



**HASTINGS
PUBLIC SCHOOLS**

Assuring the essential.
Expanding the possible.

Work Session

Thursday, May 16, 2024 @ 6:00 PM Central
Board Room at HPS District Offices, 1515 W 8th St, Hastings, NE 68901

1. Roll Call -
2. Announcement - Becky Sullivan -
3. Welcome to HEA reps and guests - Becky Sullivan -
4. Review Board Norms/Goal - Becky Sullivan -
5. Board Report - Becky Sullivan -
6. Information on "Spotlight on Learning" - Jeff Schneider -
7. Approve revised Policy 204.12: Public Participation in Board Meetings - Jeff Schneider -
8. Approve Senior High Attendance Policy - Jeff Schneider & Jeff Linden -
9. Approve addition of 2.0 FTE Special Education Paraeducator positions - Dr. Kandace Garwood -
10. 2024-2025 Meal Prices - Dr. Tom Szlanda -
11. Approve HMS Girls Wrestling Co-op with Adams Central - Jeff Schneider -

12. Approve Eakes contract - Trent Kelly and Jeff Schneider -

13. *Consent Agenda - Dr. Thomas Szlanda -

14. OPPORTUNITY FOR PUBLIC TO BE HEARD - Becky Sullivan -

15. Reminders - Becky Sullivan -

16. Adjournment - Becky Sullivan -

***Closed Session:** If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the board will conduct a closed meeting in accordance with the Nebraska Open Meetings Law.

****Sequence of Agenda:** The sequence of agenda topics is subject to change at the discretion of the board. Please arrive at the beginning of the meeting.

*****Action Item:** The board reserves the right to take action on an item listed on the board agenda.

Students, staff, families and community will collaborate to maximize readiness for our student's college/career and citizenship. We will increase the rigor and relevance of each student's learning experience while meeting their academic and well-being needs.

Hastings Public Schools

Board of Education Norms

We will work to achieve consensus while valuing differences of opinion both within our Board and when considering the input of others.

We will conduct meetings and business in a manner that is fair and professional.

We will strive to ensure our decisions are congruent with the mission, vision, and strategic plan for the District.

Each member will be committed to the School Board process by attending meetings, being on time, coming prepared, adhering to the agenda (the President of the Board may adjust the order of the agenda to allow the fullest participation of the available members of the Board upon the request of a Board Member), *referencing Robert's Rules of Order*, and participating to their full potential.

We will gather the necessary data; seek expertise from within and outside of our District; and attempt to hear from any parent, student, or other community member in order to make wise decisions that reflect all stakeholders.

We will regularly and intentionally communicate with one another, the administration, faculty, staff, students, community, and the press to ensure information is shared openly and in a relevant, timely and appropriate manner.

We will also maintain confidentiality when necessary.

We will serve as advocates for K-12 public education within our community, as well as within the state of Nebraska.

We will recognize that, as community leaders, we will adhere to the character standards that are the core of our school: respect, responsibility, compassion, and honesty.

Our collective and fundamental purpose is to assure all students acquire the knowledge, skills, and behaviors essential to be successful individuals and responsible citizens.

PUBLIC PARTICIPATION IN BOARD MEETINGS

The Board recognizes, values, and appreciates citizen input in School District matters. In order to assure citizens of the District are heard and Board meetings are conducted efficiently and in an organized manner, the Board shall set aside time for citizen input at specific times during a regular meeting. The Board has the discretion to limit the amount of time set aside for public participation, and the Board President has the discretion to limit the amount of time set aside for each person wishing to address the Board. Normally such time shall be no more than five minutes per person.

As determined by the Board, but prior to the "Recommended Action" portion of the agenda, the Board will provide members of the public with the opportunity to be heard.

Prior to the end of a regular meeting, the Board will provide members of the public with a second opportunity to be heard. Comments or questions during both opportunities for public participation may be directed toward any School District matter. Subjects for comment should involve areas within the Board's proper responsibility. Discussion on unrelated matters shall be discouraged.

At no time during a meeting of the Board shall comments or questions relating to employees of the District be permitted; such comments or questions should be referred to the Superintendent at another time.

