhibit 6)	\$10.00 - \$70.00	\$10.00 - \$70.00	--
Enrollment Specific			
Online Fees	\$50.00	\$50.00	**
Other			
Dual / Concurrent	\$48.33	\$50.84	\$2.51

** Dependent upon individual student course enrollments.

^ SD Department of Education will provide \$101.70 / credit for Dual Enrollment. \$65.70 credit retained by Southeast Tech, \$36 / credit remitted to Health and Education Facility Authority.

IMPACT TO STAFFING LEVELS:

Southeast is proposing to increase staff levels in the FY25 budget by a total of 4.0 FTE. Proposed additions/reductions are reflected in the following table.

Program	Position	FY24 FTE	FY25 FTE	Change
Medical Coding	Instructor	--	1.00	+1.00
Pharmacy	Instructor	1.00	--	-1.00
Diagnostic Medical Sonograph	Instructor	--	1.00	+1.00
Student Counselor	Counselor	--	1.00	+1.00
Custodians – Simulation Center	Custodial	--	2.00	+2.00
Totals		1.00	5.00	+4.00

SALARY CONSIDERATIONS:

The FY25 budget includes a 4% increase to the Southeast Tech salary schedules applicable to all full-time instructor and staff positions. Partial funding for the salary increases was provided by the 2024 South Dakota Legislature through the general appropriation bill. The appropriation for the four technical colleges was \$1.34 million. Southeast Tech’s share of the appropriation is projected to be approximately \$400,000.

State support of salary enhancement was conditioned upon the technical colleges agreeing to freeze tuition and local fees at FY22 levels. Salary support funding was also contingent upon all full-time employees receiving a minimum of a four-percent salary increase.

The FY25 budget does include the use of post-secondary funds for lane advancements, step increases, and additional benefit costs for all eligible employees and ensures a compensation increase of at least four percent over FY24 compensation for full-time positions.

IMPACT TO SOUTHEAST:

Preliminary operating results for FY24 will not be known until July/August 2024. Projections for how FY24 will end will be presented in July 2024 as part of the FY25 final adoption. In general terms, revenues and expenditures are tracking slightly above FY23 actuals and are approaching FY24 adopted budgets in terms of operating revenues and expenditures.

Revenue (Post-secondary Fund)

Sources	FY24	FY25	+/-	Notes
Tuition	\$7,469,905	\$7,561,617	+\$91,712	Enrollment (+), Corporate Education (-)
Fees	6,826,057	7,130,895	+304,838	Enrollment (+)
State Aid	10,638,336	11,906,254	+1,267,918	PSA (+), Salary Enhancement
Other State	6,302,799	2,124,486	-4,178,313	Simulation Center Support (-)
Federal Sources	2,308,615	1,141,456	-1,167,159	HEERF Funds (-)
Local Sources	6,004,226	2,160,138	-3,844,088	Simulation Center Support (-), Other Contributions (+), Interest (+)
Existing Cash	125,630	966,768	+841,138	Local Share of Equipment Funding, Operating Costs
Total	\$39,675,568	\$32,991,614	-\$6,683,954	

Contributing to increases over FY24 budget amounts are salary adjustments, new employee requests and related benefit costs, equipment maintenance, and transfers to post-secondary enterprise funds.

Expenditures (Post-secondary Fund)

Uses	FY24	FY25	+/-	Notes
Full time Wages	\$13,722,474	\$14,685,923	+\$963,449	Salary Enhancement (+), FTE Additions (+)
Part time Wages	1,974,358	1,925,574	-48,784)
Benefits	4,515,135	4,642,290	+127,155	FTE Additions & Benefit Enrollments (+)
Services	3,740,900	4,197,430	+456,530	
Supplies	2,096,748	2,557,265	+460,517	Software (+), Resale (+), Noncapital (-)
Capital Equipment	7,199,396	2,629,387	-4,570,009	Simulation Center (-)
Capital Improve.	5,490,757	1,184,000	-4,306,757	Simulation Center (-)
Other	935,800	1,169,745	+233,945	Enterprise Subsidies (+), Bad Debt (+)
Total	\$39,675,568	\$32,991,614	-\$6,683,954	

Fund Balance (Post-secondary Fund)

The 5-year projection will be presented at the July 2024 meeting which will further delineate the financial position of the post-secondary fund. The FY25 budget will align planned operating expenditures with projected operating revenues and will not require the use of existing cash to fund operational activities. Use of existing cash will be requested to fund FY25 equipment purchases to provide the local level match (33%) to the state provided support (67%).

ENTERPRISE FUNDS:

Bookstore Fund:	FY24	FY25	Change
Revenue	\$1.61M	\$1.85M	\$0.24M
Expense	\$1.60M	\$1.60M	\$0.09M
	<u>\$0.00M</u>	<u>\$0.25M</u>	<u>\$0.00M</u>

Food Service Fund:	FY24	FY25	Change
Revenue	\$395k	\$405k	\$10k
Expense	\$412k	\$439k	\$27k
	<u>(\$17k)</u>	<u>(\$20k)</u>	<u>\$12k</u>

Childcare Fund:	FY24	FY25	Change
Revenue	\$291k	\$402k	\$111k
Expense	\$407K	\$409K	\$2k
	<u>(\$116k)</u>	<u>(\$7k)</u>	<u>\$109k</u>

Budget Highlights (Enterprise Funds):

- Operating subsidies from the post-secondary fund are included for the Food Service Fund (\$100k) and the Childcare Fund (\$100k). The post-secondary fund subsidiary is being increased in the Food Service Fund and restored in the Childcare Fund.
- The Food Service Fund and Childcare Fund will utilize existing cash to cover the revenue shortfall. The FY25 operating expenditures in these funds is still expected to slightly exceed operating revenues.

What to Expect with Final Adoption:

- *Projected/Preliminary FY24 results.*
- *Reduction in Operating Expenditures (align operating revenue with operating expenditures).*
- *Additional review/analysis of revenue streams.*
- *Delineation of Capital Improvement Projects.*

- *Adjustments for Simulation Center expenditures (equipment, infrastructure) that will carry into FY25.*
- *Adjustments for GOED equipment purchases that will carry into FY25.*

President Reiter noted no one spoke at the public input portion of the meeting.

Following general discussion, a motion was made by Kate Serenbetz and seconded by Marc Murren, four (4) votes “yes” on roll call **acknowledging the public hearing and adopting the tentative FY25 budget based upon current assumptions and authorize the recruitment for proposed new positions.**

Action ST00827

Vice President of Finance and Operations Rich Kluin presented the FY24 Southeast Tech Salary Schedule Report (see MRF #ST612). Southeast Tech has provided various adjustments to salary schedules and compensation as conditions allowed. A percentage increase applied in FY19 to the various schedules was 2.01%. Southeast Tech has provided for instructor lane changes each year, step advancements for eligible employees in FY20, lump sum payment of \$1,000 per employee in FY21, and a 3.00% increase to all FY22 salary schedules. The FY23 salary package included a 6% increase applied to all lanes and steps of the Southeast Tech salary schedules. The FY23 salary package and FY23 budget also provided for lane and step advancement for those qualifying and eligible employees. The FY24 salary package included a 7% increase applied to all lanes and steps of the Southeast Tech salary schedules. The FY24 salary package and FY24 budget provided for lane and step advancement for those qualifying and eligible employees.

The FY25 salary package includes a 4% increase applied to all lanes and steps of the Southeast Tech salary schedules. The FY25 salary package and FY25 budget again provides for lane and step advancement for those qualifying and eligible employees.

Southeast Tech employees are not represented by collective bargaining and the funding mechanism for the technical colleges differs from the K-12 system. The 2024 Legislature appropriated additional funds to be used for salary enhancements at the State’s four technical colleges. Southeast Tech is set to receive approximately \$400,000 of the total 2024 legislative appropriation through the technical college distribution formula. As part of the legislation the technical colleges agreed to hold tuition and fees approved by the Board of Technical Education at FY22 levels. Additionally, the four technical colleges also agreed to hold fees approved at the local level at the FY22 levels.

Administrator Salary Schedule - 12 Month

Step	A	B	C	D	E	F	G	H
1	157,696	145,100	139,463	133,831	128,526	123,888	115,931	107,744
2	163,215	150,179	144,346	138,516	133,025	128,223	119,988	111,514
3	168,929	155,437	149,399	143,364	137,681	132,712	124,189	115,418
4	174,809	160,846	154,600	148,355	142,473	137,330	128,512	119,435
5	180,927	166,474	160,010	153,547	147,460	142,136	133,010	123,614

Instructor Salary Schedule - 186 Day

Step	Lane 1	2	3	4	5	6	7	8
1	48,939	50,896	52,854	54,811	56,768	58,727	60,684	62,641
2	50,406	52,424	54,440	56,456	58,473	60,487	62,506	64,521
3	51,876	53,952	56,025	58,101	60,175	62,251	64,327	66,398
4	53,344	55,477	57,610	59,745	61,878	64,011	66,146	68,278
5	54,811	57,005	59,194	61,389	63,582	65,774	67,968	70,158
6	56,279	58,532	60,782	63,035	65,283	67,535	69,787	72,038
7	57,748	60,056	62,368	64,677	66,988	69,296	71,609	73,915
8	59,217	61,584	63,954	66,321	68,689	71,057	73,428	75,796
9	60,684	63,112	65,538	67,968	70,393	72,819	75,248	77,673
10	62,151	64,640	67,124	69,610	72,098	74,582	77,068	79,555

Instructor Salary Schedule - 206 Day

Step	Lane 1	2	3	4	5	6	7	8
1	54,200	56,370	58,538	60,704	62,874	65,041	67,208	69,379
2	55,828	58,062	60,293	62,527	64,761	66,994	69,226	71,460
3	57,454	59,753	62,052	64,348	66,645	68,944	71,243	73,539
4	59,081	61,443	63,806	66,169	68,531	70,896	73,259	75,622
5	60,704	63,134	65,562	67,990	70,417	72,846	75,275	77,703
6	62,331	64,826	67,319	69,810	72,304	74,798	77,291	79,783
7	63,959	66,516	69,075	71,632	74,190	76,748	79,309	81,866
8	65,584	68,208	70,830	73,454	76,076	78,701	81,324	83,946
9	67,208	69,898	72,586	75,275	77,963	80,651	83,340	86,028
10	68,835	71,589	74,342	77,096	79,848	82,601	85,356	88,109

Instructor Salary Schedule - 226 Day

Step	Lane 1	2	3	4	5	6	7	8
1	59,464	61,840	64,219	66,600	68,976	71,355	73,733	76,112
2	61,248	63,696	66,146	68,598	71,047	73,496	75,945	78,396
3	63,032	65,554	68,072	70,595	73,117	75,637	78,158	80,678
4	64,815	67,408	70,000	72,594	75,185	77,777	80,371	82,961
5	66,600	69,266	71,926	74,591	77,254	79,919	82,582	85,246
6	68,383	71,119	73,852	76,589	79,323	82,058	84,794	87,529
7	70,165	72,973	75,779	78,587	81,391	84,198	87,005	89,812
8	71,949	74,830	77,705	80,583	83,460	86,339	89,218	92,096
9	73,733	76,684	79,633	82,583	85,531	88,480	91,429	94,378
10	75,518	78,539	81,558	84,581	87,600	90,621	93,642	96,661

Employment Contract Salary Schedule - 210 Day

Step	A	B	C	D	E	F	G	H	I	J
1	24,843	28,321	31,839	36,003	40,417	44,998	49,538	54,409	60,780	65,550
2	25,114	28,629	32,186	36,396	40,859	45,489	50,079	55,003	61,446	66,265
3	25,385	28,938	32,534	36,790	41,299	45,981	50,618	55,597	62,108	66,980
4	25,656	29,247	32,881	37,183	41,741	46,472	51,161	56,192	62,771	67,696
5	25,928	29,557	33,231	37,576	42,183	46,964	51,701	56,787	63,435	68,412
6	26,198	29,866	33,578	37,969	42,625	47,455	52,242	57,379	64,100	69,128
7	26,471	30,176	33,924	38,363	43,065	47,946	52,783	57,973	64,763	69,844
8	26,743	30,484	34,273	38,755	43,506	48,436	53,324	58,569	65,426	70,560
9	27,012	30,795	34,619	39,148	43,949	48,928	53,864	59,162	66,090	71,275
10	27,284	31,102	34,967	39,542	44,390	49,420	54,406	59,756	66,755	71,990
11	27,555	31,412	35,315	39,935	44,830	49,911	54,946	60,351	67,417	72,707
12	27,828	31,722	35,663	40,328	45,271	50,403	55,488	60,943	68,081	73,421
13	28,098	32,030	36,012	40,721	45,714	50,894	56,028	61,538	68,746	74,137
14	28,369	32,339	36,359	41,115	46,155	51,385	56,569	62,133	69,409	74,854
15	28,640	32,649	36,706	41,507	46,597	51,877	57,110	62,726	70,073	75,569
16	28,911	32,958	37,053	41,900	47,037	52,369	57,651	63,321	70,735	76,286

Employment Contract Salary Schedule - 220 Day

Step	A	B	C	D	E	F	G	H	I	J
1	26,025	29,670	33,355	37,718	42,342	47,141	51,895	57,001	63,676	68,670
2	26,309	29,992	33,720	38,130	42,804	47,654	52,463	57,622	64,371	69,420
3	26,593	30,315	34,082	38,542	43,267	48,171	53,029	58,245	65,065	70,169
4	26,878	30,641	34,447	38,953	43,728	48,686	53,597	58,868	65,760	70,920
5	27,162	30,963	34,811	39,364	44,191	49,199	54,162	59,490	66,456	71,670
6	27,447	31,289	35,176	39,777	44,653	49,715	54,729	60,112	67,152	72,420
7	27,731	31,611	35,539	40,188	45,115	50,229	55,296	60,734	67,847	73,169
8	28,015	31,936	35,904	40,600	45,580	50,743	55,862	61,356	68,543	73,918
9	28,299	32,260	36,268	41,012	46,040	51,259	56,430	61,979	69,237	74,667
10	28,582	32,584	36,633	41,423	46,504	51,774	56,997	62,601	69,933	75,420
11	28,867	32,907	36,996	41,834	46,965	52,289	57,562	63,225	70,627	76,169
12	29,151	33,233	37,361	42,247	47,429	52,802	58,129	63,847	71,324	76,919
13	29,436	33,555	37,724	42,659	47,889	53,317	58,696	64,469	72,019	77,668
14	29,720	33,881	38,089	43,071	48,352	53,833	59,263	65,091	72,713	78,418
15	30,004	34,204	38,453	43,483	48,814	54,347	59,830	65,714	73,409	79,166
16	30,288	34,527	38,817	43,895	49,277	54,862	60,397	66,336	74,105	79,919

