

MINUTES OF THE REGULAR MEETING OF THE BOARD OF  
EDUCATION, SCHOOL DISTRICT #22, CASS COUNTY,  
WEEPING WATER, NEBRASKA  
May 20, 2024

President Adam DeMike called the meeting to order at 6:00 PM in the Weeping Water Public School Conference Room.

Board members attendance at roll call were **Present:** Haley Dehne, Adam DeMike, Neil Huskey, Mark Rathe, **Absent:** Jason Brack, Betty Harms, Doug Meyer. **Present:** Jason Brack, Betty Harms, Doug Meyer.

{{Name: Agenda Item Name}}

1. AGENDA

**Present:** Haley Dehne, Adam DeMike, Neil Huskey, Mark Rathe, **Absent:** Jason Brack, Betty Harms, Doug Meyer. **Present:** Jason Brack, Haley Dehne, Adam DeMike, Betty Harms, Neil Huskey, Doug Meyer, Mark Rathe.

1.a. Call the meeting to order

1.b. Roll Call

Also present were Superintendent Kevin Reiman, Director of School Improvement and Special Education Amy Kroll, PreK-8th grade Principal Mary Mozena, and Asst. Principal/AD Michelle Heath.

1.c. Acknowledgement of Nebraska Open Meetings Act posted

The BOE President acknowledged the posting of the Nebraska Meetings Act.

1.d. Excuse absent board members

1.e. Approval of consent agenda

Mark Rathe moved to approve the consent agenda, which includes the minutes of the last regular meeting, Notification of meeting publication site, date, and time, financial report and payment of general funds bills, and the next regular meeting date Neil Huskey seconded the motion. Motion Passed

Jason Brack: Yea, Haley Dehne: Yea, Adam DeMike: Yea, Betty Harms: Yea, Neil Huskey: Yea, Doug Meyer: Yea, Mark Rathe: Yea  
Yea: 7, Nay: 0

1.e.a. Approval of previous meetings minutes

1.e.b. Notification of meeting publication site, date, and time

The meeting date, time, and location was published in the Southeast Nebraska Voice

1.e.c. Financial Reports and Payment of Bills

1.e.d. Next regular meeting date - June 17, 2024 - 6:00pm at the Weeping Water Conference Room, Weeping Water Public Schools

2. Communications

3. Visitors/Open Forum and staff and program presentations

Visitors may address the board during this portion of the meeting. Each speaker is limited to 5 minutes. Multiple speakers for the same subject should appoint a single spokesperson to address the board for a maximum of 5 minutes.

4. Action Items

4.a. Discuss, consider, and take all necessary action to approve a contract for beverage services

Mark Rathe moved to approve a contract with Pepsi for beverage services. Neil Huskey seconded the motion. Motion Passed

Jason Brack: Yea, Haley Dehne: Yea, Adam DeMike: Yea, Betty Harms: Yea, Neil Huskey: Yea, Doug Meyer: Yea, Mark Rathe: Yea  
Yea: 7, Nay: 0

4.b. Discuss, consider, and take all necessary action to approve the purchase of a wrestling mat

Neil Huskey moved to approve the purchase of a wrestling mat from Resilite Independent Sales Pro. at a cost of \$12,530.20 Haley Dehne seconded the motion. Motion Passed

Jason Brack: Yea, Haley Dehne: Yea, Adam DeMike: Yea, Betty Harms: Yea, Neil Huskey: Yea, Doug Meyer: Yea, Mark Rathe: Yea  
Yea: 7, Nay: 0

4.c. Discuss, consider, and take all necessary action to approve a contract with Katie Messerschmidt

Haley Dehne moved to approve a contract with Katie Messerschmidt for the 2024/25 school year Mark Rathe seconded the motion. Motion Passed

Jason Brack: Yea, Haley Dehne: Yea, Adam DeMike: Yea, Betty Harms: Yea, Neil Huskey: Yea, Doug Meyer: Yea, Mark Rathe: Yea  
Yea: 7, Nay: 0

4.d. Discuss, consider, and take all necessary action to approve a contract with Mark Simnitt

Haley Dehne moved to approve a contract with Mark Simnitt for the 2024/25 school year Doug Meyer seconded the motion. Motion Passed

Jason Brack: Yea, Haley Dehne: Yea, Adam DeMike: Yea, Betty Harms: Yea, Neil Huskey: Yea, Doug Meyer: Yea, Mark Rathe: Yea  
Yea: 7, Nay: 0