Citizens wishing to present petitions to the Board may do so at either time for public comment. However, the Board will only receive the petitions and will not act upon them or their contents.

Upon receiving recognition from the Board President during either opportunity for public participation, the member of the public addressing the Board shall state their name, address, and the name of any organization represented before making a comment or asking a question. The member of the public shall restrict their comments to the time limit established by the Board President. A Board member may ask questions of the speaker after being recognized by the Board President. At the conclusion of an individual's comments, the Board President will provide the individual with the appropriate recognition for their contribution to the meeting. Because it is important to be factual and accurate with members of the public, questions raised by a citizen at a meeting of the Board may go unanswered by the end of that meeting. However, if a factual and accurate answer can be provided, the Board President may charge the Superintendent with the task of providing a response to the citizen's question in a timely fashion.

If the pressures of business or other circumstances dictate, the Board President may eliminate one or both opportunities for public participation at a particular meeting.

The orderly process of the Board meeting shall not be interfered with or disrupted. Only those speakers recognized by the Board President shall be allowed to speak. Comments by others are out of order. If disruptive, the individual making the comments or another individual causing disruption may be asked to leave the Board meeting.

All members of the Board are responsible for assisting the Board President in assuring that meetings are carried out within the parameters provided above and in attaining the stated purpose of the meeting.

Legal Reference: Nebraska Statute 84-1408 to 1414

Cross Reference:	201.07	School Board Member Liability
	204.03	Public Hearings
	204.05	Open Meetings
	204.10	Agenda
	403.05	Public Complaints about Employees

Approved: 03/17/08 Reviewed: 01/19/15; 06/13/2022 Revised: 01/19/15;
06/13/2022

HASTINGS PUBLIC SCHOOLS

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Approved: 03/17/08

Reviewed: 01/19/15; 06/13/2022; 05/16/2024

Revised: 01/19/15; 06/13/2022; 05/20/2024

HASTINGS PUBLIC SCHOOLS

ATTENDANCE POLICY

The entire process of education requires a regular continuity of instruction, classroom participation, learning experiences, and individual study in order to reach the goal of maximum educational benefit for each student. While it is true that written work can be completed despite a student's absence from class, class instruction and presentation, discussions, audio-visual presentations, and student-teacher interaction can never be made up for by an individual student who has missed them. This is the essence of schooling. A student's contribution to and achievement in class is directly related to attendance. It is critical for both students and parents to understand that students miss an essential portion of their education when they are absent from class. The following is based on the Board of Education Policy 503.01.

Loss of Credit and Excessive Absences

Students who accumulate eight (8) unexcused absences in a semester shall be deemed excessively absent. A student who accumulates (8) unexcused absences during a semester will forfeit 1/2 credit for that class unless there are chronic health conditions or special circumstances. Such absences shall include absences on a per-class basis for students at the high school. Unexcused absences are those absences marked as A (Absent), M (Any illness with no physician's note), and U (Unexcused). A note from the doctor's office is required to determine the validity of absences due to illness or an appointment.

Special circumstances may also mean pre-planned, pre-scheduled absences due to a positive, career-leading, or unique educational-related opportunity. This type of special circumstance would require a meeting with the school administration, parents, and students, before the absence. A contract with specified deadlines for providing work and work completion would be written and would require student/parent/principal signatures. This contract would be binding and non-negotiable with regard to required schoolwork and deadlines.

A USPS letter for students in ½ credit status will be sent home when a student reaches 8 unexcused absences in order to provide information to the student and parents about the appeal process.

Loss of Credit Appeal Process

All students who forfeit ½ credit for a class for accumulating eight (8) unexcused absences during a semester are entitled to an appeal. The parent/guardian must request the appeal within ten (10) school days following receipt of the Notification of the Loss of Credit letter. The parent/guardian will be invited to meet with the Hastings High School Attendance Committee to explain any extenuating circumstances and provide verification, if available, for the committee to review. During the meeting, the student, parent(s)/guardian(s), guidance counselor, and administration will discuss the current situation and a plan to move forward. If, after the meeting, the high school administration does not waive the half credit status, parent(s)/guardian(s) may appeal to the Hastings School District Superintendent and then the Hastings School District Board of Education.