Employment Contract Salary Schedule - 12 Month

Step	A	B	C	D	E	F	G	H
1	28,510	32,500	36,539	41,319	46,383	51,641	56,850	62,441
2	28,820	32,855	36,938	41,769	46,889	52,203	57,470	63,122
3	29,132	33,211	37,336	42,219	47,396	52,767	58,091	63,804
4	29,444	33,565	37,735	42,672	47,903	53,331	58,712	64,487
5	29,755	33,920	38,134	43,122	48,410	53,895	59,331	65,169
6	30,067	34,275	38,532	43,572	48,916	54,460	59,953	65,850
7	30,378	34,630	38,932	44,026	49,421	55,024	60,574	66,532
8	30,688	34,984	39,332	44,476	49,928	55,587	61,194	67,213
9	31,000	35,339	39,730	44,927	50,435	56,152	61,816	67,895
10	31,312	35,694	40,130	45,379	50,942	56,715	62,436	68,577
11	31,623	36,049	40,528	45,829	51,448	57,280	63,057	69,259
12	31,934	36,403	40,927	46,279	51,955	57,843	63,678	69,940
13	32,247	36,758	41,327	46,731	52,462	58,406	64,298	70,623
14	32,556	37,113	41,725	47,181	52,967	58,972	64,919	71,304
15	32,868	37,469	42,125	47,634	53,473	59,534	65,540	71,986
16	33,180	37,823	42,522	48,085	53,980	60,098	66,161	72,669

Employment Contract Salary Schedule (continued) - 12 Month

Step	I	J	K	L	M	N	O
1	69,752	75,225	81,127	87,490	94,354	100,287	106,217
2	70,515	76,046	82,011	88,445	95,385	101,381	107,376
3	71,276	76,867	82,897	89,401	96,415	102,464	108,536
4	72,038	77,688	83,783	90,356	97,445	103,572	109,697
5	72,799	78,510	84,670	91,311	98,475	104,665	110,856
6	73,562	79,332	85,555	92,267	99,506	105,761	112,016
7	74,323	80,152	86,441	93,221	100,536	106,856	113,176
8	75,084	80,975	87,327	94,179	101,566	107,950	114,336
9	75,845	81,796	88,212	95,132	102,596	109,047	115,496
10	76,607	82,617	89,097	96,088	103,626	110,142	116,656
11	77,369	83,440	89,984	97,045	104,658	111,237	117,816
12	78,132	84,260	90,872	97,999	105,687	112,332	118,974
13	78,892	85,081	91,757	98,954	106,718	113,426	120,134
14	79,654	85,903	92,643	99,909	107,748	114,521	121,294
15	80,416	86,725	93,529	100,865	108,778	115,616	122,454
16	81,179	87,546	94,415	101,821	109,809	116,711	123,614

Employment Contract Salary Schedule – Non Exempt

Step	A	B	C	D	E	F	G	H	I	J
1	13.63	15.53	17.46	19.74	22.16	24.66	27.14	29.81	33.32	35.91
2	13.76	15.70	17.64	19.96	22.40	24.92	27.44	30.14	33.67	36.31
3	13.92	15.88	17.85	20.16	22.65	25.21	27.75	30.47	34.01	36.70
4	14.08	16.03	18.03	20.39	22.88	25.47	28.04	30.79	34.39	37.09
5	14.23	16.20	18.22	20.60	23.12	25.73	28.32	31.12	34.75	37.48
6	14.38	16.37	18.41	20.80	23.35	26.02	28.64	31.43	35.12	37.88
7	14.51	16.55	18.59	21.02	23.60	26.28	28.93	31.77	35.49	38.27
8	14.68	16.72	18.80	21.24	23.84	26.54	29.22	32.10	35.85	38.66
9	14.82	16.88	18.98	21.46	24.09	26.82	29.52	32.42	36.22	39.05
10	14.97	17.06	19.17	21.68	24.34	27.09	29.81	32.73	36.58	39.45
11	15.11	17.23	19.36	21.89	24.57	27.37	30.12	33.07	36.95	39.84
12	15.25	17.39	19.56	22.12	24.83	27.63	30.41	33.39	37.31	40.22
13	15.42	17.57	19.74	22.33	25.06	27.89	30.71	33.73	37.65	40.62
14	15.56	17.74	19.94	22.53	25.30	28.17	31.00	34.04	38.03	41.01
15	15.70	17.91	20.13	22.76	25.53	28.43	31.30	34.37	38.39	41.41
16	15.85	18.07	20.32	22.97	25.79	28.69	31.58	34.70	38.76	41.79

Classified Staff Salary Schedule - Hourly

Step	A	C	D	F	G	I	J
1	14.12	14.73	16.08	16.79	18.05	18.85	20.43
2	14.28	14.90	16.26	16.97	18.24	19.06	20.64
3	14.44	15.06	16.43	17.15	18.43	19.27	20.88
4	14.59	15.22	16.59	17.33	18.64	19.47	21.11
5	14.74	15.38	16.79	17.53	18.84	19.66	21.32
6	14.90	15.55	16.96	17.70	19.02	19.90	21.54
7	15.06	15.70	17.13	17.88	19.22	20.10	21.76
8	15.21	15.86	17.30	18.06	19.42	20.30	21.99
9	15.34	16.02	17.48	18.24	19.62	20.50	22.20
10	15.52	16.19	17.64	18.42	19.82	20.71	22.45
11	15.67	16.35	17.81	18.62	20.01	20.91	22.66
12	15.83	16.50	18.02	18.80	20.21	21.12	22.88
13	15.98	16.67	18.18	18.97	20.42	21.32	23.10
14	16.15	16.83	18.36	19.17	20.60	21.53	23.32
15	16.29	16.98	18.54	19.35	20.79	21.73	23.56
16	16.44	17.14	18.71	19.53	21.00	21.94	23.77

Classified Staff Salary Schedule (continued) - Hourly

Step	K	L	M	N	O	P	Q
1	21.40	23.92	26.62	29.29	32.19	35.96	38.83
2	21.66	24.18	26.90	29.61	32.54	36.34	39.24
3	21.88	24.44	27.21	29.94	32.90	36.73	39.67
4	22.12	24.70	27.47	30.25	33.25	37.13	40.11
5	22.34	24.95	27.78	30.57	33.59	37.52	40.53
6	22.56	25.22	28.06	30.90	33.95	37.91	40.96
7	22.80	25.48	28.36	31.22	34.29	38.31	41.39
8	23.04	25.73	28.65	31.53	34.65	38.70	41.79
9	23.28	26.02	28.93	31.84	35.00	39.09	42.23
10	23.52	26.26	29.23	32.17	35.35	39.48	42.66
11	23.74	26.52	29.50	32.49	35.70	39.88	43.06
12	23.97	26.81	29.81	32.81	36.05	40.27	43.50
13	24.22	27.06	30.09	33.12	36.39	40.66	43.92
14	24.44	27.32	30.39	33.45	36.75	41.06	44.33
15	24.67	27.59	30.66	33.76	37.11	41.45	44.77
16	24.91	27.85	30.97	34.10	37.46	41.84	45.19

Custodial, Custodial Manager - Hourly

Step	IX	JX	KX	LX	MX	NX	OX
1	20.27	21.98	23.02	25.76	28.64	31.53	34.64
2	20.49	22.22	23.27	26.04	28.95	31.87	35.01
3	20.72	22.46	23.52	26.32	29.26	32.21	35.40
4	20.94	22.70	23.77	26.60	29.57	32.56	35.77
5	21.16	22.94	24.03	26.88	29.88	32.90	36.14
6	21.38	23.18	24.28	27.16	30.20	33.24	36.53
7	21.61	23.42	24.53	27.44	30.51	33.60	36.90
8	21.82	23.66	24.78	27.72	30.82	33.94	37.29
9	22.04	23.90	25.03	28.00	31.14	34.28	37.66
10	22.27	24.14	25.28	28.28	31.45	34.63	38.04
11	22.49	24.38	25.54	28.56	31.77	34.97	38.42
12	22.71	24.62	25.79	28.84	32.08	35.31	38.80
13	22.93	24.86	26.04	29.12	32.39	35.66	39.17
14	23.16	25.10	26.29	29.41	32.70	36.00	39.56
15	23.37	25.34	26.54	29.70	33.01	36.34	39.93
16	23.59	25.58	26.78	29.98	33.33	36.69	40.30

Program Assistants – Child Care

Step	X	Y	Z
1	18.34	19.45	20.57
2	18.54	19.65	20.76
3	18.74	19.85	20.96
4	18.94	20.06	21.17
5	19.14	20.25	21.37
6	19.34	20.45	21.56
7	19.54	20.65	21.76
8	19.74	20.86	21.97
9	19.94	21.05	22.17
10	20.14	21.25	22.36
11	20.34	21.45	22.56
12	20.54	21.66	22.77
13	20.74	21.86	22.97
14	20.94	22.05	23.17
15	21.14	22.25	23.36
16	21.35	22.46	23.57

Following general discussion, a motion was made by Marc Murren and seconded by Kate Serenbetz, four (4) votes “yes” on roll call **approving the FY25 Southeast Tech Salary Schedules.**

Action ST00828

On motion by Kate Serenbetz and seconded by Marc Murren, four (4) votes “yes” on roll call, the School Board **adjourned** at 5:03 p.m.

CARLY REITER
Presiding Officer

TODD VIK
Business Manager

SIOUX FALLS SCHOOL BOARD
Wednesday, June 5, 2024 4:00 p.m.

Carly Reiter
President

Instructional Planning Center
201 East 38th Street, Sioux Falls

Robert Griggs
Southeast Tech President

This agenda may also be viewed on the District and Southeast Tech's website: www.sf.k12.sd.us and www.southeasttech.edu

AGENDA

1. Call to Order
2. Pledge of Allegiance
3. Persons Wishing to Address the School Board on Non-Agenda Items
4. Persons Wishing to Address the School Board on Agenda Items
5. Approval of Minutes of Meetings Held on May 28, 2024
6. Approval of Agenda
7. Conflicts of Interest
8. Approval of Consent Agenda
 - A. Authorizations and Ratifications
 1. Approval/Ratification of Purchase Orders
 - B. Approval of Vice President of Finance and Operations Report
 - C. Approval of Personnel Report
9. Reports of the President
 - A. Accessibility Services Update
 - B. Graduate Placement Outcomes Report
 - C. Campaign NEXT Update
10. Adjournment

1. Approval/Ratification of Purchase Orders**Rich Kluin 367-5692**

Authorizing the Business Manager to issue Purchase Order(s) requiring additional approval of the School Board as follows:

Item	PO No.	Vendor	Description	Total Cost
a.	S2405942	ATI	Access Codes for Resale	\$25,300.00
b.	S2405943	Texas Book Company	Used Textbooks for Resale	\$55,000.00
c.	S2405989	Frontier Precision	Program Equipment – Land Surveying, Civil Engineering	\$47,700.00
d.	S2405990	MILO Range	Program Equipment – Law Enforcement	\$141,945.00
e.	S2405991	Moss Enterprises	Program Equipment – Mechatronics	\$260,585.00
f.	S2405992	Moss Enterprises	Program Equipment – Mechatronics	\$70,980.00

POST SECONDARY - VOCATIONAL FUND

	FY24 BUDGET	APRIL '24 YTD	APRIL '24 PERCENT	APRIL '23 YTD	APRIL '23 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ 7,112,905	\$ 6,799,694	95.60%	\$ 6,760,871	98.29%
Fees	6,826,057	6,453,442	94.54%	6,063,769	93.07%
Corporate Education	357,000	169,980	47.61%	325,630	129.13%
STATE SUPPORT:					
State Aid	10,638,336	8,306,457	78.08%	5,749,396	62.44%
Other State	6,302,799	106,381	1.69%	55,299	1.07%
FEDERAL SUPPORT:					
Perkins	874,206	83,516	9.55%	267,422	31.84%
ABE	154,625	66,329	42.90%	167,572	65.43%
Other Federal	1,279,784	1,007,265	78.71%	931,323	34.44%
LOCAL SUPPORT:					
Grants/Donations	4,689,402	4,192,442	89.40%	269,611	5.68%
Other Local	1,314,824	1,337,684	101.74%	2,820,415	234.46%
TOTAL REVENUES:	\$ 39,549,938	28,523,190	72.12%	\$ 23,411,307	62.00%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ 1,177,673	\$ 988,935	83.97%	\$ 930,052	84.54%
Instructional	7,045,367	5,798,300	82.30%	5,072,944	81.35%
Support	5,996,971	4,710,286	78.54%	4,170,336	78.72%
WAGES - OTHER:					
Instructional - Other	1,112,971	861,773	77.43%	934,194	85.99%
Support - Other	363,850	284,061	78.07%	203,346	79.29%
BENEFITS:					
Insurance - Dental	137,877	109,512	79.43%	98,822	75.76%
Insurance - Medical	2,307,981	1,660,697	71.95%	1,614,250	72.48%
Insurance - Other	68,381	73,203	107.05%	62,415	102.97%
Retirement	2,000,896	1,603,682	80.15%	1,428,263	77.96%
SERVICES:					
Advertising	373,200	329,237	88.22%	279,510	73.36%
Legal	54,900	38,176	69.54%	37,156	74.31%
Maintenance/Repair	195,800	268,885	137.33%	127,613	61.25%
Postage	130,100	102,012	78.41%	112,711	92.31%
Printing/Publishing	139,200	108,440	77.90%	119,242	99.83%
Professional/Technical	833,100	429,515	51.56%	967,702	76.23%
Property	262,600	275,756	105.01%	295,333	149.92%
Rentals	263,100	253,326	96.29%	201,089	294.98%
Software Upgrades	662,400	683,641	103.21%	600,830	75.80%
Travel	154,000	128,884	83.69%	166,472	113.89%
Utilities	672,500	559,864	83.25%	527,681	74.17%
SUPPLIES:					
Equipment - Noncapital	155,069	138,883	89.56%	353,317	169.26%
Food	109,660	97,732	89.12%	90,454	108.23%
Instructional Supplies	541,700	439,697	81.17%	429,430	73.06%
Other	381,625	329,327	86.30%	286,942	77.41%
Resale	620,900	593,629	95.61%	615,414	108.23%
Software	287,794	289,391	100.56%	265,751	215.49%
OTHER:					
Bad Debt	175,000	(38,811)	-22.18%	149,940	111.07%
Dues/Fees	435,100	381,500	87.68%	303,689	69.66%
Liability Insurance	120,000	128,668	107.22%	119,927	104.28%
Miscellaneous	134,400	-	0.00%	24,799	18.51%
SUBTOTAL - OPERATING:	\$ 26,914,115	\$ 21,628,201	80.36%	\$ 20,589,625	82.18%
EQUIPMENT:					
Building Improvements	\$ 4,781,640	\$ 3,346,800	69.99%	\$ 291,747	5.30%
Equipment	7,111,696	4,595,083	64.61%	1,422,509	18.88%
Information Technology	88,000	83,876	95.31%	33,649	38.24%
Land Improvements	709,117	135,062	19.05%	56,169	18.63%
SUBTOTAL - CAPITAL:	\$ 12,690,453	\$ 8,160,820	64.31%	\$ 1,804,074	13.44%
TOTAL EXPENDITURES:	\$ 39,604,568	29,789,021	75.22%	\$ 22,393,700	58.20%
REVENUE OVER (UNDER) EXPENSE:	\$ (54,630)	\$ (1,265,831)		\$ 1,017,607	