4.e. Discuss, consider, and take all necessary action to give approval to policies to be reviewed

Haley Dehne moved to to give approval to reviewed policies 5028 - Initiations and Hazing, 5030 - Dating Violence, 5031 - Student Appearance, 5032 - Closed Campus, 5033 - Student Driving and Parking, 5034 - Handbooks, 5036 - Lockers, 5039 - Fundraising Activities, 5040 - Work Permits, 5041 - Student Government, 5042 - Bulletin Boards, 5043 - School-Sponsored Publications, 5046 - Secret Organizations, 5050 - Reporting Related to Exempt (Home) Schools. Neil Huskey seconded the motion. Motion Passed

Jason Brack: Yea, Haley Dehne: Yea, Adam DeMike: Yea, Betty Harms: Yea, Neil Huskey: Yea, Doug Meyer: Yea, Mark Rathe: Yea  
Yea: 7, Nay: 0The following policies need to be revised to meet KSB recommendations:

- 5028 - Initiations and Hazing
- 5030 - Dating Violence

- 5031 - Student Appearance
- 5032 - Closed Campus
- 5033 - Student Driving and Parking
- 5034 - Handbooks
- 5036 - Lockers
- 5039 - Fundraising Activities
- 5040 - Work Permits
- 5041 - Student Government
- 5042 - Bulletin Boards
- 5043 - School-Sponsored Publications
- 5046 - Secret Organizations
- 5050 - Reporting Related to Exempt (Home) Schools

4.f. Discuss, consider, and take all necessary action to give approval to policies to be revised  
 Haley Dehne moved to give approval to revise policy 5025 - Student Insurance. Neil Huskey seconded the motion. Motion Passed

Jason Brack: Yea, Haley Dehne: Yea, Adam DeMike: Yea, Betty Harms: Yea, Neil Huskey: Yea, Doug Meyer: Yea, Mark Rathe: Yea

Yea: 7, Nay: 0 The following policies meet KSB's recommendations:

- 5025 - Student Insurance

## 5. Reports

### 5.a. Administration Reports

#### **Activities Director / Asst. Principal**

- Spring Sports Wrap-up
- District Music
- Honors Night
  - Pancake Feed
  - Banner Silent Auction
- Summer Activity Calendar posted on social media for families to access
- ECNC Meeting - May 29
  - JH Girls Wrestling season
- Girls Wrestling
  - Districts Feb. 14-15, same as boys
  - State Feb. 18-19, CHI Center

#### **PreK-8th Grade Principal**

- Elementary and MS End of Year Summatives are complete
- Kindergarten and Preschool Celebrations are tonight at 6:30
- Elementary Field day is tomorrow from 8-12
- MS Honors program is tomorrow from 2-4 Parents have been invited
- MS PIP party is Wednesday at the Auburn movie theater
- Most of our renewed curriculum is here

#### **Director of School Improvement / Special Education**

##### Summer Planning and Training:

- Four teachers are attending the School Mental Health Conference on May 31st
- Data retreat is planned for June 11th and 12th for CIP Subcommittee Members
  - Finalize Continuous Improvement/MTSS Systems and Processes
- Five teachers are attending Restorative Practices Training on June 20th and 21st.

Secondary:

- Secondary Summative Evaluations are complete.
- Students in grades 9-12 will be going to the zoo for their PIP party on Wednesday.

Special Education:

Special Education Reporting to NDE:

- Targeted Improvement Plan (May 1st)
- Maintenance of Effort (May 10th)
- Corrective Action Plan (May 30th)
- IDEA Grant (July)
- OSEP Gold reporting-Birth to age 5 (June 15th)
- Dyslexia report (June 15th)

Sixpence/Bright Arrows Childcare:

- Sixpence CQI visit is complete- waiting for written feedback from the visit
- Pyramid Module Training for childcare staff (and all district paras, grades PreK-1 teachers) was completed on 5/13.
- May socialization was Muffins with Mom (May 9th)
- June socialization is Donuts with Dad (June 14th)