Credit Recovery for Excessive Absences

Students who have lost partial credit due to excessive absences are required to continue attending classes in question to earn partial credit. If a student loses partial credit, they may be required to attend summer school or make up credits later in their high school career to satisfy graduation requirements.

**Hastings Public Schools
Breakfast & Lunch Prices for 2024-2025**

BREAKFAST PRICES			
	PAID	REDUCED	FREE
Pre, K-5 Student	\$1.85	\$0.30	\$0.00
K-5 Student-Lincoln Elementary Only	FREE	FREE	FREE
6-8 Student	\$2.15	\$0.30	\$0.00
9-12 Student	\$2.15	\$0.30	\$0.00
Adult - TBD BY STATE	\$2.75	NA	NA
LUNCH PRICES			
	PAID	REDUCED	FREE
Pre, K-5 Student	\$3.10	\$0.40	\$0.00
6-8 Student	\$3.40	\$0.40	\$0.00
9-12 Student	\$3.40	\$0.40	\$0.00
Adult - TBD BY STATE	\$4.60	NA	NA
Extra Lunch Entree'	\$2.25	\$2.25	\$2.25
Extra Branded Pizza (EL) Extra Specialty Pizza (MS & HS only)	\$2.50	\$2.50	\$2.50
Extra Milk	\$0.55	\$0.55	\$0.55

HMS 7th & 8th Girls Wrestling Proposal

Description

(Late Winter January 8 - February 22)

The sport of girls wrestling is becoming more and more popular across the state of Nebraska and the nation. Hastings Middle School is a member of the Great Plains Athletic Conference. Member schools include: Columbus Middle School, Hastings Middle School, Grand Island Barr, Walnut, & Westridge, Kearney Horizon & Sunrise. Each of these member schools have adopted girls wrestling as a formal activity separate from the boys season, except Hastings.

The past two seasons at Hastings Middle School, our wrestling team had six female wrestlers in 2022 & nine this past season in 2023. In my conversations with member schools of our conference, their female numbers were similar the two years before they adopted a girls team. Each season the numbers have steadily grown for these schools to where teams of 20-25 girls is common.

Another factor included is that there are some districts making policies where their male wrestlers are forbidden to wrestle females during the “boys” middle school season (late fall) (KPS). This is due to the fact that many schools have a girls season. Currently, HMS offers five activities for boys. HMS also offers five activities for girls with one season taking place alongside boys during our fall wrestling season. This will create a conflict if more and more schools adopt policies forbidding boy wrestlers to compete against girls, thus not giving our female wrestlers an equal opportunity to compete.

To hopefully ensure adequate numbers in getting the program off the ground, for practice and competition purposes, HMS and Adams Central are looking to co-op if the activity receives board approval for a period of two years. At the conclusion of the 2025-2026 school year, HMS & AC will evaluate the sustainability of continuing the co-op or branching off as individual programs.

HMS Student Survey Results

An interest survey was provided to all 6th and 7th grade female students. Of the 53 respondents, when asked what their interest level is for participating in girls wrestling:

- Eleven (21% of respondents) answered, “*Yes. Absolutely*”.
- Seven (13% of respondents) answered, “*Yes, that is something I might be interested in.*”
- Fourteen (26% of respondents) answered, “*Maybe, but I would need to learn more.*”
- **Overall, 60%** of respondents answered *maybe or yes* as to interest in participating in girls wrestling if adopted as a formal activity.

Projected Costs

Uniforms - Youth, Female Singlet - ~\$45-50 per singlet x 25 = \$1,250
Check-out uniform each year; would use sweat warmups from boys season
Would also use fight-style tops and shorts (girls used this past season)

Tournament entry fees ~\$200

Transportation ~\$2000

Will depend on the schedule (max 8 regular contests - currently, our boys schedule includes six events/dates)

Two Coaches - Minimum one female (with possibility of adding a third if numbers support in future)
Currently, MS Wrestling Coach falls under Category I and for years 1-3 would be placed on Level I (5% of base salary - 2023-2024 schedule - this amount was **\$1,842.50**)
- If co-op with AC, the expense for one coach would be the burden of HPS.