POST SECONDARY - BOOKSTORE

	FY24 BUDGET	APRIL '24 YTD	APRIL '24 PERCENT	APRIL '23 YTD	APRIL '23 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	1,610,000	1,900,685	118.05%	1,696,170	105.61%
TOTAL REVENUES:	\$ 1,610,000	\$ 1,900,685	118.05%	\$ 1,696,170	105.61%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	168,832	141,330	83.71%	129,862	83.46%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	25,000	43,086	172.34%	32,828	131.31%
BENEFITS:					
Insurance - Dental	1,516	1,263	83.34%	1,203	64.38%
Insurance - Medical	28,000	22,633	80.83%	21,931	70.79%
Insurance - Other	918	783	85.30%	1,019	118.75%
Retirement	22,710	20,257	89.20%	18,424	87.95%
SERVICES:					
Advertising	-	351	100.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	16,000	18,972	118.57%	16,100	73.18%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	-	-	0.00%	-	0.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	2,400	1,094	45.58%	2,795	69.86%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	-	0.00%	2,532	100.00%
Food	200	360	180.15%	142	142.15%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	4,500	22,286	495.24%	4,245	100.00%
Resale	1,227,800	1,358,215	110.62%	1,336,606	106.93%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	400	-	0.00%	(342)	100.00%
Dues/Fees	88,300	102,508	116.09%	79,933	99.92%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	7,300	3,539	48.47%	-	0.00%
Depreciation	6,400	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 1,600,276	\$ 1,736,676	108.52%	\$ 1,647,278	102.72%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 1,600,276	\$ 1,736,676	108.52%	\$ 1,647,278	102.72%
REVENUE OVER (UNDER) EXPENSE:	\$ 9,724	\$ 164,009		\$ 48,892	

POST SECONDARY - FOOD SERVICE

	FY24 BUDGET	APRIL '24 YTD	APRIL '24 PERCENT	APRIL '23 YTD	APRIL '23 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	395,300	250,739	63.43%	222,373	56.30%
TOTAL REVENUES:	\$ 395,300	\$ 250,739	63.43%	\$ 222,373	56.30%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	109,713	91,344	83.26%	79,808	86.93%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	57,000	59,588	104.54%	50,186	107.83%
BENEFITS:					
Insurance - Dental	1,070	892	83.33%	849	83.33%
Insurance - Medical	14,000	11,667	83.33%	12,775	68.70%
Insurance - Other	932	937	100.56%	4,114	528.09%
Retirement	19,320	16,641	86.13%	14,439	91.62%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	7,900	5,840	73.93%	6,758	112.63%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	200	-	0.00%	104	20.88%
Professional/Technical	600	500	83.33%	500	33.33%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	1,100	-	0.00%	-	0.00%
Travel	-	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	287	100.00%	1,114	100.00%
Food	-	-	0.00%	-	0.00%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	23,300	16,414	70.45%	13,600	90.67%
Resale	149,900	152,837	101.96%	132,181	75.53%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	-	0.00%	-	0.00%
Dues/Fees	2,300	2,246	97.65%	1,888	37.75%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	6,600	-	0.00%	-	0.00%
Depreciation	19,000	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 412,935	\$ 359,193	86.99%	\$ 318,317	79.65%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 412,935	\$ 359,193	86.99%	\$ 318,317	79.65%
REVENUE OVER (UNDER) EXPENSE:	\$ (17,635)	\$ (108,454)		\$ (95,944)	

POST SECONDARY - CHILDCARE

	FY24 BUDGET	APRIL '24 YTD	APRIL '24 PERCENT	APRIL '23 YTD	APRIL '23 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	2,600	100.00%	-	0.00%
Other Local	291,000	224,607	77.18%	265,290	91.80%
TOTAL REVENUES:	\$ 291,000	\$ 227,207	78.08%	\$ 265,290	73.40%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	238,806	184,575	77.29%	143,799	71.86%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	12,000	45,363	378.02%	46,369	214.97%
BENEFITS:					
Insurance - Dental	5,796	3,183	54.91%	2,185	63.55%
Insurance - Medical	97,783	47,106	48.17%	38,737	52.34%
Insurance - Other	2,580	2,492	96.59%	2,037	92.54%
Retirement	31,257	25,396	81.25%	21,622	82.97%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	400	5,497	1374.35%	285	59.38%
Property	-	-	0.00%	-	0.00%
Rentals	-	2,054	100.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	-	1,577	100.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	3,200	370	11.56%	650	20.31%
Food	600	641	106.88%	475	94.92%
Instructional Supplies	5,000	2,031	40.62%	2,535	#DIV/0!
Other	100	1,223	1223.39%	518	8.63%
Resale	-	-	0.00%	-	0.00%
Software	1,100	1,350	122.73%	750	166.67%
OTHER:					
Bad Debt	2,500	(370)	-14.79%	4,708	94.15%
Dues/Fees	500	830	166.00%	430	86.00%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	5,000	-	0.00%	-	0.00%
Depreciation	400	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 407,022	\$ 323,318	79.44%	\$ 265,098	76.21%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 407,022	\$ 323,318	79.44%	\$ 265,098	76.21%
REVENUE OVER (UNDER) EXPENSE:	\$ (116,022)	\$ (96,111)		\$ 192	

SOUTHEAST TECHNICAL INSTITUTE
STATEMENT OF CASH RECEIPTS, DISBURSEMENTS AND CASH BALANCES

	#23	#52	#53	#54
	Post			
	Secondary	Bookstore	Food Service	Child Care
	Vocational	Enterprise	Enterprise	Enterprise
	Fund	Fund	Fund	Fund
Cash Balance March 31, 2024	\$ 7,324,842.66	\$ 302,179.88	\$ (102,651.77)	\$ 80,884.19
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	66,473.00	-	-	-
Sales of Goods/Services	20,039.94	18,547.22	25,517.72	28,421.31
Other Sources	75,785.63	1,004.82	-	1,305.00
State Sources:	329,251.35	-	-	-
Federal Sources:	75,075.25	-	-	-
Expenditures:				
Personnel	(1,709,089.26)	(23,185.60)	(19,508.86)	(43,475.93)
Services	(228,010.31)	(372.21)	(1,150.00)	(57.00)
Supplies	(156,059.71)	(48,675.28)	(16,737.34)	(1,193.81)
Capital	(323,054.88)	-	-	-
Other	(20,409.30)	(3,775.79)	(125.34)	-
Transfers	-	-	-	-
GASB 84 Reversal	-	-	-	-
(Increase)/Decrease in Assets	60,446.77	(5,085.96)	6,089.27	(1,407.38)
Increase/(Decrease) in Liabilities	-	-	-	-
Net Cash Provided By (Used In) Operating Activities:	<u>\$ (1,809,551.52)</u>	<u>\$ (61,542.80)</u>	<u>\$ (5,914.55)</u>	<u>\$ (16,407.81)</u>
Cash Balance April 30, 2024	<u>\$ 5,515,291.14</u>	<u>\$ 240,637.08</u>	<u>\$ (108,566.32)</u>	<u>\$ 64,476.38</u>
Cash Balance June 30, 2023 (Pre-Audit)	\$ 6,335,687.67	\$ 1,103,622.90	\$ (514.76)	\$ 175,174.40
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	13,423,115.93	-	-	-
Sales of Goods/Services	718,076.62	1,893,129.70	250,469.03	221,878.51
Other Sources	4,812,049.36	7,555.29	270.00	5,328.69
State Sources:	8,412,838.31	-	-	-
Federal Sources:	1,157,109.80	-	-	-
Expenditures:				
Personnel	(16,090,341.97)	(229,351.71)	(181,068.11)	(308,114.31)
Services	(3,177,737.07)	(20,416.36)	(6,340.49)	(9,128.16)
Supplies	(1,888,765.30)	(1,380,860.91)	(169,538.11)	(5,615.50)
Capital	(8,160,820.29)	-	-	-
Other	(471,356.37)	(106,047.00)	(2,245.86)	(460.16)
Audit	-	-	-	-
GASB 84 Reversal	-	-	-	-
(Increase)/Decrease in Assets	2,448,203.30	(947,866.67)	4,797.00	(788.87)
Increase/(Decrease) in Liabilities	(2,002,768.85)	(79,128.16)	(4,395.02)	(13,798.22)
Net Cash Provided By (Used In) Operating Activities:	<u>\$ (820,396.53)</u>	<u>\$ (862,985.82)</u>	<u>\$ (108,051.56)</u>	<u>\$ (110,698.02)</u>
Cash Balance April 30, 2024	<u>\$ 5,515,291.14</u>	<u>\$ 240,637.08</u>	<u>\$ (108,566.32)</u>	<u>\$ 64,476.38</u>

Rich Kluin	6/3/2024		
Prepared by	Date		

1. **Resignations.** Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Student Help, Part-Time		
Wagner, Ellie	Bookstore	05-03-24
Russell, Marissa	Admissions	05-22-24

2. **Employment Recommendations**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Employment Contract, Full-Time, Hourly			
Weerheim, Erin	Business Office 12-Month, 1.0 FTE Level 9, Step 8	05-31-24	\$34.47

Southeast Technical College
Accessibility Services Update
EXECUTIVE SUMMARY

Purpose:

Provide the School Board with an update on Accessibility Services at Southeast Technical College.

Accessibility Services Updates & Future Goals

- In Fall 2024, the Accessibility Services Office saw consistent numbers of students when comparing numbers from fall-to-fall.
- The Accessibility Services Office provided college-wide training on ADA, Accessibility Services, and People First Language.
- The Accessibility Service Office provided qualifying individuals equal access to academic, recreational, and co-curricular activities.
- The Accessibility Services Office increased community outreach events to educate and encourage students to sign up for, renew, and utilize services.
- Goals for 2024-2025:
 - Personnel of the Accessibility Services Office established goals to create and foster community partnerships, communicate processes and procedures to students (and family via FERPA releases), and employees and to provide holistic coordinated support across campus through a collaborative network, which is all integral component of the Accessibility Services Assessment Plan.

Administrative Recommendation to School Board:

To acknowledge the functions and goals of Accessibility Services at Southeast Tech.



Accessibility Services Spring 2024 Update

Elizabeth Harder, Accessibility Services Coordinator

Ashley Vis, Accessibility Services & Enrollment Management Assistant



SOUTHEAST
Technical College

ACCESSIBILITY SERVICES OVERVIEW

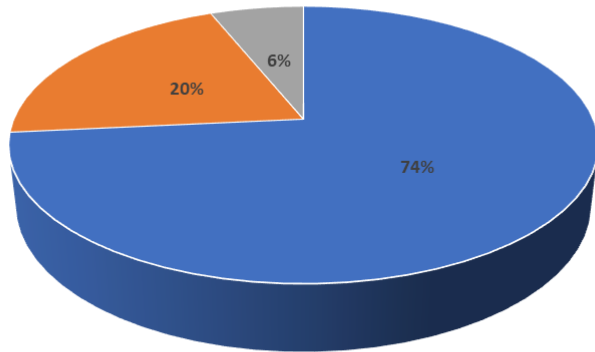
- Purpose:
 - To ensure equal access for qualifying students with disabilities to all academic programs and co-curricular activities at Southeast Tech through the provision of reasonable accommodations.
- Two Full-Time Staff:
 - Elizabeth Harder–Accessibility Services Coordinator
 - Ashley Vis–Accessibility Services & Enrollment Management Assistant

FALL 2022 VS. 2023 STUDENT NUMBERS

Fall 2022	
Students who Renewed Accommodations	72
Students who Did not Renew	20
Students with ESA's in Housing	6
Total Students Supported	99

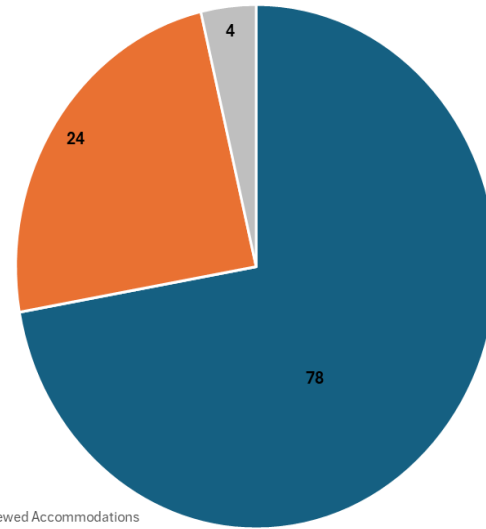
Fall 2023	
Students who Renewed Accommodations	78
Students who Did not Renew	26
Students with ESAs in Housing	4
Total Students Supported	108

Fall 2022 Accessibility Services Student Enrollment



- Students who Renewed Accommodations
- Students who Did not Renew
- Students with ESA's in Housing

Fall 2023 Accessibility Services Student Enrollment



- Students who Renewed Accommodations
- Students who Did not Renew
- Student's with ESA's in Housing

- 9% increase in student registration from FA22 to FA23.

2022-2025 PROGRESS INITIATIVES

1. GROW PARTNERSHIPS

- Catch the Wave Conference – Feb. 13, 2024
 - Approximately 200 students from around the state attended the event.
 - 15 vendors attended to provide co-assistance to students transitioning to college.
 - Coordinator presented “Disabilities in Post-Secondary Education” to attendees.
- Provided Accessibility Awareness at STC Professional Development Day
 - Guest speaker Vicki Stewart, South Dakota Employment Disability Resources
 - Discussed People First Language, Universal Design, Accessibility Accommodations
 - 200+ STC employees attended

2. PARTNERSHIP WITH ACADEMIC RESOURCE CENTER (ARC)

- STC professional tutors work effectively with students with disabilities.