**Superintendent**

5.b. Board Reports

6. Adjournment

Respectfully submitted,

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Board Secretary



**Weeping Water Public School  
Financial Report for Board  
May 2024**

FISCAL BUDGET USE PER MONTH

2023-2024 UPDATED: 05/15/24

MONTH END	FISCAL 22 % USED 22 Budget =	FISCAL 22 \$ USED	FISCAL 23 % USED 23 Budget =	FISCAL 23 \$ USED	FISCAL 24 % USED 24 Budget =	FISCAL 24 \$ USED
September	8.24%	\$ 516,539.55	7.86%	\$ 493,251.53	8.12%	\$ 511,449.49
October	8.54%	\$ 535,488.92	8.94%	\$ 561,007.27	7.91%	\$ 498,609.88
November	8.21%	\$ 514,638.41	7.98%	\$ 500,532.42	8.16%	\$ 514,462.24
December	8.98%	\$ 563,121.80	8.84%	\$ 554,328.70	8.96%	\$ 564,744.90
January	8.76%	\$ 549,302.80	8.14%	\$ 510,561.23	7.87%	\$ 496,131.19
February	8.66%	\$ 543,031.91	8.78%	\$ 550,372.60	8.66%	\$ 545,845.39
March	9.01%	\$ 565,226.14	8.18%	\$ 512,849.30	7.95%	\$ 501,182.62
April	8.45%	\$ 529,694.82	8.27%	\$ 518,650.31	8.58%	\$ 540,623.33
May	9.18%	\$ 575,462.89	9.19%	\$ 576,167.26	0.00%	\$ -
June	8.65%	\$ 542,271.19	7.13%	\$ 447,120.01	0.00%	\$ -
July	8.41%	\$ 527,636.84	7.41%	\$ 464,671.70	0.00%	\$ -
August	8.67%	\$ 543,532.22	9.27%	\$ 581,586.71	0.00%	\$ -
<b>Cumulative</b>	<b>103.73%</b>	<b>\$6,505,947.49</b>	<b>99.99%</b>	<b>\$6,271,099.04</b>	<b>66.23%</b>	<b>\$4,173,049.04</b>

	<b>2022</b>		<b>2023</b>		<b>2024</b>
OPERATING BUDGET	<b>\$5,746,903.00</b>	OPERATING BUDGET	<b>\$5,746,903.00</b>	OPERATING BUDGET	<b>\$5,948,300.00</b>
W/ SIXPENCE	<b>\$6,271,903.00</b>	W/ SIXPENCE	<b>\$6,271,903.00</b>	W/ SIXPENCE	<b>\$6,301,300.00</b>