Other Schools

Every other school in our athletic conference has adopted girls wrestling as a formal activity as of the 2023-2024 school year.

Basic Information - Co-op w/ Adams Central (2-year trial)

- 1) Practice After School 4:00-5:45pm / Before School Wednesdays - at Hastings Middle School
- 2) Two Coaches Total - One coach from each (one must be a female coach)
- 3) Transportation to events & practices would be handled / arranged by Adams Central
- 4) Uniforms (if AC has enough or HMS has enough - wear those) - Generic Black/Red Singlet w/ no school name? - Still working on details for this.



Conditional Intent - Smart Print Agreement Extension

Equipment Location

Company: Hastings Public Schools
 Address: 1515 W 8th Street
 City: Hastings State: NE
 Zip: 68901 Phone: 402-461-7500
 Fax:

Billing Location

Company: Hastings Public Schools
 Address: 1515 W 8th Street
 City: Hastings State: NE
 Zip: 68901 Phone: 402-461-7500
 Fax:

Customer Contact Information

Name: Jeff Schneider Title: Superintendent
 Phone: 402-461-7500 Email: jschneid@esu9.org

New Customer Existing Customer Competitive Replacement

Equipment Information

Item #	Quantity	Equipment Description	Serial #	Price	Total
See Exhibit A		Includes 600K Mono / 70K Color Pages Per Month			
		Mono Overage Page Rate = \$0.004 per page			
		Color Overage Page Rate = \$0.03 per page			
		Includes ALL Sharp MFP's & HP Printers			

Payment Option: Smart Print Extension
(Recommended)

Payment: \$9,845.14
 Months: 60 Months

Payment Option: Purchase

Purchase Price Before Tax:

Trade-In Information

Terms

The undersigned agrees that, pending delivery of the above described equipment to the customer, he/she accepts and agrees with the following terms and conditions of this Agreement.

Upon signing, customer agrees to payment or purchase amounts referenced in this agreement (Smart Print Agreement, Lease, or Purchase) plus applicable sales tax.

Customer's Signature

Date

Eakes Representative Signature

5/10/2024
 Date

EXHIBIT "A"

Eakes, Inc.
839 W. 2nd Street
Hastings, NE 68901

Dated: May 6, 2024

Exhibit forming part of the Agreement between Eakes Inc., Hastings, Nebraska (Lessor)
and Hastings Public Schools, Hastings, NE (Lessee)