2023-2024 GOALS BASED ON STRATEGIC PLAN

- Utilized \$1,500 STC Foundation Grant for Employee Training Program
 - A legal expert in ADA application to higher education, specifically how colleges must offer reasonable accommodations to students with disabilities
- Created SSS100: Student Success Seminar Presentation
- Created New Video for STC Website (collaboration with STC Marketing)
- Updated Registration and Health Care Provider Documents/Processes
- Modified and Reviewed Emotional Support Animal (ESA) documents
- Continued to Grow Sioux Falls Community Partnerships

GROWING PARTNERSHIPS

- SD Parent Connection
- SD Division of Service to the Blind and Visually Impaired
- Disability Rights of SD
- Transition Service Liaison
- SD Department of Labor and Regulation
- DakotaLink
- SD Department of Human Services



SOUTHEAST
Technical College

Graduate/Career Outcomes Update Executive Summary

Purpose of Report: To inform the School Board about Graduate/Career Outcomes Performance Indicators for STC.

Southeast Technical College Graduate/Career Outcomes are one of the most important attainment measures for STC. Within 6 months of graduation, our graduates are working in South Dakota and in-field, utilizing the knowledge and hands-on experience needed to perform for our region's top employers. This is the essence of the STC Mission and Vision. The outreach and follow-up needed to produce the report is time well spent considering the importance of the SD Board of Technical Education attainment goal of employing graduates in SD and in field. Our outcome results are also found in other external reports for public viewing. The Department of Education monitors gainful employment for all educational institutions to ensure graduates are employed in steady work that enables self-sufficiency.

Administrative Recommendation to School Board: Acknowledge the Graduate/Career Outcomes Performance Indicators report.



Career Outcomes for the Class of 2023

Jackie Pommer and Billie Streufert
May 2024 Sioux Falls School District Presentation



SOUTHEAST
Technical College

SD Board of Technical Education Priorities

Career outcomes impact each of these 2030 objectives.



Attainment



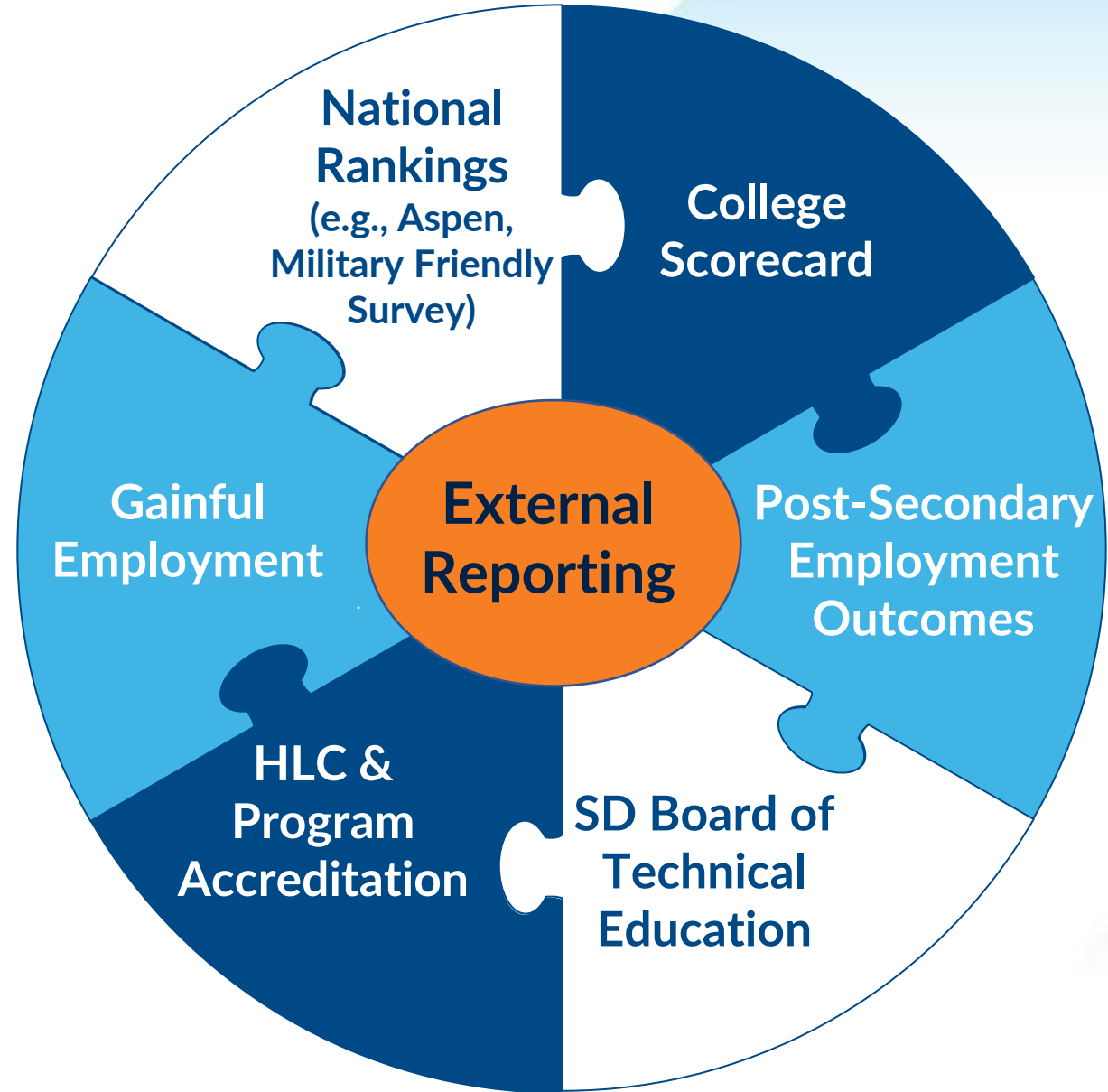
Affordability



Alignment

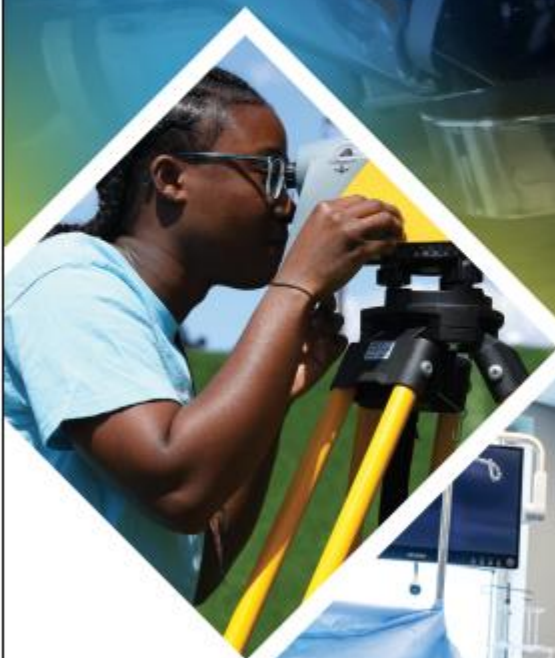
Public Interest and Accountability

The visibility of our data is increasing.



98%

JOB PLACEMENT



SOUTHEAST
Technical College

**GET YOUR DEGREE.
GET TO WORK.**

EVIDENCE OF STRONG ROI

2023 Board of Technical Education
Student ROI and Economic Contribution Study

Prepared for the South Dakota Board of Technical Education



Authored by:
Dakota Institute
Jared McEnraffer, CEO & Lead Economist
Hayanne Medeiros, Economic Analyst
January 8, 2024



Dakota Institute
100 S Spring Ave
Ste 205
Sioux Falls SD, 57104
dakotainstitute.org

Table 2: Early Career ROI by Institution

Institution	Graduate Earnings	Comparison Earnings	Fifth Year ROI
Southeast Technical College	\$54,883	\$41,465	\$13,617
Lake Area Technical College	49,831	42,039	8,705
Mitchell Technical College	48,635	40,985	8,679
Western Dakota Technical College	47,022	43,234	3,452



Administer the Survey in Dec. or May

June & July: Follow-up with People Seeking Jobs and Support Summer Grads.

September & October: Merge Summer, December, and May Spreadsheets Together; Collect Missing Information

After New Year: Ask the Department of Labor for information. Request National Clearinghouse Information.

November: Ask faculty for updates.



March: Review In Field Status

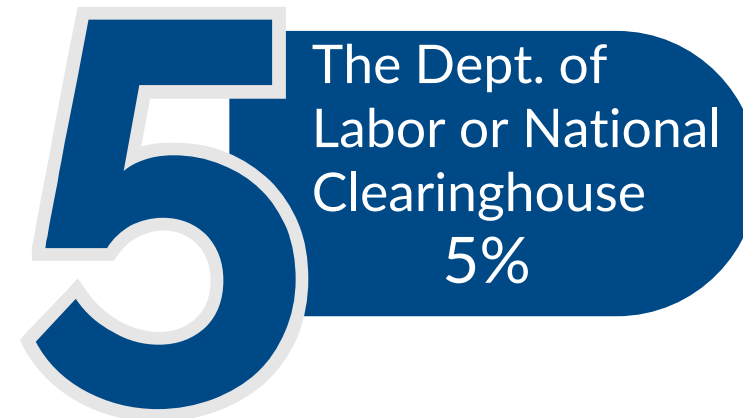
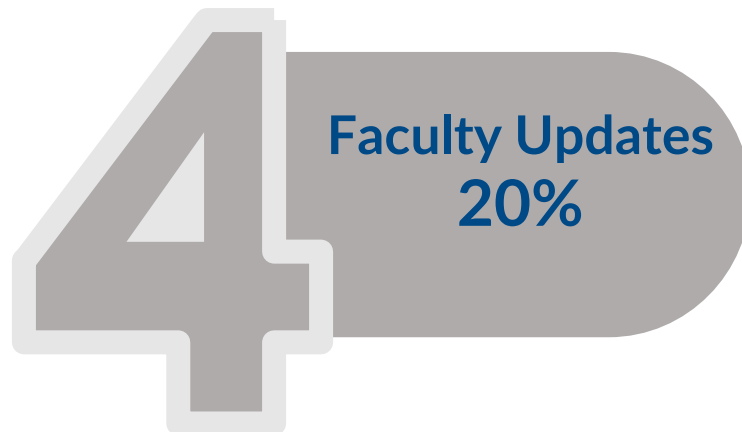
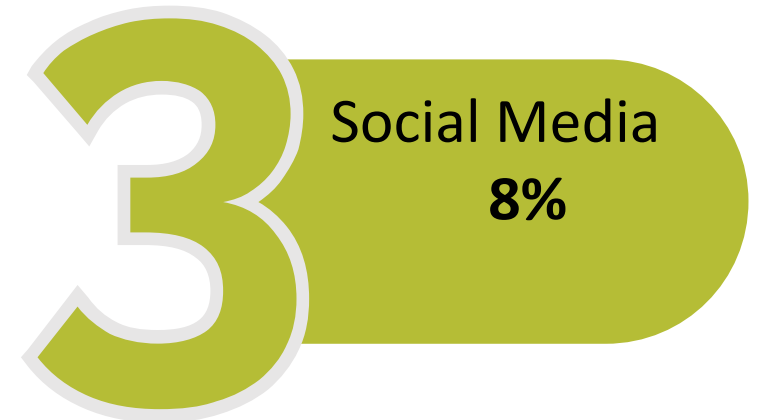
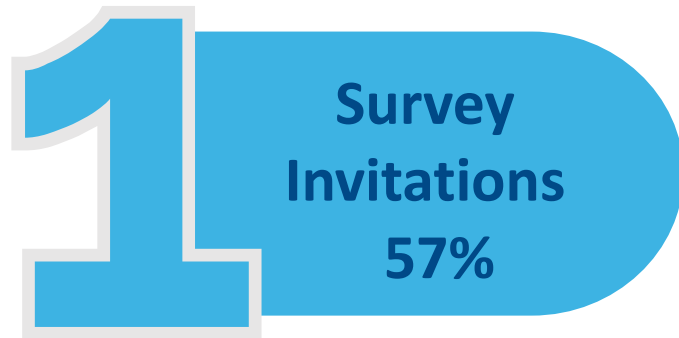
April: Submit Data to the SD BOTE

The Road to Reporting

Graduates enter and leave the reporting period at multiple points each semester.

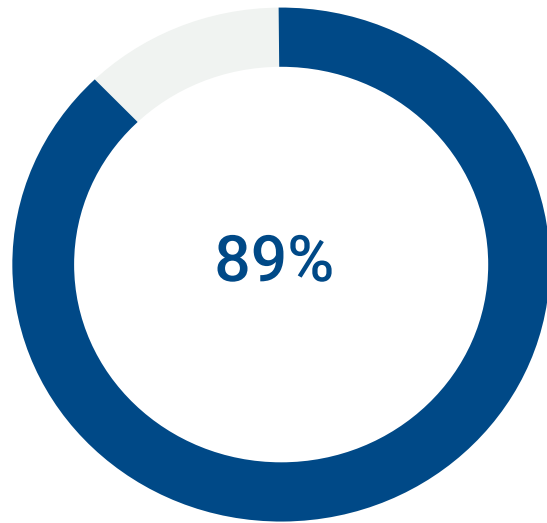
Information Sources

The National Association of Colleges and Employers permits any information self-reported by the graduate.