# Weeping Water Public School

## May 2024 Claims for Payment

Account Code	Payment Vendor	Invoice Total	Invoice Description
Multiple	Amazon E-Commerce	\$1,083.44	District Supplies
01-2-01100-610-002	Amazon E-Commerce	\$316.59	Elementary Supplies
01-2-01100-610-001	Amazon E-Commerce	\$129.90	Secondary Supplies
01-2-03300-610-000	Amazon E-Commerce	\$341.38	Childcare Supplies
01-2-02620-610-000	Amazon E-Commerce	\$85.35	Maint of Plant Supplies
01-2-01200-610-001	Amazon E-Commerce	\$39.33	SPED Supplies
01-2-01200-333-001	Amy Kroll	\$158.12	Mileage Reimbursement
Multiple	Amy Kroll	\$75.00	Monthly Cell Phone Reimbursement
01-2-02310-610-000	Awards Unlimited Inc	\$272.94	Years of Service Plates
01-2-02510-443-000	Capital Business Systems, Inc. (Lease)	\$1,591.76	Copier Lease: 027-1825924-001
01-2-02510-643-000	Capital Business Systems, Inc. (Subscription)	\$89.00	Filing Subscription: CONT14736-01
01-2-02310-610-000	Carole's Flowers & Vintage Finds	\$110.00	Bouquet: ADavis & CGarner
01-2-02610-810-000	Cassgram c/o Stephen C Warga	\$130.00	Job Advertisement - Custodial
01-2-01100-640-001	Cavendish Square	\$204.44	Cultures of the World
Multiple	CDW Government, Inc.	\$1,741.35	Tablets
01-2-02610-410-000	City Of Weeping Water	\$578.28	Monthly Water/Sewer
01-2-02620-430-000	Clark & Enersen, Inc.	\$4,510.90	WWPS Mechanical Assessment
01-2-02410-580-001	Comfort Inn	\$249.90	MHeath - Data Conference
01-2-02410-580-002	Comfort Inn	\$249.90	MMozena - Data Conference
Multiple	Community Memorial Hospital DBA Syracuse Area Health	\$2,192.52	OT/PT Services
01-2-01100-610-001	Dietze Music House - Lincoln	\$115.00	Bass Clarinet
01-2-01100-610-002	Discount School Supply	\$33.19	Elementary Supplies
Multiple	Educational Service Unit 3	\$5,772.60	Mar Psychology
01-2-01200-330-000	Educational Service Unit 3	\$80.00	SPED Symposium (Cole/Wilson)
01-2-02610-610-000	Egan Supply Company,Inc	\$1,927.60	Vacuum
01-2-02610-610-000	Egan Supply Company,Inc	\$1,338.70	Vacuum
01-2-02610-340-000	Enviro-Master International	\$14,891.00	Building Cleaning Services
01-2-02510-610-000	Futuramic's Clean Water Center	\$13.50	Drinking Water
01-2-02510-643-000	Harris School Solutions	\$7,025.33	24/25 Aptafund Annual Fee
06-2-03100-630-000	Hiland Dairy	\$2,174.24	Milk
01-2-01100-640-001	Houghton Mifflin Harcourt Inc	\$92.50	Teacher Edition Math Grade 6
06-2-03100-610-000	Hubert Company	\$70.34	Elementary Supplies
06-2-03100-610-000	Innovative Office Solutions	\$212.10	Kitchen Supplies
01-2-02510-810-000	Internal Revenue Service	\$6,087.09	Penalty
01-2-01100-610-001	J W Pepper & Son Inc	\$4.99	Music Mad World
01-2-01100-610-001	J W Pepper & Son Inc	\$4.99	Music The Ash Grove
01-2-01100-610-001	J W Pepper & Son Inc	\$4.99	Music Vienna
01-2-01100-382-000	Kajeet	\$1,708.50	License Renewal/Smartbus
01-2-01100-382-000	Kajeet	\$903.80	Student Unlimited Annual Plan
Multiple	Kevin Reiman	\$61.19	Monthly Cell/Mileage Reimbursement
01-2-02510-530-000	Kinetic Business by Windstream	\$665.12	ACCT: 090073839
01-2-02330-317-000	KSB School Law	\$472.00	Legal
06-2-03100-610-000	Lakeshore Learning Inc	\$14.24	Kitchen Timer
01-2-01100-640-002	LEARNING Without Tears	\$2,004.75	Elementary Writing Curriculum
01-2-01100-640-002	LEARNING Without Tears	\$135.44	Elementary Writing Curriculum
01-2-02710-810-000	Marthy Bailey	\$64.00	CDL Renewal
Multiple	Mary Mozena	\$304.50	Mileage/Cell Reimbursement
01-2-01100-610-002	Mary Mozena	\$50.99	BDay Breakfast Donuts/NSCAS Drawing
01-2-02710-610-000	Meeske Auto Parts	\$5.08	HYD Fitting
01-2-02710-610-000	Meeske Auto Parts	\$4.95	Mini Fuse
01-2-02710-610-000	Meeske Auto Parts	(\$0.56)	Return
01-2-02710-610-000	Meeske Auto Parts	\$0.71	Mini Bulb
Multiple	Meeske Hardware Inc	\$2,405.03	District Supplies