Salesperson: 2185 Jeff Byrnes

Make & Model	Description	Serial	Initial Meter Reading	Location
*Sharp BP-70C65	65 PPM Full-Color Workgroup Document System			Longfellow - 1st Flr Hallway
*Sharp MX-M7570	75 PPM Monochrome Workgroup Document System			Longfellow - Workroom
Sharp BP-70C55	55 PPM Full-Color Workgroup Document System			Admin East
Sharp MX-PN14B	3-Hole Punch Unit (requires BP-FN11)			
Sharp BP-FN11	50-sheet Staple Inner Finisher			
Sharp BP-FX11	Fax Expansion Kit			
Sharp BP-TR12	Right Side Exit Tray			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-70M65	65 PPM B&W Workgroup Document System			Admin West
Sharp MX-PN14B	3-Hole Punch Unit (requires BP-FN11/FN12)			
Sharp BP-FN12	50-sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-70M65	65 PPM B&W Workgroup Document System			Alcott - 2nd Flr Hallway
Sharp BP-FN12	50-sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-70C65	65 PPM Full-Color Workgroup Document System			Alcott - Workroom #1
Sharp MX-PN14B	3-Hole Punch Unit (requires BP-FN11/FN12)			
Sharp BP-FN12	50-Sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-70C31	31 PPM Full-Color Workgroup Document System			Alcott - Main Office
Sharp BP-TU10	Center Exit Tray (required if no finisher installed)			
Sharp BP-DE12	Stand/1 x 550-sheet Paper Drawer			
Sharp BP-B550WD	50 PPM Desktop Monochrome Multi-Function Document System			Alcott - Room 244
Sharp BP-DS14	High Stand (1 door with storage)			
Sharp BP-70M65	65 PPM B&W Workgroup Document System			Alcott - Workroom #2 - Main Level
Sharp BP-FN12	50-sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-70C31	31 PPM Full-Color Workgroup Document System			Central Supply
Sharp BP-TU10	Center Exit Tray (required if no finisher installed)			
Sharp BP-DE12	Stand/1 x 550-sheet Paper Drawer			
Sharp BP-70C65	65 PPM Full-Color Workgroup Document System			Hawthorne - Workroom
Sharp BP-FN12	50-Sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-70M75	75 PPM High Speed Monochrome Workgroup Document System			Hawthorne - Workroom
Sharp BP-LC11	3,500-sheet Large Capacity Cassette (Letter)			
Sharp MX-PN16B	3-Hole Punch Unit (requires FN30/31)			
Sharp MX-RB26	Paper Pass Unit (required for all configurations with external finishers)			
Sharp MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)			
Sharp BP-FX11	Facsimile Expansion Kit			
Sharp BP-70M45	45 PPM B&W Workgroup Document System			Hawthorne - Mobility Workroom
Sharp BP-FN11	50-sheet Staple Inner Finisher (for 31/36/45/55 ppm models)			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70M65	65 PPM B&W Workgroup Document System			Longfellow - 2nd Flr Hallway
Sharp BP-FN12	50-sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp MX-PN14B	3-Hole Punch Unit (requires BP-FN11/FN12)			
Sharp BP-B550WD	50 PPM Desktop Monochrome Multi-Function Document System			Mary Lanning - MSB Bldg Project
Sharp BP-DS14	High Stand (1 door with storage)			
Sharp BP-70M75	75 PPM High Speed Monochrome Workgroup Document System			Middle School - Workroom
Sharp BP-LC11	3,500-sheet Large Capacity Cassette (Letter)			
Sharp MX-PN16B	3-Hole Punch Unit (requires FN30/31)			
Sharp MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)			

* Existing customer equipment for Service Agreement only.

EXHIBIT "A"

Eakes, Inc.
839 W. 2nd Street
Hastings, NE 68901

Dated: May 6, 2024

Exhibit forming part of the Agreement between Eakes Inc., Hastings, Nebraska (Lessor)
and Hastings Public Schools, Hastings, NE (Lessee)