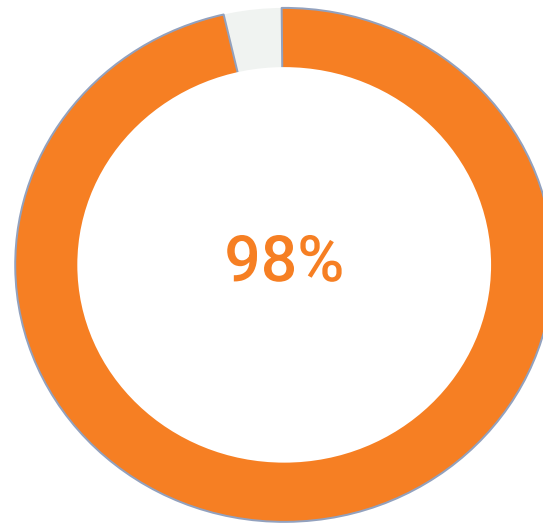


Aggregate Rates for the Class of 2023

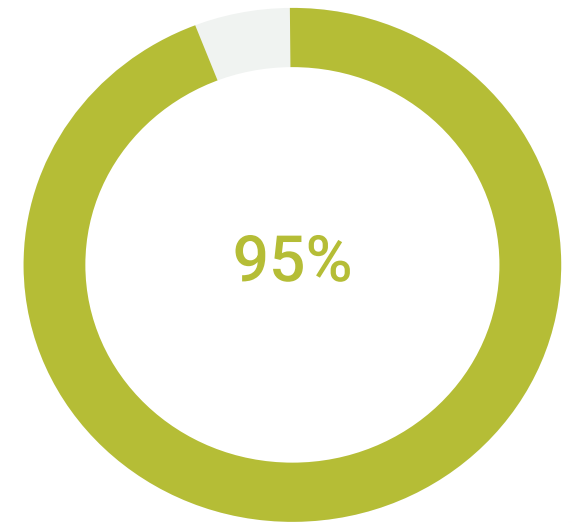
<https://www.southeasttech.edu/career-services/career-outcomes/index.php>



Knowledge Rate



Employment
Rate



In Field Rate

OTHER STATISTICS



TOP EMPLOYERS

Sanford Health/Good Samaritan Society, Avera Health, Interstates, Avantara Norton, Carlson Stewart Refrigeration, Carsforsale.com Lifescape, Sioux Falls Specialty Hospital



100% PLACEMENT

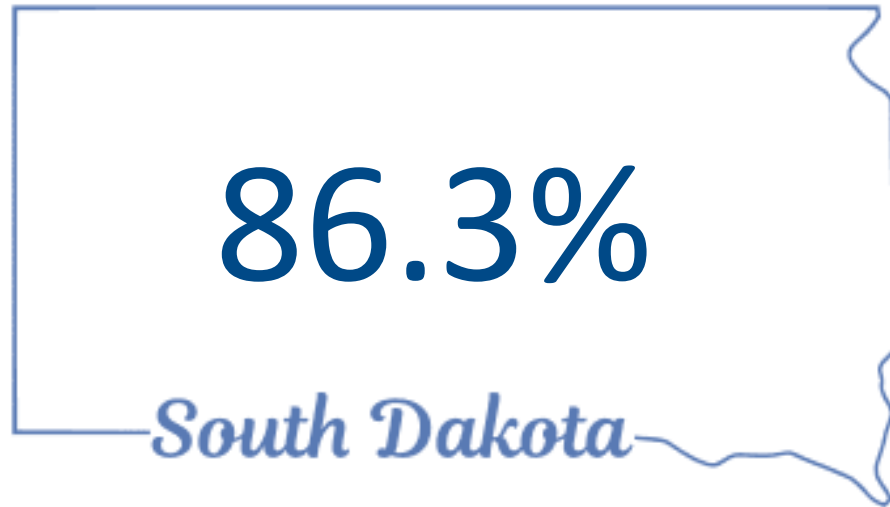
For **41** of STC's programs, **100%** of class of 2023 grads are employed in their major or chosen field.



STARTING SALARY

Average Starting Salary is nearly **\$45,760** – it's more in healthcare and STEM fields.

GEOGRAPHICAL DESTINATIONS



Among graduates in SD

80.5%



are working in **SIoux FALLS**

BACHELOR BOUND AND CONTINUING EDUCATION

- STC has 14 articulation agreements to ensure seamless credit transfer.
- 5.3% continued their education, with nearly half doing so at STC.
- Transfer rates were nearly equal across public and private institutions.

Bachelor Degree Completion Options
Build on Your Associate Degree or Diploma

Spending years at a four-year institution isn't the only way to obtain a bachelor's degree. Southeast Technical College has articulation agreements with some of the top four-year institutions in the region, providing students with a high-quality, cost-effective pathway to a bachelor's degree.

When you start your post-secondary education at Southeast Technical College and continue your education by transferring to a university, you won't have to spend unnecessary time studying the concepts you already know, and in many cases, you can retain most – if not all – of your credits. Plus, you'll spend much less money completing your first two years at Southeast Tech – that's a smart investment!

Transferrable General Education Courses

The South Dakota boards of Technical Education (BOTE) and Regents (BOR) have collaborated to offer students a seamless transition of general education credits between Southeast Technical College and Board of Regents schools. General education courses provide a knowledge base and set the foundation for lifelong learning.

Students that have completed transferrable courses under this agreement will not need to repeat courses or lose credit if they choose to further pursue a bachelor's degree at a BOR institution.

[VIEW TRANSFERRABLE COURSES](#) [VIEW FULL AGREEMENT](#)

Participating Colleges and Universities

SOUTH DAKOTA STATE UNIVERSITIES

- DAKOTA STATE UNIVERSITY
- NORTHERN STATE UNIVERSITY
- SOUTH DAKOTA SCHOOL OF MINES AND TECHNOLOGY
- SOUTH DAKOTA STATE UNIVERSITY
- UNIVERSITY OF SOUTH DAKOTA

OTHER PARTICIPATING UNIVERSITIES

- ARIZONA STATE UNIVERSITY
- BELLEVUE UNIVERSITY
- BRIAR CLIFF UNIVERSITY
- DAKOTA WESLEYAN UNIVERSITY
- MINNESOTA STATE UNIVERSITY, MOORHEAD
- SOUTHWEST MINNESOTA STATE UNIVERSITY
- UNIVERSITY OF NORTHWESTERN, ST. PAUL
- UNIVERSITY OF SIOUX FALLS
- WESTERN GOVERNORS UNIVERSITY

Gainful Employment and Financial Value Transparency

Dept to Earning
Ratio

1

Earnings
Premium

2

Financial Value
Transparency
(FVT) or Cost
Estimates per
Program

3

Start reporting
on July 1;
Deadline is
October 1

4



Questions and Discussion



**SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM
GRADUATE OUTCOMES REPORT**

INTRODUCTION

INTRODUCTION TO SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM

In 2017, the South Dakota Board of Technical Education (BOTE) was created with the chartering statute, SDCL 13-39A, which establishes the key functions and authorities of the board. The Board of Technical Education leads and supports the technical college system, comprised of Lake Area Technical College (LATC) in Watertown, Mitchell Technical College (MTC) in Mitchell, Southeast Technical College (STC) in Sioux Falls, and Western Dakota Technical College (WDTC) in Rapid City.

Local governing boards oversee the administration of a technical college's day-to-day operations. More specifically, this includes, but is not limited to: fiscal oversight, including college-level budget approval and local fee-setting; academic program management; local policy setting and implementation; personnel management; and construction execution.

PURPOSE OF REPORT

The Graduate Outcome Report evaluates technical college graduate outcomes following the completion of one or more credentials. Credentials include credit-bearing certificates, diplomas, and associate of applied science degrees.

Graduate outcomes are a key performance indicator of the South Dakota Technical College System, enabling campus and system leaders to evaluate the efficiency and effectiveness of academic programs. Additionally, graduate outcomes enable students to evaluate the return on investment of postsecondary education by career cluster (industry) and by program.

POSTSECONDARY EMPLOYMENT OUTCOMES (PSEO)

Starting in AY 2021-2022 (FY22), the South Dakota Technical College System is participating in the United States Census Bureau's Postsecondary Employment Outcomes (PSEO) initiative. PSEO enables institutional and system leaders to evaluate longitudinal outcomes. Additional information can be found at: <https://lehd.ces.census.gov/applications/pseo/>.

METHODOLOGY

Each technical college gathers placement data through graduate surveys, faculty-collected outreach, and phone surveys starting six months after graduation. South Dakota Department of Labor and Regulation data may also be used for supplementation and/or validation.

While technical colleges strive for reliability and validity, as with any type of data collection, limitations exist. Self-reported survey data, and unemployment insurance records, are subject to variance.

Student data are reported to the South Dakota Board of Technical Education in aggregate form, maintaining the confidentiality of all individuals, and in accordance with the appropriate data governance protocols. Accordingly, cohort sizes of five (5) or fewer students are redacted.

FOOTNOTE REFERENCES:

*No data available.

^^ "Total Program Awards" reflects the total number of program awards conferred per program whereas "Unduplicated Graduate" represents unique graduates per program. Students who earn more than one credential are reflected in the program that most aligns with their placement.

** Total Employable = "Number Responding" - "Continuing Education" - "Not in Labor Market"

***Average Hourly Salary is calculated on wages reported by graduates employed in the field only. Wage figures are self-reported and subject to variance. Figures may not include bonuses, overtime, and/or self-employed earnings.

***Average Hourly Salary by System, institution, or Career Cluster:
First: $[\text{@[Avg Hourly Salary}^{\text{(In-Field Only)}}] * [\text{@['# with Reported Wage Information}]]]$. Then: $\text{=Sum of Avg. Hourly Salary} / \text{'# with Reported Wage Information'}$.

^"Not in Labor Market" is self-reported status and includes such cases as chronic illness, raising families, severe injury, and/or other extenuating circumstances.

FORMULAS:

% Employed = 'Total Employed' / 'Total Employable'

% Employed in Field = 'Employed in Field' / 'Total Employed'

% Employed in SD = 'Employed in SD' / 'Total Employed'

% Employed in Field in SD = 'Employed in Field in SD' / 'Employed in Field'

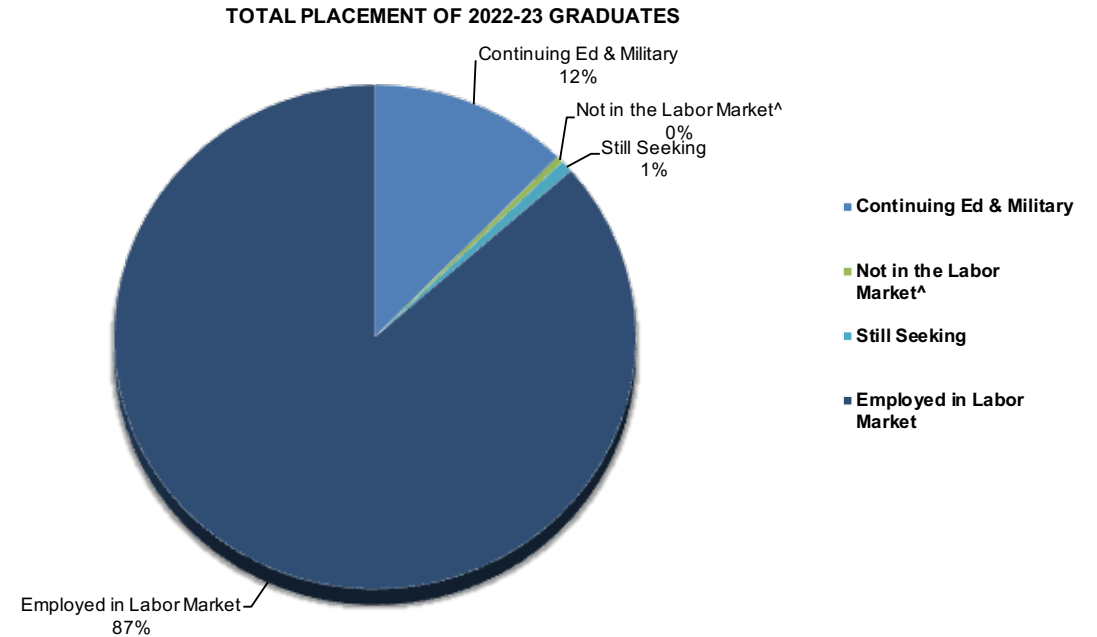
% Total Placed = (Employed + Continuing Education & Military) / (Graduates Responding - Not in Labor Market); NOTE: Placement is calculated out those responding to survey, not all graduates)

**SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM
GRADUATE OUTCOMES REPORT**

GRADUATE OUTCOMES: EXECUTIVE SUMMARY

INSTITUTION	Sum of Total Program Awards**	Sum of Unduplicated Graduates	Sum of Number Responding	Sum of Number in SD	Sum of Continuing Ed & Military	Sum of Not in the Labor Market^	Sum of Still Seeking	Sum of Total Employed	% Employed	Sum of Employed in Field	Sum of % Employed in Field	Sum of Employed in SD	Sum of % Employed in SD	Sum of Employed in Field in SD	Sum of % Employed in Field in SD	Sum of # with Reported Wage Information	Avg Hourly Salary^^ (In-Field Only)	Sum of Total Placed	% Total Placed
LATC	906	884	873	722	176	4	3	690	100%	638	92%	563	82%	525	82%	451	\$ 26.31	866	99.7%
MTC	519	519	507	437	41	2	1	463	100%	434	94%	398	86%	369	85%	430	\$ 25.14	504	99.8%
STC	907	817	813	661	49	5	13	746	98%	699	94%	642	86%	589	84%	507	\$ 23.25	795	98.4%
WDTC	489	399	353	334	48	0	3	302	99%	288	95%	284	94%	271	94%	204	\$ 25.05	350	99.2%
SYSTEM TOTAL	2821	2619	2546	2154	314	11	20	2201	99%	2059	94%	1887	86%	1754	85%	1592	\$ 24.86	2515	99.2%

HISTORICAL TOTAL PLACEMENT RATES					
INSTITUTION	2019	2020	2021	2022	2023
LATC	99.3%	99.2%	99.1%	98.7%	99.7%
MTC	99.6%	99.0%	99.3%	99.8%	99.8%
STC	97.3%	99.8%	96.9%	95.6%	98.4%
WDTC	97.9%	98.2%	99.1%	98.8%	99.2%
SYSTEM	98.6%	99.2%	98.4%	97.9%	99.2%



**SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM
GRADUATE OUTCOMES REPORT**

GRADUATE OUTCOMES BY CAREER CLUSTER: SYSTEM

Career Cluster	Sum of Total Program Awards**	Sum of Unduplicated Graduates	Sum of Number Responding	Sum of Number in SD	Sum of Continuing Ed & Military	Sum of Not in the Labor Market^	Sum of Still Seeking	Sum of Total Employed	% Employed	Sum of Employed in Field	Sum of % Employed in Field	Sum of Employed in SD	Sum of % Employed in SD	Sum of Employed in Field in SD	Sum of % Employed in Field in SD	Sum of # with Reported Wage Information	Avg Hourly Salary^^ (In-Field Only)	Sum of Total Placed	% Total Placed
Agriculture, Food & Natural Resources	210	209	204	167	17	0	0	187	100%	177	95%	155	83%	145	82%	107	\$ 22.31	204	100.0%
Architecture & Construction	381	374	353	295	37	1	3	312	99%	300	96%	260	83%	238	79%	267	\$ 26.35	349	99.1%
Arts, Audio-Video Technology & Communications	23	23	23	20	3	0	0	20	100%	19	95%	19	95%	17	89%	14	\$ 18.57	23	100.0%
Business, Management & Administration	216	197	184	170	19	2	4	159	98%	149	94%	150	94%	141	95%	108	\$ 18.54	178	97.8%
Finance	27	27	27	23	5	0	0	22	100%	19	86%	17	77%	15	79%	13	\$ 20.49	27	100.0%
Health Science	928	873	808	669	104	6	2	696	100%	668	96%	601	86%	577	86%	498	\$ 26.07	800	99.8%
Hospitality & Tourism	6	6	6	5	0	0	0	6	100%	6	100%	5	83%	5	83%	6	\$ 20.24	6	100.0%
Human Services	82	79	76	71	21	0	1	54	98%	50	93%	49	91%	46	92%	27	\$ 17.80	75	98.7%
Information Technology	223	155	201	172	18	1	6	176	97%	138	78%	162	92%	124	90%	118	\$ 22.92	194	97.0%
Law, Public Safety, Corrections & Security	59	59	55	52	4	0	0	51	100%	45	88%	48	94%	43	96%	37	\$ 27.05	55	100.0%
Manufacturing	239	212	198	169	45	1	1	151	99%	146	97%	124	82%	122	84%	135	\$ 27.84	196	99.5%
Marketing	88	85	84	76	13	0	0	71	100%	62	87%	64	90%	61	98%	46	\$ 20.67	84	100.0%
Multi-/Interdisciplinary Studies, General	1	0																	
Science, Technology, Engineering & Mathematics	78	65	76	58	2	0	2	72	97%	71	99%	54	75%	53	75%	63	\$ 27.90	74	97.4%
Transportation, Distribution & Logistics	260	255	251	207	26	0	1	224	100%	209	93%	179	80%	167	80%	153	\$ 25.26	250	99.6%
SYSTEM TOTAL	2821	2619	2546	2154	314	11	20	2201	99%	2059	94%	1887	86%	1754	85%	1592	\$ 24.86	2515	99.2%

**SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM
GRADUATE OUTCOMES REPORT**

GRADUATE OUTCOMES BY CAREER CLUSTER: INSTITUTION

Career Cluster	Sum of Total Program Awards**	Sum of Unduplicated Graduates	Sum of Number Responding	Sum of Number in SD	Sum of Continuing Ed & Military	Sum of Not in the Labor Market*	Sum of Still Seeking	Sum of Total Employed	% Employed	Sum of Employed in Field	Sum of % Employed in Field	Sum of Employed in SD	Sum of % Employed in SD	Sum of Employed in Field in SD	Sum of % Employed in Field in SD	Sum of # with Reported Wage Information	Avg Hourly Salary^^ (In-Field Only)	Sum of Total Placed	% Total Placed
LATC	906	884	873	722	176	4	3	690	100%	638	92%	563	82%	525	82%	451	\$ 26.31	866	99.7%
Agriculture, Food & Natural Resources	112	112	112	90	13	0	0	99	100%	94	95%	79	80%	74	79%	36	\$ 23.66	112	100.0%
Architecture & Construction	42	42	41	39	12	0	0	29	100%	28	97%	27	93%	26	93%	21	\$ 25.60	41	100.0%
Finance	27	27	27	23	5	0	0	22	100%	19	86%	17	77%	15	79%	13	\$ 20.49	27	100.0%
Health Science	238	238	238	173	58	4	1	175	99%	164	94%	135	77%	126	77%	135	\$ 27.63	233	99.6%
Human Services	67	64	61	59	21	0	0	40	100%	37	93%	37	93%	35	95%	14	\$ 16.54	61	100.0%
Information Technology	31	31	31	30	0	0	0	31	100%	23	74%	30	97%	22	96%	19	\$ 23.76	31	100.0%
Law, Public Safety, Corrections & Security	26	26	25	24	4	0	0	21	100%	18	86%	20	95%	17	94%	17	\$ 29.49	25	100.0%
Manufacturing	135	118	115	97	32	0	1	82	99%	79	96%	64	78%	63	80%	76	\$ 29.19	114	99.1%
Marketing	62	62	59	56	9	0	0	50	100%	44	88%	47	94%	47	107%	31	\$ 21.03	59	100.0%
Transportation, Distribution & Logistics	166	164	164	131	22	0	1	141	99%	132	94%	107	76%	100	76%	89	\$ 27.24	163	99.4%
MTC	519	519	507	437	41	2	1	463	100%	434	94%	398	86%	369	85%	430	\$ 25.14	504	99.8%
Agriculture, Food & Natural Resources	70	70	67	62	2	0	0	65	100%	60	92%	62	95%	57	95%	60	\$ 22.35	67	100.0%
Architecture & Construction	191	191	186	150	25	0	0	161	100%	151	94%	127	79%	117	77%	150	\$ 27.79	186	100.0%
Business, Management & Administration	54	54	54	53	3	1	1	49	98%	46	94%	48	98%	45	98%	45	\$ 13.40	52	98.1%
Health Science	89	89	89	77	2	1	0	86	100%	84	98%	74	86%	72	86%	82	\$ 28.06	88	100.0%
Hospitality & Tourism	6	6	6	5	0	0	0	6	100%	6	100%	5	83%	5	83%	6	\$ 20.24	6	100.0%
Human Services	9	9	9	7	0	0	0	9	100%	8	89%	7	78%	6	75%	8	\$ 20.57	9	100.0%
Information Technology	24	24	22	20	1	0	0	21	100%	18	86%	20	95%	17	94%	18	\$ 26.81	22	100.0%
Manufacturing	33	33	32	28	5	0	0	27	100%	26	96%	23	85%	22	85%	26	\$ 26.06	32	100.0%
Multi-/Interdisciplinary Studies, General	0	0	0	0	0	0	0	0	*	0	*	0	*	0	*	0	*	0	*
Science, Technology, Engineering & Mathematics	32	32	31	24	1	0	0	30	100%	29	97%	23	77%	22	76%	29	\$ 28.72	31	100.0%
Transportation, Distribution & Logistics	11	11	11	11	2	0	0	9	100%	6	67%	9	100%	6	100%	6	\$ 19.62	11	100.0%

**SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM
GRADUATE OUTCOMES REPORT**

GRADUATE OUTCOMES BY CAREER CLUSTER: INSTITUTION

Career Cluster	Sum of Total Program Awards**	Sum of Unduplicated Graduates	Sum of Number Responding	Sum of Number in SD	Sum of Continuing Ed & Military	Sum of Not in the Labor Market*	Sum of Still Seeking	Sum of Total Employed	% Employed	Sum of Employed in Field	Sum of % Employed in Field	Sum of Employed in SD	Sum of % Employed in SD	Sum of Employed in Field in SD	Sum of % Employed in Field in SD	Sum of # with Reported Wage Information	Avg Hourly Salary^^ (In-Field Only)	Sum of Total Placed	% Total Placed
STC	907	817	813	661	49	5	13	746	98%	699	94%	642	86%	589	84%	507	\$ 23.25	795	98.4%
Agriculture, Food & Natural Resources	19	18	19	11	0	0	0	19	100%	19	100%	11	58%	11	58%	10	\$ 17.10	19	100.0%
Architecture & Construction	108	107	101	81	0	1	3	97	97%	97	100%	81	84%	71	73%	80	\$ 24.40	97	97.0%
Arts, Audio-Video Technology & Communications	23	23	23	20	3	0	0	20	100%	19	95%	19	95%	17	89%	14	\$ 18.57	23	100.0%
Business, Management & Administration	107	99	97	84	11	1	3	82	96%	76	93%	74	90%	69	91%	49	\$ 22.12	93	96.9%
Health Science	362	357	308	255	20	1	0	287	100%	279	97%	254	89%	248	89%	181	\$ 23.99	307	100.0%
Human Services	6	6	6	5	0	0	1	5	83%	5	100%	5	100%	5	100%	5	\$ 16.90	5	83.3%
Information Technology	133	75	125	99	11	1	6	107	95%	82	77%	95	89%	70	85%	71	\$ 21.79	118	95.2%
Law, Public Safety, Corrections & Security	14	14	13	11	0	0	0	13	100%	12	92%	11	85%	11	92%	11	\$ 25.01	13	100.0%
Manufacturing	30	30	21	16	0	1	0	20	100%	20	100%	16	80%	16	80%	15	\$ 26.07	20	100.0%
Marketing	26	23	25	20	4	0	0	21	100%	18	86%	17	81%	14	78%	15	\$ 19.93	25	100.0%
Multi-/Interdisciplinary Studies, General	1	0	0	0	0	0	0	0	*	0	*	0	*	0	*	0	*	0	*
Science, Technology, Engineering & Mathematics	28	15	28	22	0	0	0	28	100%	28	100%	22	79%	22	79%	22	\$ 27.49	28	100.0%
Transportation, Distribution & Logistics	50	50	47	37	0	0	0	47	100%	44	94%	37	79%	35	80%	34	\$ 22.87	47	100.0%
WDC	489	399	353	334	48	0	3	302	99%	288	95%	284	94%	271	94%	204	\$ 25.05	350	99.2%
Agriculture, Food & Natural Resources	9	9	6	4	2	0	0	4	100%	4	100%	3	75%	3	75%	1	\$ 22.75	6	100.0%
Architecture & Construction	40	34	25	25	0	0	0	25	100%	24	96%	25	100%	24	100%	16	\$ 23.49	25	100.0%
Business, Management & Administration	55	44	33	33	5	0	0	28	100%	27	96%	28	100%	27	100%	14	\$ 22.53	33	100.0%
Health Science	239	189	173	164	24	0	1	148	99%	141	95%	138	93%	131	93%	100	\$ 26.11	172	99.4%
Information Technology	35	25	23	23	6	0	0	17	100%	15	88%	17	100%	15	100%	10	\$ 22.40	23	100.0%
Law, Public Safety, Corrections & Security	19	19	17	17	0	0	0	17	100%	15	88%	17	100%	15	100%	9	\$ 24.92	17	100.0%
Manufacturing	41	31	30	28	8	0	0	22	100%	21	95%	21	95%	21	100%	18	\$ 26.19	30	100.0%
Multi-/Interdisciplinary Studies, General	0	0	0	0	0	0	0	0	*	0	*	0	*	0	*	0	*	0	*
Science, Technology, Engineering & Mathematics	18	18	17	12	1	0	2	14	88%	14	100%	9	64%	9	64%	12	\$ 26.65	15	88.2%
Transportation, Distribution & Logistics	33	30	29	28	2	0	0	27	100%	27	100%	26	96%	26	96%	24	\$ 22.75	29	100.0%
SYSTEM TOTAL	2821	2619	2546	2154	314	11	20	2201	99%	2059	94%	1887	86%	1754	85%	1592	\$ 24.86	2515	99.2%

SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM GRADUATE OUTCOMES REPORT

GRADUATE OUTCOMES BY PROGRAM: INSTITUTION

Inst.	Career Cluster	Program	OP	Total Program Awards**	Unduplicated Graduates	Number Responding	Number in SD	Continuing Ed & Military	Not in the Labor Market*	Still Seeking	Total Employable**	Total Employed	% Total Employed	Employed in Field	% Employed in Field	Employed in SD	% Employed in SD	Employed in Field in SD	% Employed in Field in SD	# with Reported Wage Information	Avg Hourly Salary** (In-Field Only)	Total Placed	% Total Placed
LATC	Agriculture, Food & Natural Resources	Agriculture (AAS)	01.0101	104	104	104	82	8	0	0	96	96	100%	91	95%	76	79%	71	78%	34	\$23.72	104	100.0%
LATC	Agriculture, Food & Natural Resources	Environmental Tech (AAS/Diploma)	03.0104	8	8	8	8	5	0	0	3	3	100%	3	100%	3	100%	3	100%	2	\$22.65	8	100.0%
LATC	Architecture & Construction	Building Trades (AAS)	46.0201	20	20	20	19	1	0	0	19	19	100%	18	95%	18	95%	17	94%	14	\$21.46	20	100.0%
LATC	Architecture & Construction	Heavy Equipment Operator (AAS/Diploma)	49.0202	22	22	21	20	11	0	0	10	10	100%	10	100%	9	90%	9	90%	7	\$33.89	21	100.0%
LATC	Finance	Financial Services (AAS)	52.0803	27	27	27	23	5	0	0	22	22	100%	19	86%	17	77%	15	79%	13	\$20.49	27	100.0%
LATC	Health Science	Community Health Worker (AAS/Diploma/Cert)	51.1504	38	38	38	38	3	0	1	35	34	97%	32	94%	34	100%	32	100%	26	\$24.11	37	97.4%
LATC	Health Science	Dental Assisting (AAS/Diploma)	51.0601	29	29	29	25	1	2	0	26	26	100%	24	92%	23	88%	21	88%	23	\$20.98	27	100.0%
LATC	Health Science	Medical Assisting (AAS)	51.0801	4	4																		
LATC	Health Science	Medical Lab Tech (AAS)	51.1004	7	7	7	7	2	0	0	5	5	100%	4	80%	4	80%	4	100%	4	\$26.80	7	100.0%
LATC	Health Science	Occupational Therapy Asst (AAS)	51.0803	14	14	14	7	0	1	0	13	13	100%	11	85%	6	46%	4	36%	10	\$22.69	13	100.0%
LATC	Health Science	Physical Therapist Asst (AAS)	51.0806	22	22	22	8	2	0	0	20	20	100%	18	90%	6	30%	4	22%	13	\$23.26	22	100.0%
LATC	Health Science	Practical Nursing (Diploma)	51.3901	78	78	78	47	46	1	0	31	31	100%	30	97%	27	87%	26	87%	24	\$28.28	77	100.0%
LATC	Health Science	Registered Nurse (AAS)	51.3801	46	46	46	38	4	0	0	42	42	100%	42	100%	32	76%	32	76%	32	\$39.19	46	100.0%
LATC	Human Services	Cosmetology (Diploma)	12.0401	28	28	26	25	2	0	0	24	24	100%	22	92%	23	96%	22	100%	5	\$14.89	26	100.0%
LATC	Human Services	Human Services Tech (AAS/Diploma)	44.0000	39	36	35	34	19	0	0	16	16	100%	15	94%	14	88%	13	87%	9	\$17.45	35	100.0%
LATC	Information Technology	Computer Information Systems (AAS)	11.0701	31	31	31	30	0	0	0	31	31	100%	23	74%	30	97%	22	96%	19	\$23.76	31	100.0%
LATC	Law, Public Safety, Corrections & Security	Law Enforcement (AAS)	43.0107	14	14	13	12	3	0	0	10	10	100%	8	80%	9	90%	7	88%	7	\$30.88	13	100.0%
LATC	Law, Public Safety, Corrections & Security	Med/Fire Rescue (AAS/Diploma)	51.0904	12	12	12	12	1	0	0	11	11	100%	10	91%	11	100%	10	100%	10	\$28.52	12	100.0%
LATC	Manufacturing	Electronic Systems/Robotics (AAS)	15.0405	47	31	31	27	1	0	1	30	29	97%	28	97%	25	86%	25	89%	26	\$29.33	30	96.8%
LATC	Manufacturing	Energy Operations (AAS)	15.0613	4	4																		
LATC	Manufacturing	Energy Technology (AAS)	15.1001	23	22	21	14	1	0	0	20	20	100%	20	100%	12	60%	12	60%	14	\$31.20	21	100.0%
LATC	Manufacturing	Precision Machining (AAS)	48.0501	9	9	9	9	1	0	0	8	8	100%	8	100%	8	100%	8	100%	8	\$28.08	9	100.0%
LATC	Manufacturing	Welding Technology (AAS/Diploma)	48.0508	52	52	51	44	28	0	0	23	23	100%	21	91%	17	74%	16	76%	26	\$28.00	51	100.0%
LATC	Marketing	Business (AAS)	52.1401	62	62	59	56	9	0	0	50	50	100%	44	88%	47	94%	47	107%	31	\$21.03	59	100.0%
LATC	Transportation, Distribution & Logistics	Automotive (AAS)	47.0604	27	27	27	23	2	0	0	25	25	100%	23	92%	21	84%	20	87%	22	\$24.82	27	100.0%
LATC	Transportation, Distribution & Logistics	Aviation Maintenance (AAS/Diploma)	47.0608	8	8	8	3	1	0	0	7	7	100%	6	86%	2	29%	1	17%	3	\$35.35	8	100.0%
LATC	Transportation, Distribution & Logistics	Custom Paint and Fabrication (AAS/Diploma)	47.0603	34	32	32	30	16	0	0	16	16	100%	13	81%	14	88%	12	92%	12	\$22.59	32	100.0%
LATC	Transportation, Distribution & Logistics	Diesel Technology (AAS)	47.0605	89	89	89	69	3	0	1	86	85	99%	83	98%	64	75%	62	75%	47	\$28.15	88	98.9%
LATC	Transportation, Distribution & Logistics	Professional Fixed Wing Pilot (AAS)	49.0102	8	8	8	6	0	0	0	8	8	100%	7	88%	6	75%	5	71%	5	\$35.55	8	100.0%

SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM GRADUATE OUTCOMES REPORT

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MTC	Agriculture, Food & Natural Resources	Agricultural Business (AAS)	01.0102	20	20	19	19	0	0	0	19	19	100%	18	95%	19	100%	18	100%	18	\$22.25	19	100.0%
MTC	Agriculture, Food & Natural Resources	Agronomy (AAS)	01.1102	14	14	12	11	0	0	0	12	12	100%	11	92%	11	92%	10	91%	11	\$24.39	12	100.0%
MTC	Agriculture, Food & Natural Resources	Animal Science (AAS)	01.0302	15	15	15	13	2	0	0	13	13	100%	11	85%	13	100%	11	100%	11	\$18.76	15	100.0%
MTC	Agriculture, Food & Natural Resources	Diesel Power - Ag Power Technology (AAS)	01.0205	12	12	12	10	0	0	0	12	12	100%	11	92%	10	83%	9	82%	11	\$23.55	12	100.0%
MTC	Agriculture, Food & Natural Resources	Diesel Power - Light Truck Technology (AAS)	47.0699	9	9	9	9	0	0	0	9	9	100%	9	100%	9	100%	9	100%	9	\$23.01	9	100.0%
MTC	Architecture & Construction	Architectural Design & Building Construction (AAS)	46.0415	25	25	25	25	2	0	0	23	23	100%	22	96%	23	100%	22	100%	22	\$21.56	25	100.0%
MTC	Architecture & Construction	Electrical Construction & Maintenance (AAS)	46.0302	45	45	45	39	5	0	0	40	40	100%	37	93%	35	88%	32	86%	37	\$24.71	45	100.0%
MTC	Architecture & Construction	Electrical Utilities & Substation Technology (AAS)	46.0301	9	9	9	5	0	0	0	9	9	100%	9	100%	5	56%	5	56%	9	\$33.70	9	100.0%
MTC	Architecture & Construction	Heating & Cooling Technology (AAS/Diploma)	47.0201	13	13	13	11	0	0	0	13	13	100%	12	92%	11	85%	10	83%	11	\$21.77	13	100.0%
MTC	Architecture & Construction	Natural Gas Technology (Diploma)	46.9999	8	8	8	5	1	0	0	7	7	100%	6	86%	4	57%	3	50%	6	\$28.72	8	100.0%
MTC	Architecture & Construction	Power Line Construction & Maintenance (AAS/Diploma)	46.0303	84	84	79	59	17	0	0	62	62	100%	59	95%	43	69%	40	68%	59	\$31.63	79	100.0%
MTC	Architecture & Construction	Wind Turbine Technology (AAS)	47.0704	7	7	7	6	0	0	0	7	7	100%	6	86%	6	86%	5	83%	6	\$33.14	7	100.0%
MTC	Business, Management & Administration	Accounting (AAS)	52.0301	4	4																		
MTC	Business, Management & Administration	Administrative Office Specialist (AAS/Diploma)	52.0407	2	2																		
MTC	Business, Management & Administration	Business Management (AAS)	52.0201	19	19	19	19	3	1	0	15	15	100%	14	93%	15	100%	14	100%	14	\$19.40	18	100.0%
MTC	Business, Management & Administration	Leadership Studies (Cert)	52.0213	18	18	18	17	0	0	0	18	18	100%	18	100%	17	94%	17	94%	17	\$37.70	18	100.0%
MTC	Business, Management & Administration	Small Business Management (Diploma)	52.0703	11	11	11	11	0	0	0	11	11	100%	10	91%	11	100%	10	100%	10	\$25.93	11	100.0%
MTC	Health Science	Licensed Practical Nursing (Diploma)	51.3901	18	18	18	16	0	0	0	18	18	100%	18	100%	16	89%	16	89%	17	\$23.32	18	100.0%
MTC	Health Science	Medical Assistant (AAS)	51.0801	8	8	8	8	1	0	0	7	7	100%	6	86%	7	100%	6	100%	6	\$19.02	8	100.0%
MTC	Health Science	Medical Laboratory Technology (AAS)	51.1004	8	8	8	8	0	0	0	8	8	100%	8	100%	8	100%	8	100%	8	\$24.83	8	100.0%
MTC	Health Science	Medical Office Professional (AAS)	51.0710	3	3																		
MTC	Health Science	Radiation Therapy (AAS)	51.0907	9	9	9	3	0	0	0	9	9	100%	9	100%	3	33%	3	33%	9	\$39.62	9	100.0%
MTC	Health Science	Radiologic Technology (AAS)	51.0911	13	13	13	12	1	0	0	12	12	100%	12	100%	11	92%	11	92%	12	\$28.83	13	100.0%
MTC	Health Science	Registered Nursing (LPN to RN) (AAS)	51.3801	21	21	21	21	0	0	0	21	21	100%	21	100%	21	100%	21	100%	21	\$33.11	21	100.0%
MTC	Health Science	Speech-Language Pathology Assistant (AAS)	51.0816	9	9	9	6	0	0	0	9	9	100%	9	100%	6	67%	6	67%	8	\$21.71	9	100.0%
MTC	Hospitality & Tourism	Culinary Arts (AAS/Diploma)	12.0503	6	6	6	5	0	0	0	6	6	100%	6	100%	5	83%	5	83%	6	\$20.24	6	100.0%
MTC	Human Services	Human Services Technician (AAS)	44.0000	9	9	9	7	0	0	0	9	9	100%	8	89%	7	78%	6	75%	8	\$20.57	9	100.0%
MTC	Information Technology	Information Systems Technology (AAS)	11.1001	13	13	11	11	0	0	0	11	11	100%	9	82%	11	100%	9	100%	9	\$27.16	11	100.0%
MTC	Information Technology	Wi-Fi & Broadband Technologies (AAS)	15.0305	11	11	11	9	1	0	0	10	10	100%	9	90%	9	90%	8	89%	9	\$26.45	11	100.0%
MTC	Manufacturing	Machining and Manufacturing (AAS)	48.0501	2	2																		
MTC	Manufacturing	Progressive Welding Technology (AAS)	15.0614	19	19	19	17	3	0	0	16	16	100%	16	100%	14	88%	14	88%	16	\$26.72	19	100.0%
MTC	Manufacturing	Welding (Certificate)	48.0508	2	2																		
MTC	Manufacturing	Welding Technology (Diploma)	15.0614	10	10	10	8	2	0	0	8	8	100%	7	88%	6	75%	5	71%	7	\$27.26	10	100.0%
MTC	Multi-/Interdisciplinary Studies, General	Technical Studies (AAS)	30.0000	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MTC	Science, Technology, Engineering & Mathematics	Automation Controls/SCADA (AAS)	15.0406	15	15	15	10	0	0	0	15	15	100%	15	100%	10	67%	10	67%	15	\$33.10	15	100.0%
MTC	Science, Technology, Engineering & Mathematics	Automation Engineering Technology (AAS)	15.0613	1	1																		
MTC	Science, Technology, Engineering & Mathematics	Geospatial Technologies (AAS/Diploma)	43.0407	2	2																		
MTC	Science, Technology, Engineering & Mathematics	Precision Ag Technology (AAS)	01.0201	14	14	14	12	1	0	0	13	13	100%	12	92%	11	85%	10	83%	12	\$24.78	14	100.0%
MTC	Transportation, Distribution & Logistics	Power Sports Technology - Marine	47.0616	1	1																		
MTC	Transportation, Distribution & Logistics	Power Sports Technology - Motorcycle	47.0611	5	5																		
MTC	Transportation, Distribution & Logistics	Power Sports Technology (Diploma)	47.0606	5	5																		

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STC	Agriculture, Food & Natural Resources	Horticulture Technology (AAS)	01.0601	4	4																		
STC	Agriculture, Food & Natural Resources	Sports Turf Management Technology (AAS)	01.0607	15	14	15	8	0	0	0	15	15	100%	15	100%	8	53%	8	53%	6	\$18.41	15	100.0%
STC	Architecture & Construction	Architectural Engineering Technology (AAS)	15.0101	13	13	13	9	0	1	1	12	11	92%	11	100%	9	82%	9	82%	9	\$25.00	11	91.7%
STC	Architecture & Construction	Construction Management Technology (AAS/Cert)	15.1001	28	28	24	20	0	0	1	24	23	96%	23	100%	20	87%	20	87%	22	\$27.17	23	95.8%
STC	Architecture & Construction	Electrician (AAS)	46.0302	27	27	27	22	0	0	0	27	27	100%	27	100%	22	81%	22	81%	23	\$23.14	27	100.0%
STC	Architecture & Construction	Heating/Ventilation/AC/Refrigeration (Diploma)	47.0201	26	25	26	20	0	0	0	26	26	100%	26	100%	20	77%	10	38%	19	\$22.42	26	100.0%
STC	Architecture & Construction	Mechanical Engineering Technology (AAS)	15.0805	8	8	7	6	0	0	1	7	6	86%	6	100%	6	100%	6	100%	4	\$26.07	6	85.7%
STC	Architecture & Construction	Mechanical Systems (AAS)	47.9999	0	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*
STC	Architecture & Construction	Plumbing Technology (Diploma)	46.0503	6	6	4	4	0	0	0	4	4	100%	4	100%	4	100%	4	100%	3	\$22.26	4	100.0%
STC	Arts, Audio-Video Technology & Communications	Digital Media Production Technology(AAS)	10.0304	9	9	9	7	1	0	0	8	8	100%	7	88%	7	88%	7	100%	3	\$17.40	9	100.0%
STC	Arts, Audio-Video Technology & Communications	Media Design Technology (AAS)	10.0303	14	14	14	13	2	0	0	12	12	100%	12	100%	12	100%	10	83%	11	\$18.89	14	100.0%
STC	Business, Management & Administration	Accounting and Bookkeeping (AAS/Diploma/Cert)	52.0301	28	28	25	22	5	0	1	20	19	95%	18	95%	18	95%	17	94%	7	\$22.64	24	96.0%
STC	Business, Management & Administration	Administrative Assistant (AAS)/Office Assistant (Diploma)	52.0408	1	1																		
STC	Business, Management & Administration	Business Administration (AAS)	52.0101	61	59																		
STC	Business, Management & Administration	Entrepreneurship (AAS)	52.0701	16	10	15	16	0	0	1	15	14	93%	13	93%	13	93%	12	92%	8	\$21.99	14	93.3%
STC	Business, Management & Administration	Risk and Investment Management (DIP)	52.0803	1	1																		
STC	Health Science	Allied Health (Cert)	51.2201	1	1																		
STC	Health Science	Cardiovascular Technology: Cardiac Sonography (AAS)	51.0901	11	11	11	5	1	0	0	10	10	100%	10	100%	4	40%	4	40%	5	\$30.87	11	100.0%
STC	Health Science	Cardiovascular Technology: Invasive Cardiovascular (AAS)	51.0901	11	11	11	10	0	0	0	11	11	100%	11	100%	10	91%	10	91%	2	\$26.00	11	100.0%
STC	Health Science	Cardiovascular Technology: Vascular Sonography (AAS)	51.0901	4	4																		
STC	Health Science	Community Health Worker (Cert)	51.2201	36	36	6	6	0	0	0	6	6	100%	6	100%	6	100%	6	100%	2	\$22.66	6	100.0%
STC	Health Science	Dental Assisting (Diploma)	51.0601	13	13	11	0	0	0	0	11	11	100%	11	100%	11	100%	11	100%	8	\$20.15	11	100.0%
STC	Health Science	Diagnostic Medical Sonography (AAS)	51.0910	14	14	12	0	0	0	0	12	12	100%	11	92%	6	50%	6	55%	4	\$29.93	12	100.0%
STC	Health Science	Healthcare Leadership (AAS)	51.0000	7	7	7	5	2	0	0	5	5	100%	5	100%	3	60%	3	60%	4	\$23.70	7	100.0%
STC	Health Science	Licensed Practical Nursing (Diploma)	51.3901	116	115	110	105	11	0	0	99	99	100%	99	100%	94	95%	94	95%	73	\$23.93	110	100.0%
STC	Health Science	Medical Assistant (Diploma)	51.0801	18	18	17	17	1	0	0	16	16	100%	15	94%	16	100%	15	100%	6	\$18.04	17	100.0%
STC	Health Science	Medical Coding (AAS/Diploma/Cert)	51.0713	13	11	11	9	1	1	0	9	9	100%	6	67%	9	100%	7	117%	4	\$20.96	10	100.0%
STC	Health Science	Paramedic Science (AAS)	51.0904	6	6	6	6	0	0	0	6	6	100%	6	100%	5	83%	5	83%	5	\$24.67	6	100.0%
STC	Health Science	Pharmacy Technician (Diploma)	51.0805	7	6	7	6	1	0	0	6	6	100%	6	100%	6	100%	6	100%	6	\$17.53	7	100.0%
STC	Health Science	Phlebotomy (Cert)	51.1099	13	13	5	4	1	0	0	4	4	100%	4	100%	3	75%	3	75%	1	\$13.41	5	100.0%
STC	Health Science	Registered Nurse (AAS)	51.3801	47	46	45	38	1	0	0	44	44	100%	44	100%	37	84%	37	84%	27	\$31.22	45	100.0%
STC	Health Science	Surgical Technology (Diploma)	51.0909	28	28	28	25	1	0	0	27	27	100%	27	100%	25	93%	25	93%	19	\$22.02	28	100.0%
STC	Health Science	Veterinary Technician (AAS)	51.0808	17	17	17	16	0	0	0	17	17	100%	14	82%	16	94%	13	93%	13	\$16.20	17	100.0%
STC	Human Services	Early Childhood Specialist (AAS/Diploma)	19.0708	6	6	6	5	0	0	1	6	5	83%	5	100%	5	100%	5	100%	5	\$16.90	5	83.3%
STC	Information Technology	Computer Programming (AAS/Diploma/Cert)	11.0201	43	26	41	29	5	0	4	36	32	89%	23	72%	26	81%	19	83%	19	\$22.48	37	90.2%
STC	Information Technology	System and Network Security (AAS)	11.0003	90	49	84	70	6	1	2	77	75	97%	59	79%	69	92%	51	86%	52	\$21.54	81	97.6%
STC	Law, Public Safety, Corrections & Security	Law Enforcement (AAS)	43.0107	14	14	13	11	0	0	0	13	13	100%	12	92%	11	85%	11	92%	11	\$25.01	13	100.0%
STC	Manufacturing	Mechatronics (AAS)	15.0403	7	7	6	5	0	1	0	5	5	100%	5	100%	5	100%	5	100%	5	\$32.02	5	100.0%
STC	Manufacturing	Welding (Diploma/Cert)	48.0508	23	23	15	11	0	0	0	15	15	100%	15	100%	11	73%	11	73%	10	\$23.09	15	100.0%
STC	Marketing	Marketing (AAS)	52.1401	26	23	25	20	4	0	0	21	21	100%	18	86%	17	81%	14	78%	15	\$19.93	25	100.0%
STC	Multi-/Interdisciplinary Studies, General	Technical Studies (AAS)	30.9999	1	0																		
STC	Science, Technology, Engineering & Mathematics	Civil Engineering Tech (AAS) / Land Surveying Tech (AAS)	15.0000	28	15	28	22	0	0	0	28	28	100%	28	100%	22	79%	22	79%	22	\$27.49	28	100.0%
STC	Transportation, Distribution & Logistics	Automotive Technology (AAS/Diploma)	47.0604	19	19	19	14	0	0	0	19	19	100%	18	95%	14	74%	14	78%	11	\$23.46	19	100.0%
STC	Transportation, Distribution & Logistics	Collision Repair & Refinish Technology (AAS/Diploma)	47.0603	12	12	12	9	0	0	0	12	12	100%	11	92%	9	75%	8	73%	9	\$20.11	12	100.0%
STC	Transportation, Distribution & Logistics	Diesel Technology (AAS/Diploma)	47.0605	19	19	16	14	0	0	0	16	16	100%	15	94%	14	88%	13	87%	14	\$24.17	16	100.0%

SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM GRADUATE OUTCOMES REPORT

GRADUATE OUTCOMES BY PROGRAM: INSTITUTION

Inst.	Career Cluster	Program	CIP	Total Program Awards**	Unduplicated Graduates	Number Responding	Number in SD	Continuing Ed & Military	Not in the Labor Market*	Still Seeking	Total Employable**	Total Employed	% Total Employed	Employed in Field	% Employed in Field	Employed in SD	% Employed in SD	Employed in Field in SD	% Employed in Field in SD	# with Reported Wage Information	Avg Hourly Salary** (In-Field Only)	Total Placed	% Total Placed
WDTC	Agriculture, Food & Natural Resources	Environmental Engineering Technician - Controlled Environment Agriculture (AAS)	01.0308	4	4																		
WDTC	Agriculture, Food & Natural Resources	Farm and Ranch Management (AAS)	01.0104	3	3																		
WDTC	Agriculture, Food & Natural Resources	Meat Processing (AAS/Diploma)	12.0506	2	2																		
WDTC	Architecture & Construction	Computer Aided Design (AAS/Cert)	15.1301	10	9	7	7	0	0	0	7	7	100%	6	86%	7	100%	6	100%	6	\$22.86	7	100.0%
WDTC	Architecture & Construction	Construction Technology (Diploma/Cert)	46.0415	16	13	8	8	0	0	0	8	8	100%	8	100%	8	100%	8	100%	2	\$28.32	8	100.0%
WDTC	Architecture & Construction	HVAC/Refrigeration Technology (AAS)	47.0201	10	8	7	7	0	0	0	7	7	100%	7	100%	7	100%	7	100%	5	\$22.40	7	100.0%
WDTC	Architecture & Construction	Plumbing Technology (Diploma)	46.0503	4	4																		
WDTC	Business, Management & Administration	Accounting (AAS/Diploma)	52.0301	30	23	18	18	4	0	0	14	14	100%	14	100%	14	100%	14	100%	8	\$23.43	18	100.0%
WDTC	Business, Management & Administration	Business - Business and Technology (AAS/Diploma/Cert)	52.0201	21	18	13	13	0	0	0	13	13	100%	13	100%	13	100%	13	100%	6	\$21.34	13	100.0%
WDTC	Business, Management & Administration	Library Technician (AAS/Diploma)	25.0301	4	3																		
WDTC	Health Science	Allied Health - General (AAS)	51.0000	21	21	19	19	8	0	0	11	11	100%	9	82%	11	100%	9	100%	4	27.40	19	100.0%
WDTC	Health Science	Dental Assisting (Diploma)	51.0601	12	12	12	12	0	0	0	12	12	100%	11	92%	12	100%	11	100%	7	\$19.25	12	100.0%
WDTC	Health Science	Health Information Management - Coding Specialty (AAS/Diploma)	51.0713	16	11	10	10	3	0	0	7	7	100%	5	71%	7	100%	5	100%	2	\$22.58	10	100.0%
WDTC	Health Science	Medical Assisting (Diploma/Cert)	51.0801	8	4																		
WDTC	Health Science	Medical Laboratory Technician (AAS)	51.1004	15	13	10	8	0	0	1	10	9	90%	9	100%	7	78%	7	78%	5	\$24.30	9	90.0%
WDTC	Health Science	Paramedic (AAS/Cert)	51.0904	8	6	5	5	0	0	0	5	5	100%	5	100%	5	100%	5	100%	3	\$25.75	5	100.0%
WDTC	Health Science	Phlebotomy/Laboratory Assistant (Diploma/Cert)	51.1099	25	20	17	17	8	0	0	9	9	100%	8	89%	9	100%	8	100%	5	\$18.92	17	100.0%
WDTC	Health Science	Practical Nursing (Diploma)	51.3901	80	55	51	49	5	0	0	46	46	100%	45	98%	43	93%	42	93%	34	\$25.39	51	100.0%
WDTC	Health Science	Registered Nursing (AAS)	51.3801	33	31	29	27	0	0	0	29	29	100%	29	100%	27	93%	27	93%	25	\$32.18	29	100.0%
WDTC	Health Science	Surgical Technology (AAS)	51.0909	21	16	16	13	0	0	0	16	16	100%	16	100%	13	81%	13	81%	12	\$24.37	16	100.0%
WDTC	Information Technology	Computer Science-Information Technology Specialist (AAS/Diploma)	11.0901	35	25	23	23	6	0	0	17	17	100%	15	88%	17	100%	15	100%	10	\$22.40	23	100.0%
WDTC	Law, Public Safety, Corrections & Security	Criminal Justice - Law Enforcement Emphasis (AAS)	43.0107	12	12	10	10	0	0	0	10	10	100%	9	90%	10	100%	9	100%	5	\$26.80	10	100.0%
WDTC	Law, Public Safety, Corrections & Security	Criminal Justice (AAS)	43.0104	7	7	7	7	0	0	0	7	7	100%	6	86%	7	100%	6	100%	4	\$22.57	7	100.0%
WDTC	Manufacturing	Drafting and Machining Technology (AAS/Diploma)	48.0501	7	6	6	4	2	0	0	4	4	100%	3	75%	3	75%	3	100%	3	\$25.51	6	100.0%
WDTC	Manufacturing	Welding and Fabrication (AAS/Diploma)	48.0508	34	25	24	24	6	0	0	18	18	100%	18	100%	18	100%	18	100%	15	\$26.32	24	100.0%
WDTC	Multi-/Interdisciplinary Studies, General	Technical Studies (AAS)	30.0000	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
WDTC	Science, Technology, Engineering & Mathematics	Electrical Trades (AAS/Cert)	46.0302	9	9	9	5	1	0	0	8	8	100%	8	100%	4	50%	4	50%	6	\$27.81	9	100.0%
WDTC	Science, Technology, Engineering & Mathematics	Environmental Engineering Technician (AAS)	15.0507	9	9	8	7	0	0	2	8	6	75%	6	100%	5	83%	5	83%	6	\$25.49	6	75.0%
WDTC	Transportation, Distribution & Logistics	Automotive Technology (AAS)	47.0604	17	15	14	14	1	0	0	13	13	100%	13	100%	13	100%	13	100%	11	\$22.45	14	100.0%
WDTC	Transportation, Distribution & Logistics	Autonomous Equipment Technician (Cert)	15.0406	1	1																		
WDTC	Transportation, Distribution & Logistics	Diesel Technology (AAS)	47.0605	15	14	14	13	1	0	0	13	13	100%	13	100%	12	92%	12	92%	13	\$23.00	14	100.0%
SYSTEM TOTAL				2821	2619	2546	2154	314	11	20	2221	2201		2059		1887		1754		1592		2515	

SOUTH DAKOTA TECHNICAL COLLEGE SYSTEM GRADUATE OUTCOMES REPORT

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LATC	Non-Degree / Other	UpSkill Cohort (Cert)	*	14	14	11	10	0	2	0	9	9	100%	0	0%	9	100%	0	*	*	*	9	100%
MTC	Non-Degree / Other	UpSkill Cohort (Cert)	*	1	1																		
STC	Non-Degree / Other	UpSkill Cohort (Cert)	*	28	28	27	16	0	6	4	21	17	81%	17	100%	16	94%	16	94%	12	\$25.15	17	81%
WDTC	Non-Degree / Other	UpSkill Cohort (Cert)	*	0	0																		
SYSTEM TOTAL				43	43	39	27	1	8	4	30	26		17		25		16		12		27	

Southeast Tech
STC Foundation
Campaign NEXT Update
EXECUTIVE SUMMARY

Purpose:

To provide the Sioux Falls School Board an update on the comprehensive Campaign NEXT for Southeast Technical College and the Southeast Technical College Foundation.

Campaign NEXT started on January 1, 2022, and was made public September 22, 2023. The campaign has four primary goals that equal a total of \$25 million. Campaign NEXT will end December 31, 2025. Campaign NEXT Co-Chairs are Tony Nour and Mark and Cynthia Mickelson.

STC has over 280 commitments ranging from \$5 to \$4.5 million with four commitments of \$1 million dollars or more. Campaign NEXT has met and surpassed two of the four financial goals. Recent wins will be featured in the update.

Administrative Recommendation to School Board:

To acknowledge the Foundation Campaign NEXT Update report.



Southeast Technical College Foundation Campaign NEXT Update

SFSD STC School Board Meeting
June 5, 2024



SOUTHEAST
Technical College

Campaign NEXT

Campaign NEXT is a \$25 million-dollar comprehensive campaign to bring new assets and access to the College.

- This is the College's campaign. The Foundation exists to support the College.
- The goals of the campaign were completed after the strategic plan, "Vision 2025," was finalized.
- The STC Foundation is always in campaign mode. NEXT started January 1, 2022. NEXT will end December 31, 2025.
- Not all innovation and goals of the College can be met within the budget and tuition revenue.

Goals of Campaign NEXT

- Goal #1 \$8.5 Million for Student Scholarships and Financial Support
- Goal #2 \$13.2 Million for Capital Projects and Renovations
- Center for Healthcare Simulation
 - Electrician Program
 - Student Success Center
- Goal #3 \$2.5 Million to improve Access, Opportunity and Programs
- Budgetary funding of the Center for Access and Workforce Opportunity
 - Augment the ARC budget
 - Start up costs for the Behavioral and Mental Health Technician Program
 - Summer Camps
 - Financial Literacy,
 - Competency Based Education
- Goal #4 \$800,000 for Annual Unrestricted

Campaign Update

- The Campaign Co-Chairs are:
 - Tony Nour of First PREMIER Bank
 - Mark and Cynthia Mickelson
- STC has over 280 commitments ranging from \$5 to \$4.5 million
- We have 4 commitments of \$1 million dollars or more
- The Foundation Board will be replacing Tony Nour of First PREMIER Bank, Mike Jaspers of East River Electric Coop, Kira Kimball of Marsh McLennan Agency and President Bob Griggs on the Foundation Board
- Campaign NEXT has met and surpassed two of the four financial goals – Goal #1 and Goal #2

Recent Wins

- ✓ President Griggs, Dr. Valdez and Stephen Williamson continue to have a solid relationship with the City of Sioux Falls. Recently the City committed \$438,000 to STC to be used over the next three years for Early Childhood Student Scholarships.
- ✓ Privately and publicly funded scholarships will exceed \$600,000 this Fall; a 200% increase since 2019.
- ✓ Between the record number of scholarships and record number of Build Dakota Scholars, the College will provide over \$2.5 million conservatively in student assistance this Fall not counting federal student aid. Prior to Build Dakota the College was providing less the \$200,000/year.

Recent Wins

- ✓ We have secured the funding to continue the very successful E.L. Access Coach position
- ✓ We have secured the matching dollars for the new Indigenous Access Coach position. This was a BIG Idea grant through the SD Community Foundation secured by Marcella Prokop and Stephen Williamson. The position is currently listed receiving lots of interest.
- ✓ Private donors will annually supplement \$25,000 to the Academic Resource Center Budget through 2027.
- ✓ We continue to invest in furniture. The study areas in Engineering/Architecture/and Land Survey have been replaced. This summer a redo of a classroom in the Business Department and Engineering is scheduled. A second classroom in Business Department and the main study area in Sullivan Health Center is scheduled in the next 12 months.

Goals for 2024-25

- Obtain matching dollars for the Ed Wood expansion project for the trades and manufacturing
- Continue to obtain scholarship dollars especially for those students who are economically challenged
- Actively engage Dr. Clasemann as a new Foundation Board member and in the fundraising process
- Consider amending Campaign NEXT with added goal amounts and extending the calendar