Multiple	Michelle Heath	\$94.83 Cell Phone/Mileage Reimbursement
01-2-02610-340-000	Mid-America Termite & Pest Control, Inc	\$86.96 Monthly Pest Control
01-2-02670-340-000	Midwest Automatic Fire Sprinkler	\$460.00 Annual Inspection
01-2-01100-610-001	Midwest Grads	\$948.85 Graduation Caps/Gowns/Diplomas etc
01-2-02620-430-000	MMC Contractors, Inc.	\$4,033.00 Qtr Preventative Maintenance
01-2-02610-610-000	My Central Supply	\$1,372.69 Cleaning Supplies
01-2-02610-610-000	My Central Supply	\$1,330.51 Cleaning Supplies
Multiple	National Insurance Services	\$1,123.27 Monthly LTD Premiums
01-2-02410-810-001	Nebraska Council of School Administrators, Inc.	\$225.00 MHeath-2024 Admin Days
01-2-02710-626-000	Nebraska Iowa Supply Co., Inc.	\$2,846.77 Fuel
01-2-02610-621-000	Omaha Public Power District	\$6,718.90 ACCT: 1333000080
01-2-02120-317-001	On To College	\$2,124.00 24/25 Test Prep+MS
01-2-02710-810-000	One Source, Inc.	\$386.50 Staff Annual DMV/Background Checks for Transportation
01-2-02670-340-000	Providence Working Canines	\$494.13 Canine Safety Sweep
01-2-02510-440-000	Quadient, Inc.	\$89.97 Postage Machine Rental
01-2-02510-530-000	Rise Vision, Inc.	\$756.00 Advanced Display Annual Plan
01-2-02230-432-000	Riverside Technologies, Inc	\$207.00 Break Fix
01-2-02230-432-000	Riverside Technologies, Inc	\$162.00 Break Fix
01-2-02230-432-000	Riverside Technologies, Inc	\$201.00 Break Fix
01-2-02510-610-000	School Specialty, LLC	\$3,867.64 Laminator
Multiple	Staples (STAP)	\$432.53 ESUCC Supplies
01-2-02510-340-000	Stencycle, Inc./Shred It	\$62.93 Shredding Service ACCT: 1000464396
06-2-03100-570-000	Sysco	\$6,744.37 Kitchen Food Orders
06-2-03100-610-000	The Home Depot Pro	\$31.31 Kitchen Supplies
06-2-03100-610-000	The Home Depot Pro	\$108.90 Kitchen Supplies
06-2-03100-610-000	The Home Depot Pro	\$18.12 Kitchen Supplies
01-2-02130-610-000	ThinkSafe	\$980.00 Heartsines
01-2-02620-340-000	TK Elevator Corporation	\$1,035.00 Elevator Maint, Cust #:8002131
01-2-01100-382-000	Unite Private Networks, LLC	\$420.31 ACCT:WEE3254_2255 (Network)
Multiple	US BANK	\$1,845.72 Monthly CC Acct: 4485-5945-5566-2533
06-2-03100-570-000	US FOODS, INC.	\$3,854.01 Food Purchases Acct: 64120801
01-2-01100-530-000	Verizon Wireless LLC	\$60.08 Cell ACCT: 342439595-0001
01-2-01100-530-000	Verizon Wireless LLC	\$107.26 Cell ACCT: 942359001-00001
01-2-02230-810-000	Virtual Impressions	\$38.00 Annual Domain Name
01-2-01100-810-001	Weeping Water Public Schools - Activity Fund	\$577.51 Reimb Gen Athletics for District Music Fees
01-2-02710-626-000	WEX Bank	\$48.78 ACCT: 0464-00-633620-0 (Fuel)
01-2-02610-621-000	WoodRiver Energy, LLC	\$1,277.47 Customer #: 13005
01-2-02230-610-001	Yondr, Inc.	\$3,276.00 Education Buyout Period

**May 2024 Claims for Payment \$111,245.32**

**May 2024 Payroll \$429,378.01**

**May 2024 (General Fund/Food Services Fund) \$540,623.33**

**Plus Invoices Paid by QCPU Fund**

Account Code	Payment Vendor	Invoice Total	Invoice Description
09-2-04500-431-000	MMC Contractors, Inc.	\$6,697.01	HP 2 Leak Fix
09-2-04500-431-000	MMC Contractors, Inc.	\$228.21	Shower, Low Pressure
09-2-04500-431-000	MMC Contractors, Inc.	\$268.00	FC-45 A209 Fault
09-2-04500-431-000	MMC Contractors, Inc.	\$481.00	ERC-1 Fan Limit Status Fault
09-2-04500-431-000	Prime Secured	\$90.00	Door Issue