Salesperson: 2185 Jeff Byrnes

Make & Model	Description	Serial	Initial Meter Reading	Location
Sharp MX-RB26	Paper Pass Unit (required for all configurations with external finishers)			
Sharp BP-70M75	75 PPM High Speed Monochrome Workgroup Document System			Middle School - Library
Sharp BP-LC11	3,500-sheet Large Capacity Cassette (Letter)			
Sharp MX-PN16B	3-Hole Punch Unit (requires FN30/31)			
Sharp MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)			
Sharp MX-RB26	Paper Pass Unit (required for all configurations with external finishers)			
Sharp BP-B550WD	50 PPM Desktop Monochrome Multi-Function Document System			Middle School - Tech Room
Sharp BP-DS14	High Stand (1 door with storage)			
Sharp BP-70C45	45 PPM Full-Color Workgroup Document System			Morton - Preschool
Sharp BP-FN11	50-sheet Staple Inner Finisher			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70M75	75 PPM High Speed Monochrome Workgroup Document System			Sr. HS - Workroom #1
Sharp BP-LC11	3,500-sheet Large Capacity Cassette (Letter)			
Sharp MX-PN16B	3-Hole Punch Unit (requires FN30/31)			
Sharp MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)			
Sharp MX-RB26	Paper Pass Unit (required for all configurations with external finishers)			
Sharp BP-70M75	75 PPM High Speed Monochrome Workgroup Document System			Sr. HS - Workroom #2
Sharp BP-LC11	3,500-sheet Large Capacity Cassette (Letter)			
Sharp MX-PN16B	3-Hole Punch Unit (requires FN30/31)			
Sharp MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)			
Sharp MX-RB26	Paper Pass Unit (required for all configurations with external finishers)			
Sharp BP-70M65	65 PPM B&W Workgroup Document System			Watson - Hallway
Sharp BP-FN12	50-sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-FX11	Fax Expansion Kit			Admin West
Sharp BP-FX11	Fax Expansion Kit			Alcott - Main Office
Sharp BP-70M36	36 PPM Digital B&W MFP-Copy, Print & Scan			Learning Center
Sharp BP-FN11	50-sheet Staple Inner Finisher (for 31/36/45/55 ppm models)			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70C55	55 PPM Digital Color MFP-Copy, Print & Scan			Middle School - Office
Sharp MX-PN14B	3-Hole Punch Unit (requires BP-FN11)			
Sharp BP-FN11	50-sheet Staple Inner Finisher			
Sharp BP-FX11	Fax Expansion Kit			
Sharp BP-TR12	Right Side Exit Tray			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70M36	36 PPM Digital B&W MFP-Copy, Print & Scan			Morton - Upstairs / Early Learning
Sharp BP-FN11	50-sheet Staple Inner Finisher (for 31/36/45/55 ppm models)			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70M36	36 PPM Digital B&W MFP-Copy, Print & Scan			Sr. HS - 1st Flr Office
Sharp MX-PN14B	3-Hole Punch Unit (requires BP-FN11/FN12)			
Sharp BP-FN11	50-sheet Staple Inner Finisher (for 31/36/45/55 ppm models)			
Sharp BP-FX11	Fax Expansion Kit			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70M55	55 PPM Digital B&W MFP-Copy, Print & Scan			Hawthorne - Library
Sharp BP-FN11	50-sheet Staple Inner Finisher (for 31/36/45/55 ppm models)			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70M36	36 PPM Digital B&W MFP-Copy, Print & Scan			Sr. HS - 2nd Flr Library
Sharp BP-FN11	50-sheet Staple Inner Finisher (for 31/36/45/55 ppm models)			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70M75	75 PPM High Speed Monochrome Workgroup Document System			Lincoln - Library
Sharp BP-LC11	3,500-sheet Large Capacity Cassette (Letter)			
Sharp MX-PN16B	3-Hole Punch Unit (for use with MX-FN34 and MX-FN35)			

* Existing customer equipment for Service Agreement only.

EXHIBIT "A"

Eakes, Inc.
839 W. 2nd Street
Hastings, NE 68901

Dated: May 6, 2024

Exhibit forming part of the Agreement between Eakes Inc., Hastings, Nebraska (Lessor)
and Hastings Public Schools, Hastings, NE (Lessee)

Salesperson: 2185 Jeff Byrnes

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Sharp MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)			
Sharp MX-RB26	Paper Pass Unit (required for all configurations with external finishers)			
Sharp BP-70C65	65 PPM Digital Color MFP-Copy, Print & Scan			Lincoln - Workroom
Sharp BP-FN12	50-Sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-FX11	Fax Expansion Kit			
Sharp BP-TR12	Right Side Exit Tray			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			
Sharp BP-B550WD	50 PPM Digital B&W MFP-Copy, Print, Scan & Fax			Sr. HS - 1st Flr Teacher Workroom
Sharp BP-DS14	High Stand (1 door with storage)			
Sharp BP-70C31	31 PPM Digital Color MFP-Copy, Print & Scan			Sr. HS - 1st Flr Principal
Sharp BP-FN11	50-sheet Staple Inner Finisher			
Sharp BP-FX11	Fax Expansion Kit			
Sharp BP-DE12	Stand/1 x 550-sheet Paper Drawer			
Sharp BP-70C45	45 PPM Digital Color MFP-Copy, Print & Scan			Sr. HS - 2nd Flr Library
Sharp BP-TU10	Center Exit Tray (required if no finisher installed)			
Sharp BP-DE14	Stand/3 x 550-sheet Paper Drawers			
Sharp BP-70C31	31 PPM Digital Color MFP-Copy, Print & Scan			Sr. HS - 1st Flr GDC 401
Sharp BP-TU10	Center Exit Tray (required if no finisher installed)			
Sharp BP-DE12	Stand/1 x 550-sheet Paper Drawer			
Sharp BP-70M45	45 PPM Digital B&W MFP-Copy, Print & Scan			Watson - Library
Sharp BP-TU10	Center Exit Tray (required if no finisher installed)			
Sharp BP-DE12	Stand/1 x 550-sheet Paper Drawer			
Sharp BP-70C65	65 PPM Digital Color MFP-Copy, Print & Scan			Watson - Office
Sharp MX-PN14B	3-Hole Punch Unit (requires BP-FN11/FN12)			
Sharp BP-FN12	50-Sheet Staple Inner Finisher (for 65 ppm model)			
Sharp BP-FX11	Fax Expansion Kit			
Sharp BP-TR12	Right Side Exit Tray			
Sharp BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers			

* Existing customer equipment for Service Agreement only.



Current Monthly Cost Analysis

Smart Print Agreement Monthly Payment (8/2024) =	\$10,492.92
Includes:	
660,000 Mono Pages (575,050 Monthly Page Average)	
60,000 Color Pages (71,896 Monthly Page Average)	
Monthly Overage Average	\$17.07
Mono = \$0.004 / Color = \$0.03 per page	
Longfellow Lease Monthly Payment (7/2027) =	\$394.21
Total Monthly Costs	<u>\$10,904.20</u>

Recommended Solution

*Lease Extension Monthly Payment =	\$9,845.14
Includes:	
600,000 Mono Pages (575,050 Monthly Page Average)	
70,000 Color Pages (71,896 Monthly Page Average)	
Estimated Monthly Overage Average	\$48.56
Mono = \$0.004 / Color = \$0.03 per page	
Total Monthly Costs	<u>\$9,893.70</u>

*Lease Extension (60 Month - Zero Down - June 2024 Implementation / 1st Ext Payment Due July 2024)

Estimated Monthly Savings =	\$1,010.50
Lease Extension Savings (60 Months)	\$60,630.00

May 7, 2024

Mr. Jeff Schneider – Superintendent
Mr. Trent Kelly – Dir of Technology - Operations
Hastings Public Schools

Dear Jeff & Trent:

On behalf of Eakes Office Solutions, we'd like to thank you for the opportunity to continue to provide print management services for your school district. Our primary goal is to consistently provide products and services that reduce costs, maximize productivity, and integrate innovative technology seamlessly so Staff, Faculty & Students are at the forefront of technological innovation.

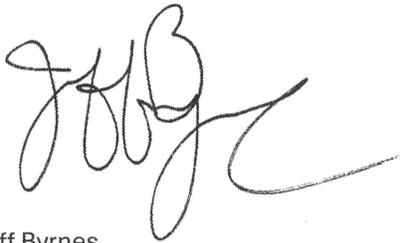
Thank you for your print technology business for over 17 years and everything you do for the Hastings community. We have a strong Eakes support presence in Hastings with 5 service technicians with an average tenure of 18 years in the field. Our entire service team lives in Hastings supporting Hastings and the surrounding communities. We also have an Eakes Technology Service Consultant who works and lives in Hastings. Our consultants offer customized training, software support and installation support.

Eakes has been a trusted partner in the community for over 79 years. Eakes employs over 300 people across 12 Nebraska locations including 15 Eakes team members in Hastings.

We provide print management solutions to over 120 school districts across the state. School districts incur challenges each day; the least concern school personnel should have is if your print technology partner is going to deliver when you need it the most.

We appreciate the opportunity and work hard every day to demonstrate that we continue to be the right partner for your school district.