**Total May 2024 QCPU Fund \$7,764.22**

**Total May 2024 All Funds \$548,387.55**



CASH ASSETS

CASH ASSET REPORT

DATE: 05/15/2024

FUND	ACCOUNT TYPE	INFORMATION	HOLDER	CURRENT BALANCE	BALANCE 12/31/2022
GENERAL FUND/KITCHEN FUND	CHECKING	300380832	Farmers & Merchants	\$ 407,186.65	\$ 156,484.33
	CLOSED ACCOUNT	300382812	Farmers & Merchants	\$ -	\$ -
<b>TOTAL GENERAL FUND</b>				<b>\$ 407,186.65</b>	<b>\$ 156,484.33</b>
ACTIVITY FUND	CHANGE			\$ 1,140.00	\$ 1,140.00
ACTIVITY FUND	PETTY CASH			\$ 100.00	\$ 100.00
ACTIVITY FUND	CHECKING	300444190	Farmers & Merchants	\$ 66,862.55	\$ 102,668.29
OUTSIDE OF ACTIVITY FUND	ELEMENTARY SAVINGS PROGRAM	XXX7959	First Nebraska Bank	\$ 2,570.43	\$ -
OUTSIDE OF ACTIVITY FUND	LIMESTONE COFFEE	300474478	Farmers & Merchants	\$ 3,115.40	\$ -
<b>TOTAL ACTIVITY FUND</b>				<b>\$ 73,788.38</b>	<b>\$ 103,908.29</b>
BOND FUND	MONEY MARKET	95010505	First Nebraska Bank	\$ 562,528.78	\$ 422,835.44
<b>TOTAL BOND FUND</b>				<b>\$ 562,528.78</b>	<b>\$ 422,835.44</b>
QCPU FUND	CHECKING-2009 & 2010 BAB	86483570	First Nebraska Bank	\$ 85,850.78	\$ 81,993.79
<b>TOTAL QCPU FUND</b>				<b>\$ 85,850.78</b>	<b>\$ 81,993.79</b>
BUILDING FUND	CHECKING	300381079	Farmers & Merchants	\$ 44,724.10	\$ 315,088.46
<b>TOTAL BUILDING FUND</b>				<b>\$ 44,724.10</b>	<b>\$ 315,088.46</b>
DEPRECIATION FUND	CHECKING	300446542	Farmers & Merchants	\$ 85,577.87	\$ 370,011.23
<b>TOTAL DEPRECIATION FUND</b>				<b>\$ 85,577.87</b>	<b>\$ 370,011.23</b>
EMPLOYEE BENEFIT FUND	CHECKING/RETIREMENT	300381061	Farmers & Merchants	\$ 28,980.43	\$ 28,980.40
<b>TOTAL EMPLOYEE BENEFITS FUND</b>				<b>\$ 28,980.43</b>	<b>\$ 28,980.40</b>
STUDENT FEES FUND	CHECKING	85834670	First Nebraska Bank	\$ 11,898.83	\$ 12,621.53
<b>TOTAL STUDENT FEES FUND</b>				<b>\$ 11,898.83</b>	<b>\$ 12,621.53</b>
<b>TOTAL</b>				<b>\$ 1,300,535.82</b>	<b>\$ 1,491,923.47</b>

# WEEPING WATER PUBLIC SCHOOLS

5 YEAR PRESENTATION  
4,000 CASE VOLUME COMMITMENT



PEPSICO





**SIGNING BONUS**  
**\$1,500.00**

Paid in Check form 60 days after contract start date

# ANNUAL PAYMENT

(PAID ANNUALLY YEARS 2-5)

YEAR 2 - \$1,500.00

YEAR 3 - \$1,500.00

YEAR 4 - \$1,500.00

YEAR 5 - \$1,500.00

**\$6,000.00**

(ANNUALLY CHECK TO CUSTOMER PAID 60 DAYS AFTER CONTRACT START DATE)



# ANNUAL GATORADE SIDELINE KIT

YEAR 1 - \$500.00

YEAR 2 - \$500.00

YEAR 3 - \$500.00

YEAR 4 - \$500.00

YEAR 5 - \$500.00

# \$6,000.00

(NOT IN CHECK FORM ORDERING DIRECTLY FROM GATORADE KIT PRICING DEPENDING ON KIT)

## **BOTTLE AND CAN PRICING**

- 20oz CSD (all soda flavors) \$18.79 per case
- 20oz Aquafina \$13.89 per case
- Gatorade \$27.80 per case
- 20oz Life Water \$28.05 per case
- More flavors available

**PRICING TO INCREASE ANNUALLY ON CONTRACT START DATE**

**FREE LOANED EQUIPMENT COOLERS VENDING MACHINES AS LONG AS PURCHASING DIRECTLY FROM PEPSI**





# FSV PRICING & COMMISSIONS

Option to fill your own machines also if preferred

## VEND PRICING

**AQUAFINA- \$2.00**

**(ALL SODA FLAVORS) CSD- \$2.50**

**BUBBL'R- \$2.50**

**GATORADE- \$2.50**

**LIFE WATER- \$2.50**

**MTN KICKSTART- \$2.50**

**\*COMMISSIONS 20% QUARTERLY \***

**ALL FLAVORS MUST HIT TARGET TO RECEIVE COMMISSIONS**

# ANNUAL FREE PRODUCT

\$500.00 YEAR 1  
\$500.00 YEAR 2  
\$500.00 YEAR 3  
\$500.00 YEAR 4  
\$500.00 YEAR 5

## \$2,500 TOTAL VALUE

12oz or 20oz CSD and Aquafina



## Contract Breakdown:

**SIGNING BONUS      \$1,500.00**

**ANNUAL PAYMENTS    \$6,000.00**

**FREE PRODUCT        \$5,000.00**

**VERY CHEAP PRICING**

**TOTAL ESTIMATED SAVINGS AFTER CONTRACT**

**12,500.00**



**THANK YOU.**



*Coca-Cola*<sup>®</sup>



**Weeping Water Public School**



# Chesterman Coca-Cola



- Established in 1872, began selling Coca-Cola in 1904.
- Sioux City facility built in 1919.
- Historically managed by generations of the Chesterman family (currently 5th generation).
- Since 1985, growth through acquisition has been rapid.
- Total territory now includes Iowa, South Dakota, Nebraska, and Minnesota.
- Omaha, Lincoln, Grand Island, North Platte and Long Pine facilities acquired April 2016.
- Emphasis on local decision-making and support.

# Financials

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<b>Bottles/Cups/Lids Pricing</b>	<b>Price*</b>	<b>Units</b>	<b>Price/Unit</b>
20oz Carbonated Soft Drinks	\$32.00	24	\$1.33
20oz Dasani	\$17.00	24	\$0.73
20oz PowerAde	\$30.00	24	\$1.25
18.5oz Gold Peak	\$18.00	12	\$1.50
16oz Body Armor	\$18.00	12	\$1.50

\* Prices scheduled to increase 4% annually on contract anniversary

Any item not listed above will be purchased at current Chesterman Coca-Cola Trade Letter Pricing



# Financials

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## Term

\* 5 years

\* Volume Clause – 2,455 term (491 annually)

## Sponsorship \$20,000 Term

\* Year 1 \$4,000

\* Year 2 \$4,000

\* Year 3 \$4,000

\* Year 4 \$4,000

\* Year 5 \$4,000

# Next Steps & Questions

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## Next Steps

- Contract draft and signatures

## Questions?

**Thank you for your time and consideration!**

**FAMILY OWNED. AMERICAN MADE.**





# CLASSIC MAT

RSP600  
RSP625

*Athletes, coaches, and officials prefer the look, feel, and comfort of the Classic Mat.*



## **SUPERIOR DURABILITY**

*Made from closed-cell rubber nitrile foam core, the longest lasting foam available.*

*With two complete wrestling surfaces, the life of your mat is doubled.*

## **LONG-TERM INVESTMENT**

*Coated on all sides with our exclusive #457 poly-vinyl paint.*

*The easiest to clean and disinfect.*

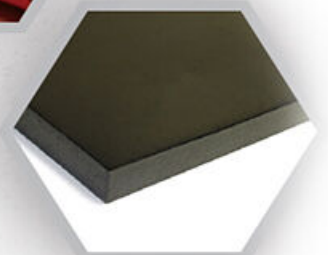
*Reconditioning available for extended use.*

*Available in 16 standard Resilite vinyl-coating colors.*

## **OUTSTANDING PROTECTION**

*One of the most shock-absorbing foams for its thickness.*

*Meets or exceeds the ASTM 355 impact test.*



www.resilite.com | 1.800.843.6287

**Resilite Independent Sales Pro.**

200 Point Township Drive  
 Northumberland, PA 17857  
 United States

T: 1-800-843-6287  
 F: 570-473-8988

<b>Quote #</b>	<b>50995 v2</b>
<b>Date</b>	<b>05-16-2024</b>
<b>Price Firm For 30-Days</b>	<b>06-14-2024</b>
<b>Contact</b>	<b>Jay Groth</b>

**Prepared for**

Weeping Water HS  
 Mike Barrett  
 204 W O St  
 Weeping Water, NE 68463  
 United States

T: 402 310 4478  
 E: mbarrett@weepingwaterps.org

**Ship to**

Weeping Water HS  
 Mike Barrett  
 204 W O St  
 Weeping Water, NE 68463  
 United States