Respectfully,



Jeff Byrnes
Managing Partner / Hastings Account Manager
Eakes Office Solutions

Administrative Resignation/Release/Retire(s)					
Name	Assignment/Building		FTE	Effective	Replaces/Reason
No Resignation/Release/Retire(s)					
Administrative Transfer(s)					
Name	Former Assignment/Building	New Assignment/Building		Effective	Replaces/Reason
No Transfers					
Administrative New Hire(s)					
Name	Assignment/FTE/Building	Effective	Degree/Level	College/University	Replaces/Reason
No New Hire(s)					
Certificated Resignation/Release(s)					
Name	Assignment/Building		FTE	Effective	Replaces/Reason
Catherine Yablonovsky	Family & Consumer Science/Senior High		1.0	5/22/2024	Resign
Certificated Transfer(s)					
Name	Former Assignment/Building	New Assignment/Building		Effective	Replaces/Reason
Amanda Collins	SPED Skills 3/Senior High	Grade 4/Longfellow		8/8/2024	Ruth Raun/Transfer
Scottie Heil	Grade 3/Watson	Instructional Facilitator/Watson		8/8/2024	Jenni Engel/Transfer
Ann Wolf	SPED Skills 3 Paraeducator/Senior High	SPED/Resource Teacher/Senior High	1	8/6/2024	Nicole Williamson/Resign
Certificated New Hire(s)					
Name	Assignment/FTE/Building	Effective	Degree/Level	College/University	Replaces/Reason
Quinton Hite	Adaptive P.E./Middle School	8/6/2024	BA-4	Nebraska Wesleyan	Cheyenne Hillman/Resign
Karly Varah	Grade 5/Lincoln	8/6/2024	BA-1	Hastings College	JC Weaver/Transfer
Extra Standard Resignation/Release(s)					
Name	Assignment/Building			Effective	Replaces/Reason
Seth Kirkegaard	Assistant Boys Basketball/Senior High			5/22/2024	Resign
Deborah Miles	Head Track/Middle School			5/22/2024	Resign
Elizabeth Trausch	Assistant Track/Middle School			5/22/2024	Resign
Extra Standard Transfer(s)					
Name	Former Assignment/Building	New Assignment/Building		Effective	Replaces/Reason
No Transfers					
Extra Standard New Hire(s)					
Name	Assignment/Building	Level		Effective	Replaces/Reason
Crystal Cassada	Digital Content Creator/Morton	Cat A, Lvl 1		8/8/24	New Position

Nicki Classen	Digital Content Creator/Lincoln	Cat A, Lvl 1		8/8/24	New Position
Zachary Cook	Digital Content Creator/Middle School	Cat A, Lvl 1		8/8/24	New Position
Chris Hollister	Digital Content Creator/Watson	Cat A, Lvl 1		8/8/24	New Position
Patty Juranek	Digital Content Creator/Longfellow	Cat A, Lvl 1		8/8/24	New Position
McPhillips, Michael	Head 7th Grade Boys Basketball/Middle School	Cat I, Lvl 1		8/8/24	Charles Ferguson/Transfer
Lynzee Reiber	Digital Content Creator/Hawthorne	Cat A, Lvl 1		8/8/24	New Position
Amber Schultz	Digital Content Creator/Alcott	Cat A, Lvl 1		8/8/24	New Position

Classified Resignation/Release(s)

Name	Assignment/Building		FTE	Effective	Replaces/Reason
Marty Hulse	Night Custodian/Alcott/Watson		1.0	4/29/2024	Resign
Dora Martinez-Alvarado	EL Paraeducator/Middle School		1.0	05/22/2024	Resign
Mary Plock	Accompanist/Middle School		1.0	05/22/2024	Resign

Classified Transfer(s)

Name	Former Assignment/Building	New Assignment/Building	FTE	Effective	Replaces/Reason
Ann Wolf	SPED Skills 3 Paraeducator/Senior High	SPED/Resource Teacher/Senior High	1	8/6/2024	Nicole Williamson/Resign

Classified New Hire(s)

Name	Assignment/Building		FTE	Effective	Replaces/Reason
Amanda Diaz Perez	Accounts Payable/Administration		1.0	5/6/24	Melanie Davis/Retire
Barbara Smith	Transportation Supervisor/Transportation		1.0	5/20/24	Roger Flohrs/Retire
Carla Post	Accompanist/Middle School		1.0	8/19/24	Mary Plock/Resign