T: 402 310 4478  
 E: mbarrett@weepingwaterps.org

**ACCEPT QUOTE**

# Classic Mat

Item	Sqft/Qty	Price	Total
<b>Classic RSP-625</b>	1330	\$8.94	<b>\$11,890.20</b>
1.25" Thick / Meets ASTM F355 Shock Absorbency / Includes: Straps, Tubes and 3-year Warranty			
Resilite (Code: RSP-625)			
Base Price		\$8.25	\$10,972.50
<u>How Many Sections</u> : Three Sections (Three)			
<u>Base Color of the Mat</u> : Black (Painted Black)			
<u>Bottom Side Base Color of the Mat</u> : Black (Painted Black)			
<u>Mat Shipping and Handling</u> : NE-Resilite Truck (RT-NE)		\$0.69	\$917.70
<u>Mat Size</u> : 38x35			
<u>Layout Information</u> :: Comp with 4 additional practice circles			
<b>Practice Circles with Competition Lines</b>	2	\$0.00	<b>\$0.00</b>
Resilite (Code: MRKG005)			
<u>Practice Circle Line Color</u> : White (Painted White)			
<u>Wrestling Competition Circle Line Color</u> : Red (Paint Red)			
<u>Competition Circle Size</u> : 28' (NFHS Regulation)			
<b>Additional Referee Starting Marks</b>	16	\$40.00	<b>\$640.00</b>
Resilite (Code: OPT05)			
<u>Starting Line Color</u> : White (Painted White)			

Please contact us if you have any questions.

**Comments**

38x35 Classic mat in three sections.

Black mat with red competition circles and 4 additional practice circles in white.

Starting lines in all the practice circles.

Same on top and bottom.

**ACCEPT QUOTE**

**Cost Breakdown**

Type	One-Time Fees
Coated Division / Classic Mat	\$11,890.20
Art / Coated	\$640.00
<b>Total</b>	<b>\$12,530.20 USD</b>

Shipping Destination:: School

**Mat Cleaners and Accessories**

<a href="#">Shop Mat Tape</a>	<a href="#">Shop Mat Cleaning Supplies</a>	<a href="#">Shop ShotSled</a>	<a href="#">Shop Resi-Wheelers</a>
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**Current Lead Time**

With the current global supply chain issues and demand, Resilite is anticipating a **28-32-week lead time** on most custom products.

**Resilite Shipping**

Resilite does not provide inside delivery. All quotes are curbside delivery unless otherwise noted on the quote.

**Resilite Classic Mat Disclaimer**

Resilite Classic Mats will be designed and manufactured as close as possible to the specifications and dimensions that were provided to Resilite at the time this layout was produced. Because of the characteristics of Classic Mats, Resilite will manufacture the mat or mat sections with 4% - 5% of oversize. This oversize is based on many factors and is required because of the Classic Mat manufacturing process and shrinkage. Resilite Classic Mats CAN NOT and WILL NOT be manufactured to exact and precise measurements. Classic Mats will continue to shrink and require 8 to 12 months before the full curing process is complete.

**Possible Shrinkage - Plan Accordingly**

All foam wrestling mats are subject to expansion and contraction due to environmental and physical conditions. Vinyl-coated mats are subject to shrinkage. Therefore, mats are oversized to compensate for this shrinkage. Resilite guarantees the mats to be within a +/- 4% tolerance.

**CURING:** Resilite Classic Mats WILL NEED TO BE CURED for no less than two (2) weeks.

NOTE: Mats should be unrolled and laid flat for seven (7) days on each side.

DO NOT leave a new mat or newly reconditioned mat rolled for an extended period of time.

## Classic Mat Warranty

### New Mats:

3-Year Limited Warranty on New Vinyl-Coated Mats

### Reconditioned Mats:

1-Year Limited Warranty on Factory-Reconditioned Vinyl-Coated Mats

Contact us or reference the Care and Handling Instructions booklet for more information.

**\*\* PLEASE NOTE: This Quote is a firm estimate based on the information and specifications that were provided at the time of this quote.**

**IMPORTANT:** All Resilite Mats are custom manufactured for each order. Since these are customized products in size, color, and markings; **Resilite requires that any private entity or organization must submit pre-payment BEFORE the order will be started.** Pre-payment terms may be worked out and agreed upon prior to placing the order. If pre-payment terms are agreed upon, the initial deposit amount will be considered approval to begin production and will be deemed NON-REFUNDABLE, if the order is canceled or not paid in full. However, All pre-payment terms will include payment in full ( 100% of total order including delivery ) BEFORE the mats will be shipped or delivered. Resilite will not produce or fulfill orders that have not been paid in Full.

Once Resilite receives an approved School Purchase Order or Private Entity Pre-payment, an Order Acknowledgement will be emailed to you. Orders will be placed on HOLD and Production will not begin until a signed Order Acknowledgement is received at Resilite. All payments should be made payable to Resilite Sports Products, Inc.

*Mail to Resilite Sports Products, Inc. Resilite Sports Products / 200 Point Township Drive / Northumberland PA 17857*